

# SP Group

Market: OMXC Mid Cap

Ticker: SPG

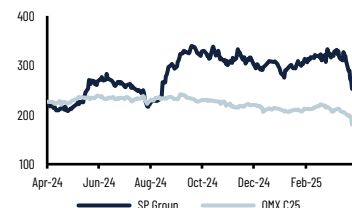
Share price (DKK): 252.5

Market cap (DKK): 3.0bn

Net debt (DKK): 805bn

Enterprise value (DKK): 3.8bn

## Share information



Ytd: -17.9%    1 year: 10.3%  
 1 month: -24.1%    3 year: -23.7%

Note: We apply the closing price from 04 April 2025  
 Index rebased to April 2024. Source: S&P Capital IQ

## Financials

DKKm	FY2023	FY2024	2025E*
Revenue	2,606	2,922	3000 - 3200
Revenue growth	-1.9%	12.1%	3% - 10%
EBITDA	441	589	570 - 670
EBITDA margin	16.9%	20.1%	19% - 21%
EBT	201	345	330 - 420
EBT margin	7.7%	11.8%	11% - 13%
Net income	159	262	N/A
Net income margin	6.1%	9.0%	N/A
Net debt	1,014	805	N/A

Note: \*SP Group's own 2025E guidance. Revenue rounded to nearest DKK 100m, EBITDA and EBT rounded to nearest DKK 10m

## Valuation multiples

DKKm	FY2023	FY2024	2025E*
P/S (x)	1.0	1.3	1.0
EV/Sales (x)	1.3	1.5	1.2
EV/EBITDA (x)	7.6	7.8	6.2
EV/EBT (x)	13.5	11.8	10.2
P/E (x)	16.5	15.1	N/A
P/B (x)	1.9	2.3	N/A
P/CF (x)	18.1	31.5	N/A

Note: Multiples for 2023 and 2024 are based on historical numbers  
 \*Multiples in 2025E are based on SP Group's own mid-point guidance

## Company description

SP Group is a Danish-based manufacturing company producing advanced plastic and composite components and performs coatings on plastic and metal products. It produces products under its own trademarks and products for other firms as a sub-supplier. SP Group operates globally, with 71% of global sales in Europe (25% of which in DK). Additionally, the group supplies a variety of industries, with healthcare, cleantech, and food-related industries being the three largest, together 82% of sales FY2024.

## Investment case

SP Group's moulded plastics segment experiences structural support as customers seek cheap, lightweight, and less carbon-intensive alternatives to metal/glass components, projected to grow at a CAGR of 7%<sup>[1]</sup> from 2024 to 2030.

The company maintains its 'buy and build' strategy, based on organic and acquisitive growth, which has led to revenue and EBT CAGR of 10% and 21%, respectively, from 2014-2024. SP Group can continue to consolidate in a fragmented market, delivering on customer demands for fewer larger suppliers with nearshored supply chains. Continued margin expansion relies on further increasing the share of own products as a share of total revenues.

SP Group returned to growth in 2024, following weaker demand in 2023. The double-digit (+12%) topline growth and further margin expansion in 2024 were supported by stronger customer demand, particularly within the healthcare segment, while sales of own-brand sales also rose to a record 30%, driving margin expansion. Guidance is a little more conservative in 2025, while uncertainty relating to tariffs can bring greater uncertainty. SP Group has local production in China and the US, but generally depends on global trade, which may be significantly disrupted by a global trade war.

SP Group trades below its peers' trading multiples, particularly on EV/EBIT and P/E. There may be room for valuation multiples to expand if SP Group can deliver growth in the face of tariffs.

Source<sup>[1]</sup>: <https://www.researchandmarkets.com/reports/5030202/injection-molded-plastics-global-strategic>

## Key investment reasons

SP Group's growth strategy is supported by growing organically across its international markets, while opportunistically acquiring companies at attractive valuations, which expand the product portfolio and/or international footprint. A focus on growing its own-brands as a share of sales (a record 30% of sales FY2024) continues to drive margin improvement, as seen YTD in 2024.

The buy-and-build strategy focuses on acquiring businesses with cross-company synergies at attractive valuations. A lack of major acquisitions since 2022, due to prohibitive valuations, has seen the leverage ratio improve to NIBD/EBITDA 1.4x (below the 2.0-3.5x target range) which can support future acquisitions.

SP Group's largest segments 2024, Healthcare (41%), Cleantech (29%), and Food-related (12%), benefit from the macro themes of ageing populations, green energy transition, and global food insecurity, also offering diversification to reduce cyclical risk.

## Key investment risks

The emergence of a global trade war will likely disrupt global markets in unforeseen ways. This could disrupt global trade, the overall business cycle, and demand for SP Group's goods, both directly and indirectly, despite SP Group having local production in the US and China. Diversification across business areas may also help mitigate the impact.

SP Group's ten largest customers contributed 53% of revenue in 2024, with its largest customer contributing 13.9%, suggesting SP Group faces some concentration risk. Concentration has been steadily declining, but the loss of a key customer would be material.

SP Group has not made major acquisitions in recent years, as elevated interest rates shifted focus to reducing debt. While interest rates have retreated, global uncertainties and forecasting difficulties may raise the risk that new acquisitions do not develop as initially forecasted or defer the timeline for M&A activity.

## Peer group

Company	Price (local)	Total return YTD	Market cap (EURm)	EV (EURm)	EV/EBITDA		EV/EBIT		P/E		EBIT margin	
					FY2025	FY2026	FY2025	FY2026	FY2025	FY2026	3-yr avg	LTM
Polytec Holding AG	EUR 2.6	31.5%	58	172	3.7	3.1	11.3	7.2	13.6	5.0	0.3%	-0.4%
Gerresheimer AG	EUR 55	-22.5%	1,900	3,111	5.9	5.3	10.5	9.0	10.3	8.5	10.7%	10.7%
Nolato AB	SEK 53.3	-1.8%	1,305	1,385	9.1	8.4	14.7	13.0	18.2	15.8	8.2%	9.4%
BEWI ASA	NOK 21.1	-20.7%	343	897	7.0	6.0	15.4	11.2	35.0	11.1	5.1%	1.0%
<b>Median</b>		<b>-11.2%</b>	<b>824</b>	<b>309</b>	<b>6.5</b>	<b>5.6</b>	<b>13.0</b>	<b>10.1</b>	<b>15.9</b>	<b>9.8</b>	<b>6.6%</b>	<b>5.2%</b>
<b>SP Group A/S</b>	<b>DKK 252.5</b>	<b>-17.9%</b>	<b>406</b>	<b>515</b>	<b>5.8</b>	<b>5.5</b>	<b>8.7</b>	<b>8.2</b>	<b>9.5</b>	<b>8.9</b>	<b>10.9%</b>	<b>13.1%</b>
Premium (+) / Discount (-) to peers					-11%	-2%	-33%	-19%	-40%	-9%		

Note: Data from 04/04/2025; SP Group forward estimates from only one analyst estimates.

Source: S&P Capital IQ

# Appendix

**Estimates and assumptions:** The data in the peer group concerning the peer companies has not been calculated by HC Andersen Capital but is instead consensus analyst estimates from S&P Capital IQ. Some of the companies have no or limited analyst coverage, and hence, N/A shows for some data points. HC Andersen Capital assumes no responsibility for the correctness of the numbers in the peer group; however, considers S&P Capital IQ a credible source of information.

## Selected plastic-related manufacturer peers overview:

**Peer group overview:** SP Group's peer group consists of peers engaged in the manufacture of plastic products, with multiple product segments and international operations. While there is no identical peer to SP Group, we believe drawing comparisons between SP Group and the following peers is appropriate.

**Polytech Holding:** is based in Austria, is a prominent manufacturer of high-quality plastic components, specialising in the automotive, aerospace, and industrial sectors. The company's product portfolio includes interior and exterior automotive components, structural parts, and engine bay components. Additionally, Polytec offers engineering and consulting services to support the development of innovative products and manufacturing processes.

**Nolato:** is a Swedish-based leading international manufacturer of polymer-based products and systems. The company operates through three key business areas: Nolato Medical, which focuses on advanced medical components and devices; Nolato Industrial, offering customised polymer solutions for a wide range of industries; and Nolato Telecom, providing advanced technology and components for the telecom and electronics sectors.

**Gerresheimer:** is a German-based leading global manufacturer of high-quality specialty glass and plastic products, primarily for the pharmaceutical and medical industries. The company's product portfolio includes pharmaceutical packaging, drug delivery systems, and medical devices, such as insulin pens, inhalers, and pre-fillable syringes. Gerresheimer also provides services for the development and production of cosmetic packaging and moulded glass containers for the food and beverage industry.

**Bewi:** is a Norwegian-based manufacturing company specialising in the production of particle foam products and insulated packaging solutions. The company offers a wide range of products that cater to various industries, including construction, packaging, and automotive sectors. Bewi products are designed to provide excellent insulation, protection, and lightweight solutions while minimising environmental impact.