EXEL COMPOSITES

8/13/2025 09:00 am EEST

This is a translated version of "Päärivit tiedossa ennakkotietojen myötä" report, published on 8/12/2025



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INDERES CORPORATE CUSTOMER

COMPANY REPORT



Key figures known with preliminary information

With the preliminary information published by Exel, the main operational lines of the Q2 report to be published on Thursday (August 14) are already known. Following the preliminary information, we have made minor upside revisions to our current year estimates, while forecast changes for the coming years remained minor. In connection with the earnings release, we will particularly monitor more detailed comments on the demand situation and the background and effects of the recent data breach. Reflecting our slightly raised estimates, we raise our target price to EUR 0.40 (was EUR 0.38). However, given the high level of uncertainty, we see the risk-adjusted expected return remaining slightly below the required return, which is why we reiterate our Reduce recommendation.

Key Q2 figures are known

In July, Exel was subjected to a cyberattack. According to the company, the attack had no impact on its business, production, or operational capacity. However, as a precautionary measure, the company disclosed preliminary information on H1 development in advance. Based on this, Exel's Q2 revenue decreased by 7% year-on-year, and it generated an adjusted EBIT of 1.1 MEUR. Similarly, our previous forecast for Q2 revenue growth was -2% year-on-year and for adjusted EBIT 0.8 MEUR. The company's result thus exceeded our expectations despite lower top line, which we estimate was driven by the implemented savings and efficiency measures and a favorable sales mix. We estimate that the bottom lines of the income statement were negatively impacted, as in Q1, by non-cash FX changes on intercompany loans.

In turn, based on our calculations, the order intake was around 28 MEUR, and thus the demand environment appeared to have remained reasonably good compared to the average level of recent years, despite increased uncertainty. Uncertainties concerning future economic development remain high, and should the situation prolong, we do not expect Exel to be immune to its effects. However, short-term development is underpinned

by a re-strengthening order book (Q1'25: 43 MEUR), although we estimate the structure of the order book to be longer than typical. Our main focus will be on comments regarding the recent development of the demand situation and the background and impacts of the data breach.

Minor forecast changes

Exel reiterated its guidance in connection with its preliminary disclosure and expects its revenue to increase (2024: 100 MEUR) and its adjusted EBIT to increase significantly from last year (2024: 1.7 MEUR). Following the preliminary data, we incorporated the actual Q2 performance into our estimates and made minor upward revisions to our estimates for the rest of the year (e.g. timing of order book deliveries). Our forecast for the current year's revenue is now 108 MEUR (was 107 MEUR) and for adjusted EBIT 5.8 MEUR (was .2 MEUR). In contrast, we lowered our revenue forecasts for the coming years by approximately 2% due to the continued uncertainty. However, our EBIT estimates for 2026-2027 increased by the same 2% due to margin improvements. We expect Exel's growth to accelerate further next year, in line with larger wind power agreements and their deliveries.

Further clarity is still needed on the overall picture

The stock's valuation picture is elevated for this year (2025e: P/E > 100x, EV/EBIT 11x, EV/EBITDA 6x) relative to our accepted valuation (P/E 10x-14x, EV/EBIT 8x-12x, EV/EBITDA 5x-8x). However, looking at next year, we believe there is slight upside in the valuation (P/E 9x, EV/EBIT 8x), considering that we see the acceptable valuation currently leaning towards the lower end of the ranges due to the still early-stage earnings turnaround and the fluctuating earnings level in recent years. On the other hand, we see uncertainties in the operating environment keeping forecast risks elevated, reflecting Exel's chronically short order book. Furthermore, assessing the final impacts of the data breach for the company remains challenging with current information.

Recommendation

Reduce

(was Reduce)

Target price:

EUR 0.40

(was EUR 0.38)

Share price:

EUR 0.38

Business risk







Valuation risk









	2024	2025 e	2026 e	2027 e
Revenue	100	108	125	137
growth-%	3%	8%	16%	10%
EBIT adj.	1.7	5.8	8.1	9.9
EBIT-% adj.	1.7 %	5.4 %	6.5 %	7.2 %
Net Income	-4.7	-1.1	4.4	5.7
EPS (adj.)	0.00	-0.01	0.04	0.05

P/E (adj.)	neg.	neg.	9.2	7.1
P/B	1.1	1.3	1.2	1.0
Dividend yield-%	0.0 %	0.0 %	0.0 %	2.6 %
EV/EBIT (adj.)	31.8	11.1	8.0	6.2
EV/EBITDA	12.7	5.9	4.7	3.9
EV/S	0.5	0.6	0.5	0.5

Source: Inderes

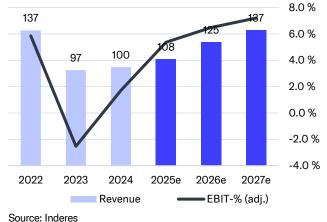
Guidance

(Unchanged)

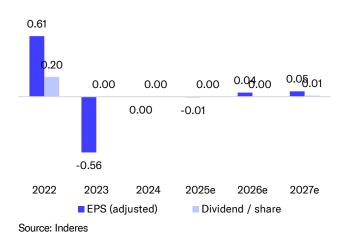
Exel Composites expects that revenue will increase in 2025 (2024:100 MEUR) and adjusted operating profit will increase significantly compared to 2024 (2024:1.7 MEUR).

Share price 1.8 1.6 1.4 1.2 1.0 0.8 0.6 0.4 0.2 0.0 8/22 8/23 8/24 8/2 OMXHCAP Exel Composites





EPS and dividend



Value drivers

Source: Millistream Market Data AB

- Growing composite market creates a good base for organic growth
- Upside in profitability relative to full potential (incl. reduction in fixed costs)
- Materializing the global structure of production and relative economies of scale in a new, more focused strategy

Risk factors

- Failure in the implementation of the strategy
- Somewhat cyclical and volatile demand
- With a chronically short absolute order book, business opportunities can weaken relatively quickly
- The somewhat fixed nature of the cost structure creates sensitivity to changes in demand
- Customer portfolio is concentrated

Valuation	2025 e	2026 e	2027 e
Share price	0.38	0.38	0.38
Number of shares, millions	106.7	106.7	106.7
Market cap	41	41	41
EV	64	65	62
P/E (adj.)	neg.	9.2	7.1
P/E	neg.	9.2	7.1
P/B	1.3	1.2	1.0
P/S	0.4	0.3	0.3
EV/Sales	0.6	0.5	0.5
EV/EBITDA	5.9	4.7	3.9
EV/EBIT (adj.)	11.1	8.0	6.2
Payout ratio (%)	0.0 %	0.0 %	18.6 %
Dividend yield-%	0.0 %	0.0 %	2.6 %

Key Q2 figures known with advance information

Estimates	Q2'24	Q2'25	Q2'25e	Q2'25e	Consensus	2025 e
MEUR / EUR	Comparison	Actualized	Inderes	Consensus	High Low	Inderes
Revenue	26.6	24.8	24.8			108
EBIT (adj.)	1.4	1.1	1.1			5.8
EBIT	1.2		1.1			5.2
Profit before tax	0.8		-0.9			0.1
EPS (reported)	0.01		-0.01			-0.01
Revenue growth, %	4.7%		-6.7%			8.1%
EBIT % (adj.)	5.2%		4.6%			5.4%

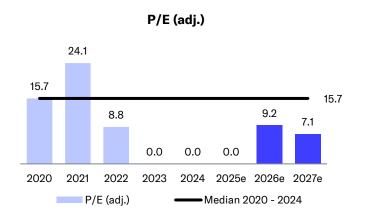
Minor upward revisions to estimates driven by margins

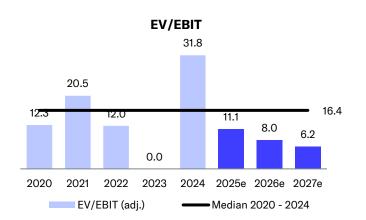
Estimate revisions MEUR / EUR	2025e Old	2025e New	Change %	2026e Old	2026e New	Change %	2027e Old	2027e New	Change %
Revenue	107	108	1%	128	125	-2%	141	137	-2%
EBITDA	10.3	10.9	6%	13.8	13.9	1%	15.7	15.9	1%
EBIT excluding NRIs	5.2	5.8	11%	7.9	8.1	2%	9.7	9.9	2%
EBIT	4.6	5.2	12%	7.9	8.1	2%	9.7	9.9	2%
Profit before tax	1.1	0.1	-94%	6.5	6.6	3%	8.3	8.4	2%
EPS (excl. NRIs)	0.00	-0.01	-226%	0.04	0.04	3%	0.05	0.05	2%
Dividend per share	0.00	0.00		0.00	0.00		0.01	0.01	0%

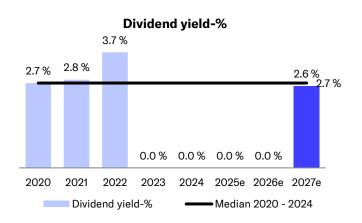
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Valuation table

Valuation	2020	2021	2022	2023	2024	2025 e	2026 e	2027 e	2028 e
Share price	7.38	7.10	5.42	2.54	0.32	0.38	0.38	0.38	0.38
Number of shares, millions	11.9	11.9	11.9	11.9	106.7	106.7	106.7	106.7	106.7
Market cap	88	84	64	30	34	41	41	41	41
EV	119	124	97	63	54	64	65	62	59
P/E (adj.)	15.7	24.1	8.8	neg.	neg.	neg.	9.2	7.1	7.0
P/E	16.4	50.9	28.1	neg.	neg.	neg.	9.2	7.1	7.0
P/B	3.0	2.8	2.2	1.7	1.1	1.3	1.2	1.0	0.9
P/S	0.8	0.6	0.5	0.3	0.3	0.4	0.3	0.3	0.3
EV/Sales	1.1	0.9	0.7	0.7	0.5	0.6	0.5	0.5	0.4
EV/EBITDA	7.8	10.3	6.7	15.6	12.7	5.9	4.7	3.9	3.6
EV/EBIT (adj.)	12.3	20.5	12.0	neg.	31.8	11.1	8.0	6.2	5.6
Payout ratio (%)	44.3 %	143.3 %	103.8 %	0.0 %	0.0 %	0.0 %	0.0 %	18.6 %	36.5 %
Dividend yield-%	2.7 %	2.8 %	3.7 %	0.0 %	0.0 %	0.0 %	0.0 %	2.6 %	5.2 %







Income statement

4.0 %

-2.5 %

-9.4 %

3.9 %

-2.4 %

-2.3 %

9.8 %

5.2 %

2.5 %

8.9 %

2.9 %

-7.0 %

Income statement	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25e	Q3'25e	Q4'25e	2025e	2026 e	2027 e	2028 e
Revenue	96.8	23.4	26.6	24.6	25.1	99.6	25.3	24.8	26.6	31.1	108	125	137	147
Group	96.8	23.4	26.6	24.6	25.1	99.6	25.3	24.8	26.6	31.1	108	125	137	147
EBITDA	3.8	0.9	2.6	2.2	-1.5	4.2	1.5	2.6	3.2	3.7	10.9	13.9	15.9	16.6
Depreciation	-8.7	-1.5	-1.4	-1.6	-2.6	-7.1	-1.3	-1.5	-1.5	-1.5	-5.7	-5.8	-5.9	-6.1
EBIT (excl. NRI)	-2.4	-0.6	1.4	0.7	0.2	1.7	0.7	1.1	1.7	2.3	5.8	8.1	9.9	10.6
EBIT	-4.9	-0.6	1.2	0.6	-4.1	-2.9	0.1	1.1	1.7	2.3	5.2	8.1	9.9	10.6
Net financial items	-3.4	-0.1	-0.3	-2.4	1.8	-0.9	-2.4	-2.0	-0.4	-0.4	-5.2	-1.5	-1.5	-1.8
PTP	-8.3	-0.6	0.8	-1.8	-2.2	-3.8	-2.2	-0.9	1.3	1.9	0.1	6.6	8.4	8.7
Taxes	-1.1	0.0	-0.3	-0.1	-0.9	-1.2	0.0	-0.2	-0.4	-0.5	-1.0	-1.8	-2.2	-2.3
Minority interest	0.2	0.1	0.1	0.1	0.1	0.4	0.2	-0.1	-0.1	-0.1	-0.1	-0.4	-0.5	-0.6
Net earnings	-9.1	-0.5	0.7	-1.7	-3.1	-4.7	-2.1	-1.1	0.9	1.3	-1.1	4.4	5.7	5.8
EPS (adj.)	-0.56	-0.01	0.01	-0.02	0.01	0.00	-0.02	-0.01	0.01	0.01	-0.01	0.04	0.05	0.05
EPS (rep.)	-0.77	-0.01	0.01	-0.02	-0.03	-0.04	-0.02	-0.01	0.01	0.01	-0.01	0.04	0.05	0.05
Key figures	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25e	Q3'25e	Q4'25e	2025e	2026 e	2027e	2028 e
Revenue growth-%	-29.3 %	-18.9 %	4.7 %	19.7 %	13.6 %	2.9 %	8.2 %	-6.7 %	8.0 %	24.0 %	8.1 %	16.0 %	10.0 %	7.0 %
Adjusted EBIT growth-%	-130.5 %	-9350.0 %	2013.8 %	-158.6 %	-113.6 %	-169.7 %	-222.9 %	-17.7 %	141.4 %	1172.9 %	239.5 %	40.1 %	22.3 %	6.5 %

4.3 %

1.7 %

-4.7 %

5.7 %

2.7 %

-8.2 %

10.4 %

4.6 %

-4.5 %

11.9 %

6.4 %

3.2 %

12.0 %

7.3 %

4.1%

10.1 %

5.4 %

-1.0 %

11.2 %

6.5 %

3.5 %

11.3 %

7.2 %

4.0 %

11.5 %

7.2 %

4.2 %

-5.8 %

0.7 %

-12.2 %

Net earnings-%
Source: Inderes

Adjusted EBIT-%

EBITDA-%

Full-year earnings per share are calculated using the number of shares at year-end.

Balance sheet

Assets	2023	2024	2025e	2026e	2027e
Non-current assets	39.6	40.9	40.8	41.3	42.0
Goodwill	12.6	12.5	12.5	12.5	12.5
Intangible assets	1.7	1.1	1.2	1.2	1.3
Tangible assets	24.7	26.6	26.9	27.4	28.0
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.0	0.5	0.0	0.0	0.0
Deferred tax assets	0.6	0.2	0.2	0.2	0.2
Current assets	45.4	48.0	53.4	60.6	67.2
Inventories	16.9	17.3	18.9	21.9	24.1
Other current assets	0.5	0.6	0.6	0.6	0.6
Receivables	17.0	19.2	21.0	25.6	28.9
Cash and equivalents	11.0	10.9	12.9	12.5	13.7
Balance sheet total	85.0	89.0	94.2	102	109

Liabilities & equity	2023	2024	2025e	2026e	2027e
Equity	17.7	32.3	30.7	35.1	40.9
Share capital	2.1	2.1	2.1	2.1	2.1
Retained earnings	9.5	4.7	3.7	8.1	13.9
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0	0.0
Other equity	5.8	24.6	24.6	24.6	24.6
Minorities	0.2	0.8	0.2	0.2	0.2
Non-current liabilities	6.0	10.3	16.5	18.2	17.4
Deferred tax liabilities	0.3	0.3	0.3	0.3	0.3
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	4.4	8.8	14.9	16.6	15.8
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	1.3	1.2	1.3	1.3	1.3
Current liabilities	61.3	46.4	47.0	48.6	51.0
Interest bearing debt	39.4	21.6	21.2	19.8	18.7
Payables	21.9	24.8	25.9	28.7	32.3
Other current liabilities	0.0	0.0	0.0	0.0	0.0
Balance sheet total	85.0	89.0	94.2	102	109

DCF calculation

DCF model	2024	2025 e	2026 e	2027 e	2028 e	2029 e	2030e	2031e	2032 e	2033e	2034e	TERM
Revenue growth-%	2.9 %	8.1 %	16.0 %	10.0 %	7.0 %	5.0 %	4.0 %	3.0 %	2.5 %	2.0 %	2.0 %	2.0 %
EBIT-%	-2.9 %	4.8 %	6.5 %	7.2 %	7.2 %	6.8 %	6.4 %	6.0 %	5.8 %	5.8 %	5.8 %	5.8 %
EBIT (operating profit)	-2.9	5.2	8.1	9.9	10.6	10.5	10.3	9.9	9.8	10.0	10.2	
+ Depreciation	7.1	5.7	5.8	5.9	6.1	6.3	6.5	6.7	6.8	6.9	7.0	
- Paid taxes	-0.8	-1.0	-1.8	-2.2	-2.3	-2.3	-2.2	-2.1	-2.1	-2.2	-2.3	
- Tax, financial expenses	-0.2	-1.1	-0.4	-0.4	-0.5	-0.5	-0.5	-0.5	-0.4	-0.4	-0.4	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	0.1	-2.2	-4.7	-1.9	-1.4	-1.1	-0.9	-0.7	-0.6	-0.5	-0.5	
Operating cash flow	3.4	6.5	7.0	11.4	12.5	12.9	13.1	13.3	13.5	13.8	14.1	
+ Change in other long-term liabilities	-0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-8.8	-5.6	-6.4	-6.7	-7.0	-7.3	-7.5	-7.4	-7.5	-7.3	-7.2	
Free operating cash flow	-5.6	1.1	0.7	4.8	5.5	5.7	5.7	5.9	6.0	6.5	6.8	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	-5.6	1.1	0.7	4.8	5.5	5.7	5.7	5.9	6.0	6.5	6.8	88.1
Discounted FCFF		1.0	0.6	3.8	4.0	3.8	3.4	3.3	3.0	3.0	2.8	36.4
Sum of FCFF present value		65.0	64.0	63.4	59.6	55.6	51.8	48.4	45.2	42.2	39.2	36.4
Enterprise value DCF		65.0										
- Interest bearing debt		-30.4										

10.9

-0.3

0.0

45.2

0.42

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-Minorities

+ Cash and cash equivalents

Equity value DCF per share

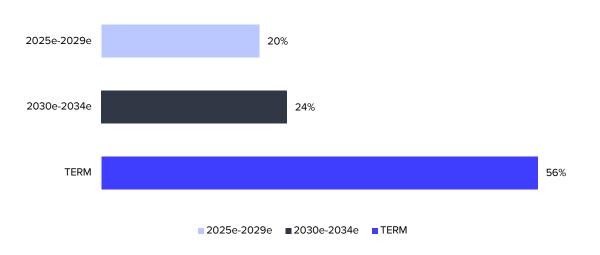
-Dividend/capital return

Equity value DCF

Weighted average cost of capital (WACC)	9.9 %
Cost of equity	11.0 %
Risk free interest rate	2.5 %
Liquidity premium	1.40%
Market risk premium	4.75%
Equity Beta	1.50
Cost of debt	7.5 %
Target debt ratio (D/(D+E)	22.0 %
Tax-% (WACC)	22.0 %
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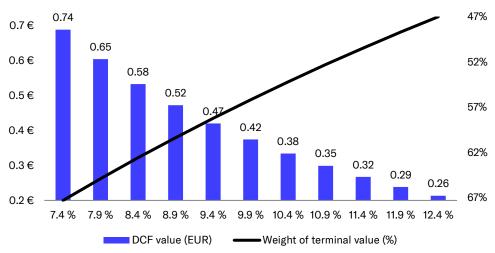
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Cash flow distribution

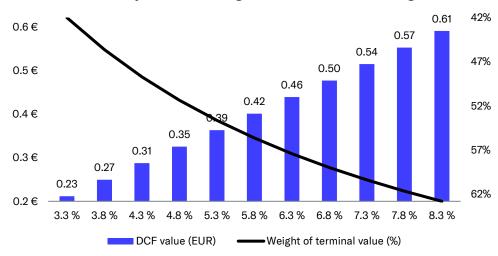


DCF sensitivity calculations and key assumptions in graphs

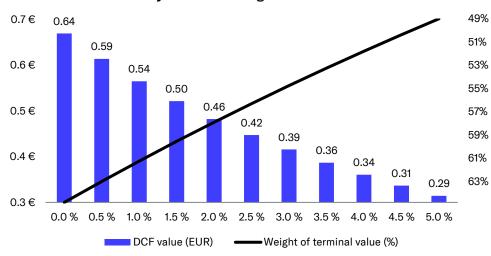




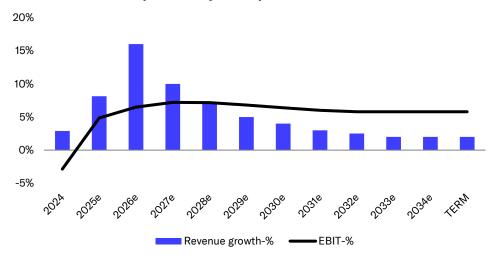
Sensitivity of DCF to changes in the terminal EBIT margin



Sensitivity of DCF to changes in the risk-free rate



Growth and profitability assumptions in the DCF calculation



Summary

Revenue	Income statement	2022	2023	2024	2025e	2026e
EBIT 3.0 -4.9 -2.9 5.2 8.1 PTP 3.6 -8.3 -3.8 0.1 6.6 Net Income 2.3 -9.1 -4.7 -1.1 4.4 Extraordinary items -5.0 -2.4 -4.6 -0.6 0.0 Balance sheet 2022 2023 2024 2025e 2026e Balance sheet total 113.1 85.0 89.0 94.2 101.9 Equity capital 30.4 17.7 32.3 30.7 35.1 Goodwill 13.0 12.6 12.5 12.5 12.5 Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 <th>Revenue</th> <th>137.0</th> <th>96.8</th> <th>99.6</th> <th>107.7</th> <th>125.0</th>	Revenue	137.0	96.8	99.6	107.7	125.0
PTP 3.6 -8.3 -3.8 0.1 6.6 Net Income 2.3 -9.1 -4.7 -1.1 4.4 Extraordinary items -5.0 -2.4 -4.6 -0.6 0.0 Balance sheet 2022 2023 2024 2025e 2026e Balance sheet total 113.1 85.0 89.0 94.2 101.9 Equity capital 30.4 17.7 32.3 30.7 35.1 Goodwill 13.0 12.6 12.5 12.5 12.5 Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4	EBITDA	10.1	3.8	4.2	10.9	13.9
Net Income 2.3 -9.1 -4.7 -1.1 4.4	EBIT	3.0	-4.9	-2.9	5.2	8.1
Extraordinary items -5.0 -2.4 -4.6 -0.6 0.0	PTP	3.6	-8.3	-3.8	0.1	6.6
Balance sheet 2022 2023 2024 2025e 2026e Balance sheet total 113.1 85.0 89.0 94.2 101.9 Equity capital 30.4 17.7 32.3 30.7 35.1 Goodwill 13.0 12.6 12.5 12.5 12.5 Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 <td< th=""><th>Net Income</th><th>2.3</th><th>-9.1</th><th>-4.7</th><th>-1.1</th><th>4.4</th></td<>	Net Income	2.3	-9.1	-4.7	-1.1	4.4
Balance sheet total 113.1 85.0 89.0 94.2 101.9 Equity capital 30.4 17.7 32.3 30.7 35.1 Goodwill 13.0 12.6 12.5 12.5 12.5 Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8	Extraordinary items	-5.0	-2.4	-4.6	-0.6	0.0
Balance sheet total 113.1 85.0 89.0 94.2 101.9 Equity capital 30.4 17.7 32.3 30.7 35.1 Goodwill 13.0 12.6 12.5 12.5 12.5 Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8						
Equity capital 30.4 17.7 32.3 30.7 35.1 Goodwill 13.0 12.6 12.5 12.5 12.5 Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 <th>Balance sheet</th> <th>2022</th> <th>2023</th> <th>2024</th> <th>2025e</th> <th>2026e</th>	Balance sheet	2022	2023	2024	2025e	2026e
Goodwill 13.0 12.6 12.5 12.5 12.5 Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2	Balance sheet total	113.1	85.0	89.0	94.2	101.9
Net debt 31.1 32.8 19.5 23.1 23.9 Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2	Equity capital	30.4	17.7	32.3	30.7	35.1
Cash flow 2022 2023 2024 2025e 2026e EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	Goodwill	13.0	12.6	12.5	12.5	12.5
EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0% 0.0%	Net debt	31.1	32.8	19.5	23.1	23.9
EBITDA 10.1 3.8 4.2 10.9 13.9 Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0% 0.0%	0.14			0004	0005	
Change in working capital 2.8 2.9 0.1 -2.2 -4.7 Operating cash flow 11.8 7.0 3.4 6.5 7.0 CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%						
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CAPEX -3.2 -1.6 -8.8 -5.6 -6.4 Free cash flow 8.8 5.5 -5.6 1.1 0.7 Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%						
Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	Operating cash flow	11.8	7.0	3.4	6.5	7.0
Valuation multiples 2022 2023 2024 2025e 2026e EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	CAPEX	-3.2	-1.6	-8.8	-5.6	-6.4
EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	Free cash flow	8.8	5.5	-5.6	1.1	0.7
EV/S 0.7 0.7 0.5 0.6 0.5 EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%						
EV/EBITDA 6.7 15.6 12.7 5.9 4.7 EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	Valuation multiples	2022	2023	2024	2025e	2026e
EV/EBIT (adj.) 12.0 neg. 31.8 11.1 8.0 P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	EV/S	0.7	0.7	0.5	0.6	0.5
P/E (adj.) 8.8 neg. neg. neg. 9.2 P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	EV/EBITDA	6.7	15.6	12.7	5.9	4.7
P/B 2.2 1.7 1.1 1.3 1.2 Dividend-% 3.7% 0.0% 0.0% 0.0% 0.0%	EV/EBIT (adj.)	12.0	neg.	31.8	11.1	8.0
Dividend-% 3.7 % 0.0 % 0.0 % 0.0 %	P/E (adj.)	8.8	neg.	neg.	neg.	9.2
	P/B	2.2	1.7	1.1	1.3	1.2
Source: Inderes	Dividend-%	3.7 %	0.0 %	0.0 %	0.0 %	0.0 %
Coulou macros	Source: Inderes					

Per share data	2022	2023	2024	2025e	2026 e
EPS (reported)	0.19	-0.77	-0.04	-0.01	0.04
EPS (adj.)	0.61	-0.56	0.00	-0.01	0.04
OCF / share	0.99	0.59	0.03	0.06	0.07
OFCF / share	0.74	0.46	-0.05	0.01	0.01
Book value / share	2.52	1.47	0.30	0.29	0.33
Dividend / share	0.20	0.00	0.00	0.00	0.00
Growth and profitability	2022	2023	2024	2025e	2026e
Revenue growth-%	2%	-29%	3%	8%	16%
EBITDA growth-%	-15%	-62%	11%	157%	28%
EBIT (adj.) growth-%	33%	-130%	-170%	239%	40%
EPS (adj.) growth-%	109%	-192%	-100%	752 %	-785%
EBITDA-%	7.4 %	4.0 %	4.3 %	10.1 %	11.2 %
EBIT (adj.)-%	5.9 %	-2.5 %	1.7 %	5.4 %	6.5 %
EBIT-%	2.2 %	-5.0 %	-2.9 %	4.8 %	6.5 %
ROE-%	7.6 %	-38.5 %	-19.0 %	-3.4 %	13.6 %
ROI-%	3.7 %	-6.9 %	-4.6 %	8.1 %	11.7 %
Equity ratio	26.9 %	20.9 %	36.4 %	32.6 %	34.5 %
Gearing	102.4 %	185.7 %	60.3 %	75.1 %	68.0 %

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Inderes' recommendation policy is based on the following distribution relative to the 12-month risk-adjusted expected total shareholder return.

Buy	The 12-month risk-adjusted expected shareholder return of
	the share is very attractive

Accumulate The 12-month risk-adjusted expected shareholder return of the share is attractive

Reduce The 12-month risk-adjusted expected shareholder return of

the share is weak

Sell The 12-month risk-adjusted expected shareholder return of

the share is very weak

The assessment of the 12-month risk-adjusted expected total shareholder return based on the above-mentioned definitions is company-specific and subjective. Consequently, similar 12-month expected total shareholder returns between different shares may result in different recommendations, and the recommendations and 12-month expected total shareholder returns between different shares should not be compared with each other. The counterpart of the expected total shareholder return is Inderes' view of the risk taken by the investor, which varies considerably between companies and scenarios. Thus, a high expected total shareholder return does not necessarily lead to positive performance when the risks are exceptionally high and, correspondingly, a low expected total shareholder return does not necessarily lead to a negative recommendation if Inderes considers the risks to be moderate.

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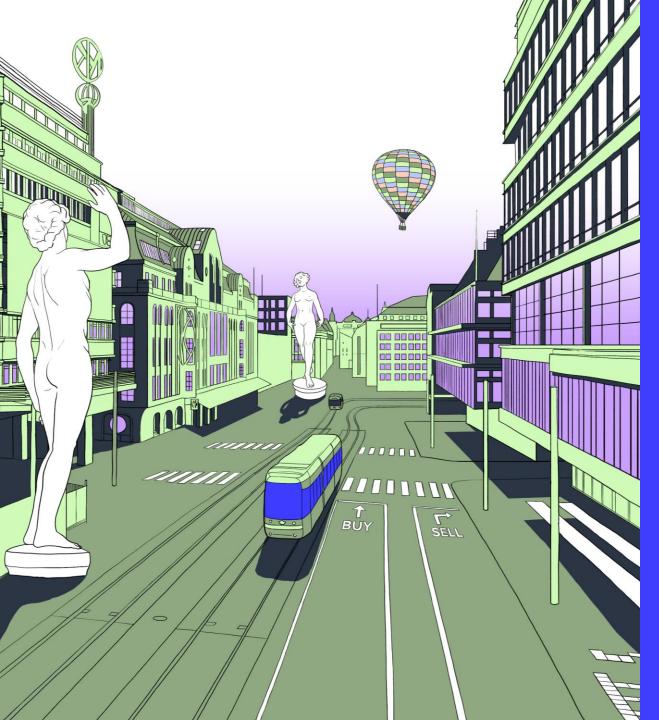
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Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
2/19/2021	Accumulate	9.20 €	8.76 €
5/2/2021	Accumulate	11.50 €	10.88 €
7/21/2021	Accumulate	11.50 €	10.32 €
9/2/2021	Accumulate	11.50 €	9.95 €
9/17/2021	Accumulate	9.50€	8.59 €
11/5/2021	Accumulate	8.40€	7.52 €
2/16/2022	Reduce	7.50€	7.15 €
5/2/2022	Accumulate	7.00€	6.30 €
	Analyst change	d	
7/21/2022	Accumulate	7.00€	6.58 €
9/28/2022	Accumulate	6.00€	5.30 €
11/4/2022	Accumulate	6.00€	5.20 €
2/15/2023	Accumulate	6.00€	5.32 €
2/20/2023	Accumulate	6.00€	5.10 €
5/3/2023	Accumulate	4.50€	4.05€
8/21/2023	Reduce	3.50€	3.38 €
10/19/2023	Sell	2.50€	3.04 €
11/6/2023	Reduce	2.50€	2.67 €
2/19/2024	Reduce	2.20 €	2.29 €
4/26/2024	Reduce	1.60 €	1.74 €
5/20/2024	Reduce	0.38€	1.62 €
6/12/2024	Accumulate	0.38€	0.33 €
8/16/2024	Accumulate	0.38€	0.32 €
10/8/2024	Reduce	0.38€	0.39 €
11/1/2024	Reduce	0.35€	0.35 €
2/7/2025	Reduce	0.35€	0.32 €
2/14/2025	Reduce	0.35€	0.36 €
5/9/2025	Reduce	0.38€	0.40 €
8/12/2025	Reduce	0.40€	0.38 €



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