

WARTSILA

1/21/2026 11:02 am EET

This is a translated version of "Tilauskasvun jatkaminen yhä haastavampaa" report, published on 1/20/2026



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COMPANY REPORT



Continuing order growth increasingly challenging

Wärtsilä will report its Q4 financial statements on Wednesday, February 2. We expect the company to have a strong quarter in terms of revenue and earnings because Energy's equipment deliveries were concentrated in Q4 this year. We believe that the new guidance will be one of the key stock drivers in the earnings release. Although market activity appears to have remained favorable, we anticipate that the high comparison figures for 2025 may result in more cautious guidance than before, particularly in Energy. We incorporated the divestment of Gas Solutions and the latest data center order in Energy into our forecasts, resulting in stronger long-term earnings growth projections. Nevertheless, we expect new equipment orders in Energy to decline slightly from the 2025 peak in the coming years and do not believe data center demand should be priced into the stock as a permanent revenue growth driver yet. We reiterate our Reduce recommendation and raise our target price to EUR 30 (previously EUR 26).

Strong organic growth expected for Q4

We forecast that Wärtsilä's Q4 revenue has increased by 10%, despite the divestments in the portfolio businesses. In organic terms, we estimate that the combined revenue of Marine and Energy has grown by as much as 23%, particularly due to the strong concentration of Energy's new equipment deliveries in Q4 of last year. We project 19% order growth for Marine and Energy, essentially entirely driven by a large data center power plant order in the US in Q4. In Energy Storage, orders finally picked up in Q4 after a slow start to the year. However, we estimate that the order intake for Q4 will still be significantly lower (-58%) than the exceptionally strong level of the comparison period.

Scale and demand support profitability of new equipment sales

We expect Q4 adjusted EBIT to have risen to 250 MEUR (a 20% growth) and the EBIT margin to have improved by 1.0 percentage points. We estimate that the profitability of Energy's new

equipment sales has strengthened in particular, supported by a favorable demand environment. Operational leverage also supports profitability. We forecast the dividend per share to increase to EUR 0.52 (2024: 0.44 €), which is 50% of the forecasted result, in accordance with the company's policy. Our Q4 forecasts are largely in line with the Vara Research consensus.

Achieving order growth in 2026 will be increasingly difficult

From Wärtsilä's recent investor calls, we have gathered that market activity remains good in Marine and Energy. However, we believe it is possible that the company will lower its demand guidance for Energy in its Q4 report, given the substantial order from a data center customer in Q4 and otherwise strong order intake comparison figures in the past 12 months. Regarding Marine and Energy Storage, we believe guidance will likely remain upward. Our current projections assume Marine orders will grow 2% in 2026, while Energy orders will decline 1%, relative to a very strong comparison period. Despite the negative growth, we forecast that Energy's new equipment orders in 2026-27 will be ~2.4 times higher than the 2020-23 level (consensus ~3x).

Valuation would require sustained data center demand long into the future

In our view, the valuation has recently become tight, despite the strong outlook for earnings growth in the coming years. Predicted earnings growth is partly based on improved profitability in new equipment sales, but this may not be a sustainable assumption in the long term if demand driven by data centers slows down. While strong deliveries are expected in 2027, the EV/EBIT 16x valuation for that year provides no upside in our view, as significant earnings growth would be required to maintain it. Geopolitics and tariffs may also hinder customer decision-making, weighing on the share price in the short term, though the constantly changing tariff environment should not be given too much weight when making investment decisions.

Recommendation

Reduce

(was Reduce)

Target price:

EUR 30.00

(was EUR 26.00)

Share price:

EUR 32.43

Business risk



Valuation risk



	2024	2025e	2026e	2027e
Revenue	6449	6954	7092	7718
growth-%	7%	8%	2%	9%
EBIT adj.	714	824	905	1030
EBIT-% adj.	11.1 %	11.8 %	12.8 %	13.4 %
Net Income	504	616	642	760
EPS (adj.)	0.86	1.04	1.13	1.33

P/E (adj.)	20.0	31.3	28.7	24.4
P/B	4.0	6.6	5.9	5.2
Dividend yield-%	2.6 %	1.6 %	1.7 %	2.0 %
EV/EBIT (adj.)	13.0	20.9	18.5	15.8
EV/EBITDA	10.9	17.6	16.2	13.6
EV/S	1.4	2.5	2.4	2.1

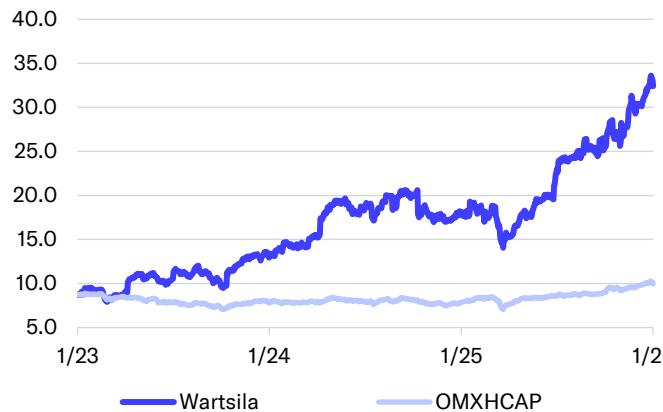
Source: Inderes

Guidance

(Unchanged)

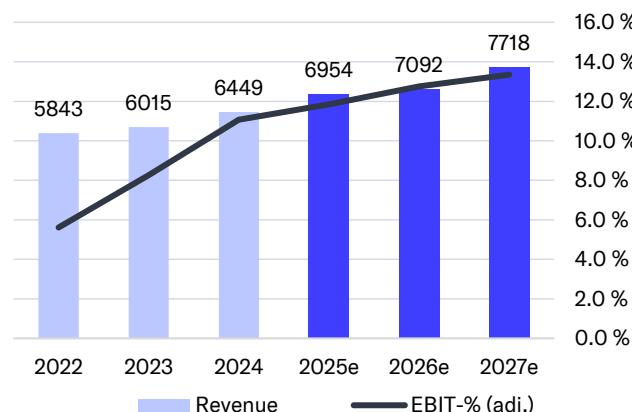
Wärtsilä expects that the demand environment for Marine and Energy Storage for the next 12 months will be better than in the comparison period. Energy's demand environment is estimated to be similar to that of the comparison period.

Share price



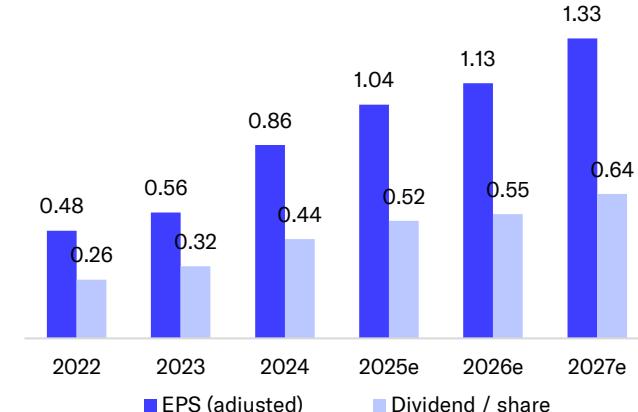
Source: Millistream Market Data AB

Revenue and EBIT-% (adj.)



Source: Inderes

EPS and dividend



Source: Inderes

Value drivers

- Strong position in the selected segments
- Extensive installed equipment portfolio and significant share of services business
- Progress in high value-added services
- Divestments of smaller business units

Risk factors

- Cyclicity of shipbuilding
- Uncertainty about the winning renewable energy production forms
- Energy Storage dependent on individual large orders and variable investment activity

Valuation	2025e	2026e	2027e
Share price	32.4	32.4	32.4
Number of shares, millions	586.4	586.4	586.4
Market cap	19018	19018	19018
EV	17231	16765	16249
P/E (adj.)	31.3	28.7	24.4
P/E	30.9	29.6	25.0
P/B	6.6	5.9	5.2
P/S	2.7	2.7	2.5
EV/Sales	2.5	2.4	2.1
EV/EBITDA	17.6	16.2	13.6
EV/EBIT (adj.)	20.9	18.5	15.8
Payout ratio (%)	49.5 %	50.2 %	49.4 %
Dividend yield-%	1.6 %	1.7 %	2.0 %

Source: Inderes

We revised our long-term earnings growth estimates upward

Energy enjoys exceptional market conditions

- Our forecasts for Q4 are largely in line with the consensus.
- We included the divestment of Gas Solutions in our forecasts, which had a negative impact on short-term revenue in particular.
- Our long-term earnings estimates increased because we included in our forecasts a significant US data center power plant order (~350 MEUR) received in Q4, which will be delivered in 2027. We increased Energy's growth estimates, primarily for new equipment sales in the coming years, and we anticipate additional data center orders, albeit not as substantial as the significant order received in Q4. We also raised our profitability estimates, as we believe Energy's recent order intake in new equipment sales will generate higher-than-normal margins.
- EBIT forecasts for 2027 increased by 4%. We also raised the profitability assumption for the terminal period to 13% (was 11%), reflecting both the divestment of low-margin businesses and the strengthening of the profitability outlook for core businesses (particularly Energy).
- Wärtsilä aims for a combined EBIT margin of 14% for Marine and Energy. We predict this level will be exceeded in 2027 (14.3%).
- In medium-term forecasts, the most significant difference between our view and the consensus relates to the continuation of strong order development for new equipment sales in Energy (2025e: 1.85 BEUR). Our estimates are more moderate than the consensus, as we expect Energy's new equipment sales orders to decline to ~1.7 BEUR per year in 2027-28e, while the consensus expects growth to ~2.1 BEUR. The near doubling of orders in 2025 is largely explained by two large data center orders. While we expect these orders to increase further, at least in the short term, we also see the possibility that demand for new data center capacity will ease in the coming years and that energy production bottlenecks will ease simultaneously. This would mean that Energy's new sales will once again depend more on traditional growth drivers in the longer term. Although we believe the company's position in the US market has strengthened in the long term as well, we still view the 2025 order intake as exceptionally strong.

Estimates MEUR / EUR	Q4'24 Comparison	Q4'25		Q4'25e Inderes	Q4'25e Consensus	Consensus		2025e Inderes
		Actualized	Inderes			Low	High	
Revenue	1854		2041	2055	1917	-	2170	6954
Orders	2491		2306	2328	2080	-	2557	8187
EBIT (adj.)	209		250	249	218	-	277	824
EBIT	229		251	243	218	-	267	833
PTP	219		247	242	209	-	265	823
EPS (reported)	0.27		0.30	0.29	0.22	-	0.33	1.05
DPS	0.44		0.52	0.51	0.45	-	0.56	0.52
Revenue growth-%	12.8 %		10.1 %	10.8 %	3.4 %	-	17.0 %	7.8 %
EBIT-% (adj.)	11.3 %		12.3 %	12.1 %	11.4 %	-	12.8 %	11.8 %

Source: Inderes & Vara Research (consensus)

Estimate revisions MEUR / EUR	2025e	2025e	Change	2026e	2026e	Change	2027e	2027e	Change
	Old	New	%	Old	New	%	Old	New	%
Revenue	7077	6954	-2%	7457	7092	-5%	8000	7718	-4%
EBITDA	984	979	0%	1038	1032	-1%	1161	1195	3%
EBIT (exc. NRIs)	828	824	-1%	901	905	0%	989	1030	4%
EBIT	837	833	-1%	881	885	0%	970	1011	4%
PTP	828	823	-1%	873	877	0%	973	1017	4%
EPS (excl. NRIs)	1.04	1.04	-1%	1.13	1.13	0%	1.26	1.33	6%
DPS	0.54	0.52	-4%	0.58	0.55	-5%	0.64	0.64	0%

Source: Inderes

Valuation sets high expectations for Energy

Investment profile: Strong value creation in a growing market

We see Wärtsilä as having a strong market position in four-stroke engines, both in the marine business (Marine) and in the power plant business (Energy). The company's service operations, based on a large installed base, are very profitable, and the service business is being developed in line with the strategy by deepening cooperation with customers and thus increasing the share of high value-added services. Key long-term growth drivers for the market are the decarbonization of maritime transport and the transformation of the energy system, where weather-dependent power generation will need to be complemented by balancing power solutions. In addition, the growth in electricity demand and, e.g., data center investments support Energy's growth outlook. Business is capital-light (2024 ROI: 23.7%), which, combined with growth, allows for significant value creation.

Too early to assign data centers permanent role as Energy's largest customer segment

Wärtsilä's earnings-based valuation multiples have risen sharply over the past year, primarily supported by strong demand in Energy. Based on projections for 2025–26, the valuation is expensive (EV/EBIT 21- 19x). The valuation will fall closer to a reasonable level with the peak earnings in 2027 (EV/EBIT 16x), which includes deliveries for two large data center power plants, among other things. Even this valuation multiple is not attractive, as it requires significant earnings growth from 2027 onward as well. In practice, this would require data center orders to remain at current levels long term. Services will gradually increase earnings over time, but even that will not be enough to compensate for a possible

decline in data center demand over a few years. In our estimates for 2026-27, Energy's new equipment order intake is ~ 2.4 times the average level for 2020-23 (consensus $\sim 3x$). Although demand could even increase from current levels if the data center boom continues, we believe it is premature to assume this customer segment will permanently triple Energy's revenue from new equipment sales.

The company's EV/EBIT valuation multiples are still slightly below the peer group median (12-14%). Just a year ago, the company was valued 25-30% below its peers' median. There is strong variation in valuation multiples within the peer group, and we consider the group's median level to be high.

We increased our DCF assumptions but found no upside

The fair value of Wärtsilä's share in our cash flow model is EUR 30.6, which is supported by the company's capital-light business model in addition to its strong profitability and good growth. The calculation assumes an average growth rate of 8% for Marine and Energy in 2026-30 and 2.5% for the entire company in the long term. For the terminal period, we assume an EBIT margin of 13%, slightly higher than the current level, and a weighted average cost of capital (WACC) of 7.8%.

To justify the current price, the long-term EBIT margin would need to be raised to as much as 14.5% in the model, which would significantly exceed the level set in the company's financial targets (14% for Marine and Energy, 3-5% for Energy Storage). Under the current assumptions, the ROI will rise to 30% in the medium term (2027e) and fall to 17% for the terminal period, which we believe is quite high, even for a global industrial technology company like Wärtsilä.

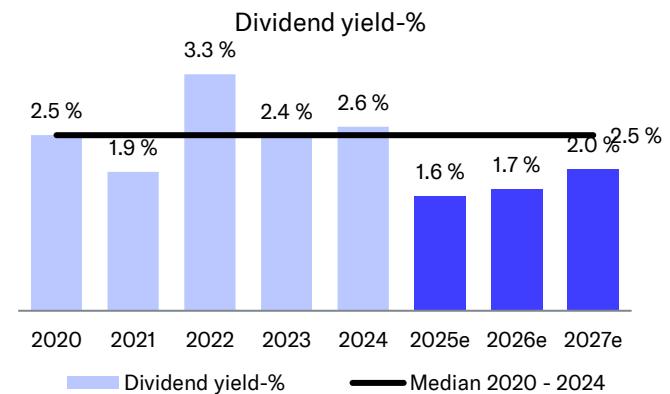
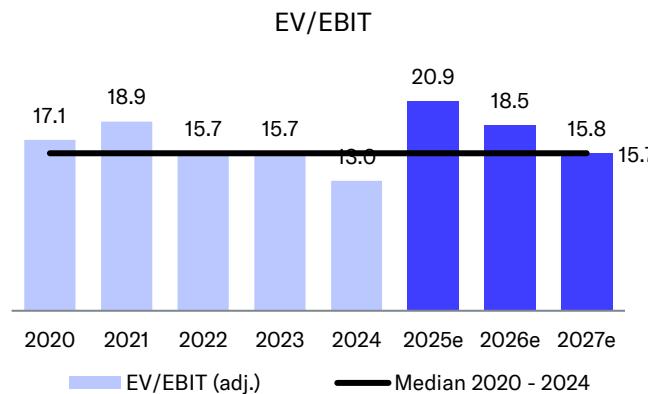
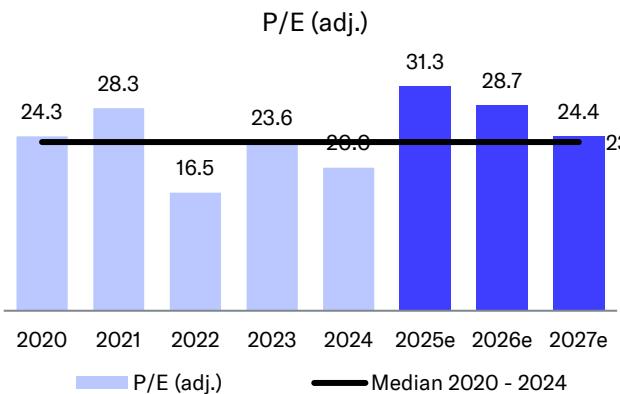
Valuation	2025e	2026e	2027e
Share price	32.4	32.4	32.4
Number of shares, millions	586.4	586.4	586.4
Market cap	19018	19018	19018
EV	17231	16765	16249
P/E (adj.)	31.3	28.7	24.4
P/E	30.9	29.6	25.0
P/B	6.6	5.9	5.2
P/S	2.7	2.7	2.5
EV/Sales	2.5	2.4	2.1
EV/EBITDA	17.6	16.2	13.6
EV/EBIT (adj.)	20.9	18.5	15.8
Payout ratio (%)	49.5 %	50.2 %	49.4 %
Dividend yield-%	1.6 %	1.7 %	2.0 %

Source: Inderes

Valuation table

Valuation	2020	2021	2022	2023	2024	2025e	2026e	2027e	2028e
Share price	8.15	12.4	7.87	13.1	17.1	32.4	32.4	32.4	32.4
Number of shares, millions	591.7	590.0	590.0	589.0	586.4	586.4	586.4	586.4	586.4
Market cap	4823	7293	4643	7734	10034	19018	19018	19018	19018
EV	5255	7326	5158	7804	9270	17231	16765	16249	15817
P/E (adj.)	24.3	28.3	16.5	23.6	20.0	31.3	28.7	24.4	23.2
P/E	36.0	37.8	neg.	30.0	19.9	30.9	29.6	25.0	23.7
P/B	2.2	3.2	2.2	3.5	4.0	6.6	5.9	5.2	4.7
P/S	1.0	1.5	0.8	1.3	1.6	2.7	2.7	2.5	2.3
EV/Sales	1.1	1.5	0.9	1.3	1.4	2.5	2.4	2.1	1.9
EV/EBITDA	12.1	14.4	15.3	13.1	10.9	17.6	16.2	13.6	13.2
EV/EBIT (adj.)	17.1	18.9	15.7	15.7	13.0	20.9	18.5	15.8	14.7
Payout ratio (%)	88.3 %	73.4 %	neg.	73.1 %	51.2 %	49.5 %	50.2 %	49.4 %	50.4 %
Dividend yield-%	2.5 %	1.9 %	3.3 %	2.4 %	2.6 %	1.6 %	1.7 %	2.0 %	2.1 %

Source: Inderes



Peer group valuation

Peer group valuation Company	Market cap MEUR	EV MEUR	EV/EBIT		EV/EBITDA		EV/S		P/E		Dividend yield-%		P/B 2025e
			2025e	2026e	2025e	2026e	2025e	2026e	2025e	2026e	2025e	2026e	
Metso Corp	13438	14543	19.0	16.7	15.6	13.9	2.8	2.6	26.2	21.7	2.3	2.6	4.9
Kone Oyj	32992	32377	23.8	21.5	19.2	17.6	2.9	2.8	31.2	28.0	3.0	3.2	11.0
Konecranes Abp	7629	7573	13.4	12.4	11.1	10.4	1.8	1.7	19.0	17.3	1.9	2.0	3.6
Siemens Energy AG	115905	110053	52.3	27.0	30.4	18.6	2.8	2.5	84.9	35.9	0.4	1.2	10.6
Abb Ltd	119802	121976	23.2	20.8	20.6	18.5	4.2	3.9	30.0	24.3	1.4	1.5	8.6
Alfa Laval AB	19045	20436	18.1	17.0	15.2	14.3	3.2	3.0	23.1	22.0	1.9	2.0	4.4
Alstom SA	12410	13205	16.4	12.2	9.0	7.9	0.7	0.7	19.2	15.1		0.1	1.2
Caterpillar Inc	260083	289290	29.1	25.5	25.2	22.1	5.1	4.7	34.6	29.0	0.9	1.0	15.7
GE Vernova	158867	152367	85.7	41.7	54.3	33.3	4.8	4.2	93.5	52.7	0.2	0.3	17.6
Rolls-Royce Holdings PLC	122670	120915	31.9	28.6	25.1	22.8	5.3	4.8	44.0	38.5	0.7	0.9	109.5
Woodward Inc	17131	17453	37.8	30.5	30.9	25.6	5.8	5.1	50.1	41.5	0.3	0.4	8.2
Wartsila (Inderes)	19018	17231	20.9	18.5	17.6	16.2	2.5	2.4	31.3	28.7	1.6	1.7	6.6
Average			31.9	23.1	23.3	18.6	3.6	3.3	41.4	29.6	1.3	1.4	17.8
Median			23.8	21.5	20.6	18.5	3.2	3.0	31.2	28.0	1.1	1.2	8.6
Diff-% to median			-12%	-14%	-14%	-12%	-22%	-22%	0%	3%	41%	41%	-24%

Source: Refinitiv / Inderes

Income statement

Income statement	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25	Q3'25	Q4'25e	2025e	2026e	2027e	2028e
Revenue	6015	1322	1555	1718	1854	6449	1560	1720	1633	2041	6954	7092	7718	8121
Marine	2800	708	759	739	847	3053	827	862	870	933	3492	3783	3917	4075
Energy	1684	390	404	543	560	1897	415	529	382	794	2120	2569	3104	3271
Energy Storage	927	62	213	261	257	793	128	125	235	227	715	557	641	718
Portfolio Business	604	162	179	175	190	706	190	204	146	87	627	183	55	57
EBITDA	595	162	205	230	250	847	207	252	232	287	979	1032	1195	1200
Depreciation	-193	-35	-37	-38	-21	-131	-42	-66	-2	-36	-146	-147	-183	-141
EBIT (excl. NRI)	497	132	176	177	229	714	171	207	195	250	824	905	1030	1075
EBIT	402	127	168	192	229	716	165	186	230	251	833	885	1011	1059
Marine	276	77	96	91	100	364	95	115	105	122	436	475	498	523
Energy	206	49	49	83	85	266	63	75	61	117	316	391	489	504
Energy Storage	3	1	15	2	15	33	-5	3	16	13	27	17	25	29
Portfolio Business	-83	0	8	16	28	52	12	-6	49	0	54	2	-1	2
Net financial items	-37	-9	-7	-2	-10	-28	-2	0	-3	-4	-9	-8	6	15
PTP	365	118	161	190	219	688	163	186	227	247	823	877	1017	1075
Taxes	-95	-32	-44	-46	-58	-180	-41	-49	-45	-66	-201	-228	-249	-263
Minority interest	-12	-1	-1	-1	-1	-4	-1	-1	-1	-3	-6	-6	-7	-8
Net earnings	258	85	116	142	160	504	120	136	181	179	616	642	760	804
EPS (adj.)	0.56	0.15	0.21	0.22	0.27	0.86	0.22	0.27	0.25	0.30	1.04	1.13	1.33	1.40
EPS (rep.)	0.44	0.14	0.20	0.24	0.27	0.86	0.20	0.23	0.31	0.30	1.05	1.10	1.30	1.37

Key figures	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25	Q3'25	Q4'25e	2025e	2026e	2027e	2028e
Revenue growth-%	2.9 %	-9.8 %	6.9 %	18.3 %	12.8 %	7.2 %	18.0 %	10.6 %	-4.9 %	10.1 %	7.8 %	2.0 %	8.8 %	5.2 %
Adjusted EBIT growth-%	51.5 %	49.1 %	63.3 %	43.1 %	29.4 %	43.7 %	29.5 %	17.8 %	10.0 %	9.3 %	15.3 %	9.8 %	13.9 %	4.4 %
EBITDA-%	9.9 %	12.3 %	13.2 %	13.4 %	13.5 %	13.1 %	13.3 %	14.7 %	14.2 %	14.1 %	14.1 %	14.5 %	15.5 %	14.8 %
Adjusted EBIT-%	8.3 %	10.0 %	11.3 %	10.3 %	12.3 %	11.1 %	11.0 %	12.1 %	11.9 %	12.3 %	11.8 %	12.8 %	13.4 %	13.2 %
Net earnings-%	4.3 %	6.4 %	7.5 %	8.3 %	8.6 %	7.8 %	7.7 %	7.9 %	11.1 %	8.8 %	8.9 %	9.1 %	9.9 %	9.9 %

Source: Inderes

2024 2025e 2026e 2027e

Balance sheet

Assets	2023	2024	2025e	2026e	2027e
Non-current assets	2553	2580	2454	2478	2469
Goodwill	1273	1299	1299	1299	1299
Intangible assets	402	446	478	479	451
Tangible assets	562	557	399	422	442
Associated companies	33	41	41	41	41
Other investments	19	17	17	17	17
Other non-current assets	52	45	45	45	45
Deferred tax assets	212	175	175	175	175
Current assets	4250	5114	5170	5712	6540
Inventories	1485	1483	1460	1489	1621
Other current assets	5	187	0	0	0
Receivables	1943	1890	1877	1922	2101
Cash and equivalents	817	1554	1833	2301	2818
Balance sheet total	6803	7694	7624	8190	9009

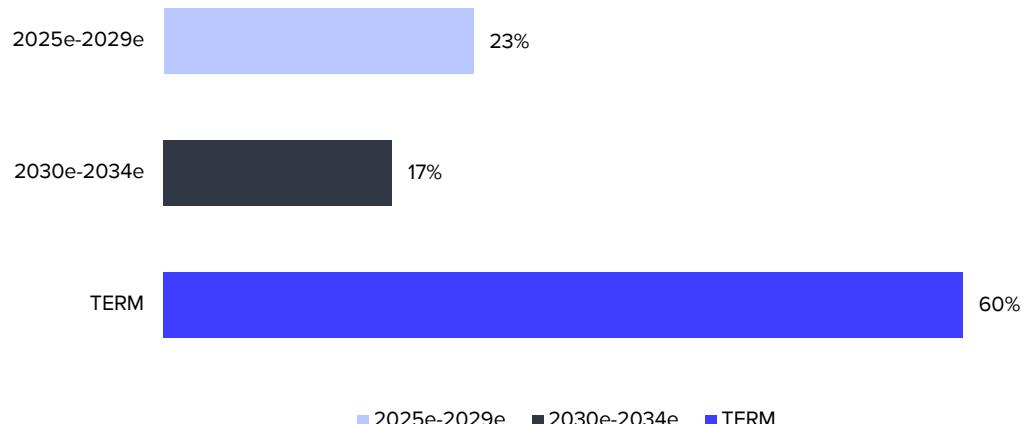
Source: Inderes

Liabilities & equity	2023	2024	2025e	2026e	2027e
Equity	2233	2532	2890	3228	3666
Share capital	336	336	336	336	336
Retained earnings	1989	2337	2695	3033	3471
Hybrid bonds	0	0	0	0	0
Revaluation reserve	61	61	61	61	61
Other equity	-161	-208	-208	-208	-208
Minorities	8	6	6	6	6
Non-current liabilities	1405	1319	700	705	710
Deferred tax liabilities	69.0	141	141	141	141
Provisions	372	433	433	433	433
Interest bearing debt	739	624	5	10	15
Convertibles	0	0	0	0	0
Other long term liabilities	225	121	121	121	121
Current liabilities	3165	3843	4034	4257	4634
Interest bearing debt	120	142	1	2	3
Payables	3045	3556	4033	4255	4631
Other current liabilities	0	145	0	0	0
Balance sheet total	6803	7694	7624	8190	9009

DCF-calculation

DCF model	2024	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	TERM
Revenue growth-%	7.2 %	7.8 %	2.0 %	8.8 %	5.2 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	2.5 %	2.5 %
EBIT-%	11.1 %	12.0 %	12.5 %	13.1 %	13.0 %	13.2 %	13.4 %	13.6 %	13.8 %	13.0 %	13.0 %	13.0 %
EBIT (operating profit)	716	833	885	1011	1059	1129	1204	1283	1367	1347	1381	
+ Depreciation	131	146	147	183	141	147	152	157	163	168	172	
- Paid taxes	-71	-201	-228	-249	-263	-285	-304	-325	-348	-345	-356	
- Tax, financial expenses	-10	-6	-7	-5	-4	0	0	0	0	0	-1	
+ Tax, financial income	2	4	5	6	7	9	10	11	13	16	18	
- Change in working capital	529	554	149	65	38	37	38	40	41	43	29	
Operating cash flow	1298	1330	951	1012	978	1036	1099	1166	1236	1228	1244	
+ Change in other long-term liabilities	-43	0	0	0	0	0	0	0	0	0	0	
- Gross CAPEX	-187	-20	-171	-175	-178	-182	-186	-190	-195	-197	-184	
Free operating cash flow	1068	1310	779	837	800	855	914	975	1040	1031	1060	
+/- Other	0	0	0	0	0	0	0	0	0	0	0	
FCFF	1068	1310	779	837	800	855	914	975	1040	1031	1060	20440
Discounted FCFF		1316	726	723	641	635	630	624	617	567	541	10427
Sum of FCFF present value		17445	16130	15404	14681	14040	13405	12775	12151	11534	10967	10427
Enterprise value DCF		17445										
- Interest bearing debt		-766										
+ Cash and cash equivalents		1554										
-Minorities		-40										
-Dividend/capital return		-258										
Equity value DCF		17939										
Equity value DCF per share		30.6										

Cash flow distribution

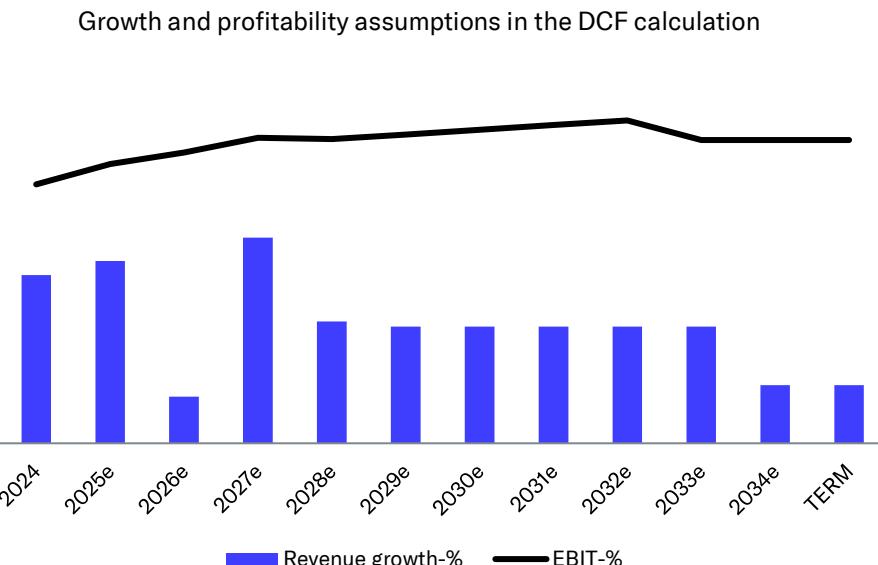
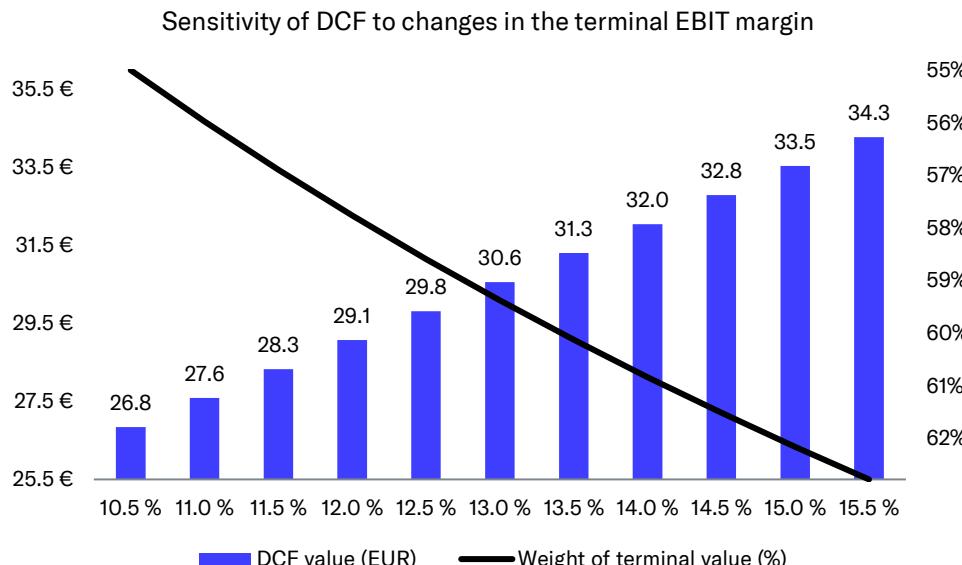
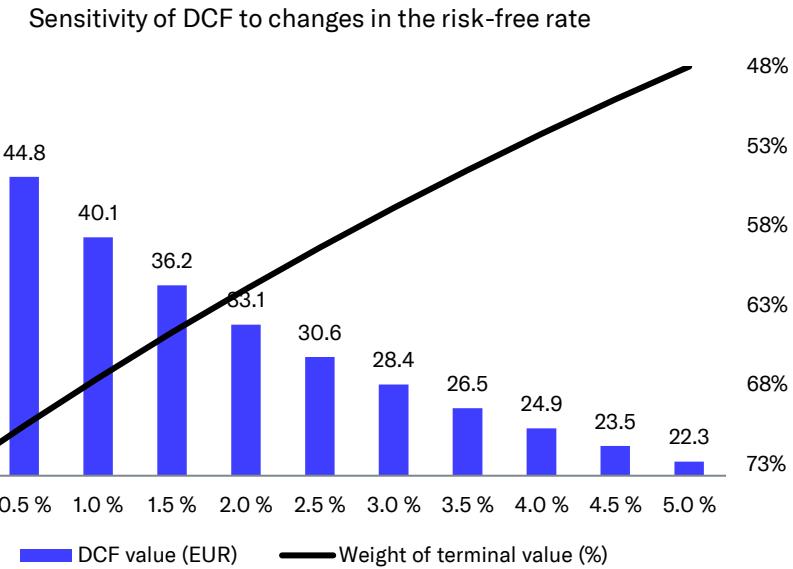
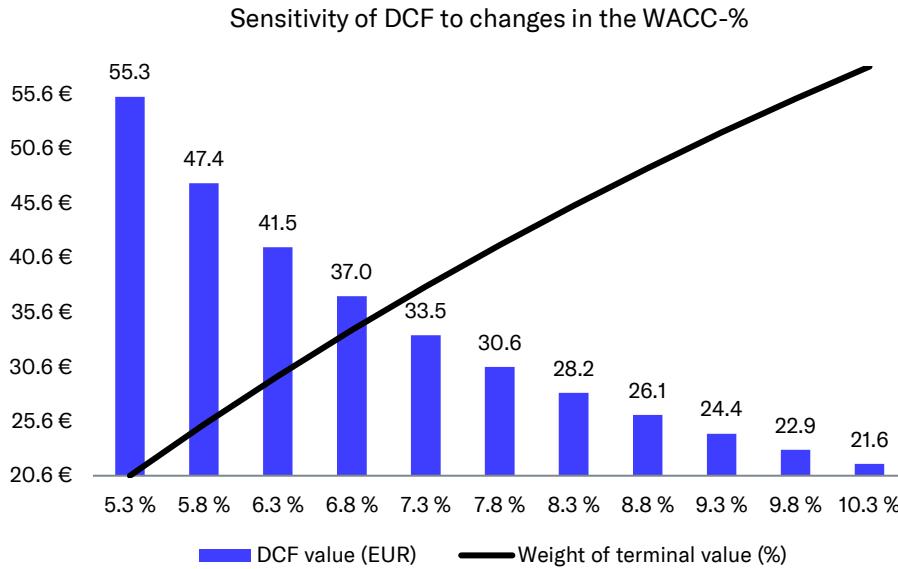


WACC

Tax-% (WACC)	26.0 %
Target debt ratio (D/(D+E))	10.0 %
Cost of debt	3.0 %
Equity Beta	1.25
Market risk premium	4.75%
Liquidity premium	0.00%
Risk free interest rate	2.5 %
Cost of equity	8.4 %
Weighted average cost of capital (WACC)	7.8 %

Source: Inderes

DCF sensitivity calculations and key assumptions in graphs



Summary

Income statement	2022	2023	2024	2025e	2026e	Per share data	2022	2023	2024	2025e	2026e
Revenue	5843.0	6015.0	6449.0	6953.6	7092.4	EPS (reported)	-0.11	0.44	0.86	1.05	1.10
EBITDA	240.0	595.0	846.8	978.8	1031.9	EPS (adj.)	0.48	0.56	0.86	1.04	1.13
EBIT	-23.0	402.0	716.1	832.6	884.6	OCF / share	-0.30	1.33	2.21	2.27	1.62
PTP	-30.0	365.0	688.1	823.2	876.6	OFCF / share	-0.60	1.12	1.82	2.23	1.33
Net Income	-63.0	258.0	503.8	616.3	642.4	Book value / share	3.62	3.78	4.31	4.92	5.49
Extraordinary items	-351.0	-95.0	2.0	9.0	-20.0	Dividend / share	0.26	0.32	0.44	0.52	0.55
Balance sheet	2022	2023	2024	2025e	2026e	Growth and profitability	2022	2023	2024	2025e	2026e
Balance sheet total	6608.0	6803.0	7694.0	7624.3	8190.2	Revenue growth-%	22%	3%	7%	8%	2%
Equity capital	2148.0	2233.0	2532.0	2890.3	3227.7	EBITDA growth-%	-50%	148%	42%	16%	5%
Goodwill	1288.0	1273.0	1299.0	1299.0	1299.0	EBIT (adj.) growth-%	-15%	52%	44%	15%	10%
Net debt	488.0	42.0	-788.0	-1826.8	-2288.8	EPS (adj.) growth-%	9%	17%	54%	21%	9%
Cash flow	2022	2023	2024	2025e	2026e	EBITDA-%	4.1 %	9.9 %	13.1 %	14.1 %	14.5 %
EBITDA	240.0	595.0	846.8	978.8	1031.9	EBIT (adj.)-%	5.6 %	8.3 %	11.1 %	11.8 %	12.8 %
Change in working capital	-357.0	304.0	529.0	554.4	148.6	EBIT-%	-0.4 %	6.7 %	11.1 %	12.0 %	12.5 %
Operating cash flow	-175.8	783.4	1297.5	1329.9	950.6	ROE-%	-2.8 %	11.8 %	21.2 %	22.8 %	21.0 %
CAPEX	-251.0	-168.0	-186.7	-20.0	-171.4	ROI-%	0.2 %	13.2 %	22.7 %	27.4 %	29.5 %
Free cash flow	-354.8	662.4	1067.9	1309.9	779.2	Equity ratio	35.8 %	36.2 %	36.1 %	41.9 %	43.3 %
Valuation multiples	2022	2023	2024	2025e	2026e	Gearing	22.7 %	1.9 %	-31.1 %	-63.2 %	-70.9 %
EV/S	0.9	1.3	1.4	2.5	2.4						
EV/EBITDA	15.3	13.1	10.9	17.6	16.2						
EV/EBIT (adj.)	15.7	15.7	13.0	20.9	18.5						
P/E (adj.)	16.5	23.6	20.0	31.3	28.7						
P/B	2.2	3.5	4.0	6.6	5.9						
Dividend-%	3.3 %	2.4 %	2.6 %	1.6 %	1.7 %						

Source: Inderes

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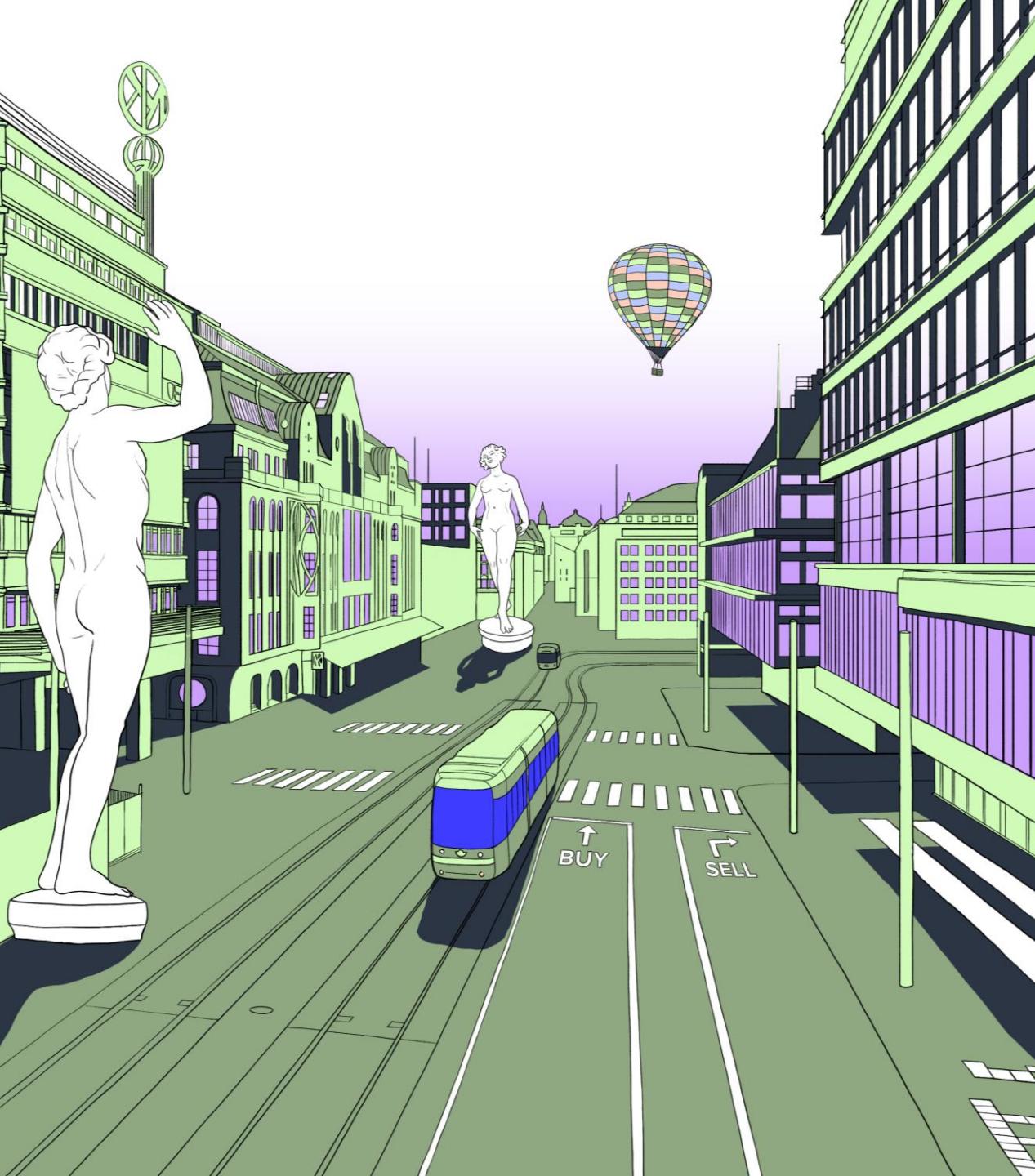
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Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak
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Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
2/1/2023	Accumulate	9.50 €	8.71 €
4/26/2023	Accumulate	11.00 €	10.10 €
7/24/2023	Accumulate	12.50 €	11.38 €
11/1/2023	Accumulate	12.50 €	11.24 €
1/5/2024	Accumulate	13.50 €	12.96 €
1/31/2024	Accumulate	15.00 €	13.70 €
4/29/2024	Reduce	16.50 €	17.40 €
7/22/2024	Reduce	17.00 €	18.49 €
10/11/2024	Reduce	18.00 €	19.98 €
10/30/2024	Accumulate	19.50 €	17.82 €
2/5/2025	Accumulate	21.00 €	19.29 €
4/17/2025	Accumulate	18.50 €	15.23 €
4/27/2025	Accumulate	18.50 €	15.36 €
7/18/2025	Reduce	21.00 €	22.30 €
10/22/2025	Reduce	22.00 €	25.65 €
10/29/2025	Reduce	22.00 €	25.65 €
1/20/2026	Reduce	30.00 €	32.43 €



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