

COMPONENTA OYJ

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INDERES CORPORATE CUSTOMER
COMPANY REPORT



Growth trajectory holds

Componenta's financial statement release published on Friday was better than we expected across the board, with all key figures exceeding our forecasts. Contrary to our expectations, the company did not distribute a dividend, which we consider a justified move given the growth outlook and the company's balance sheet position. The outlook for the 2026 financial year indicated growth in both revenue and EBIT, in line with our preliminary expectations. After the report, estimate changes were minor adjustments, but the risks associated with our strong growth expectations decreased. With this growth, the upside in valuation multiples makes the risk/reward ratio attractive, in our view. Thus, we raise our target price to EUR 5.0 (was EUR 4.7) and upgrade our recommendation to Accumulate (was Reduce).

Key lines exceeded our estimates

Componenta's Q4'25 revenue was 31.2 MEUR, exceeding our 28.8 MEUR estimate. Due to the revenue exceeding our forecast, the EBITDA of 2.8 MEUR also surpassed our estimate (2.5 MEUR). Depreciation, net financing expenses, and taxes, which included a significant one-off item, were in line with our expectations. As a result, Q4'25 EPS of EUR 0.67 exceeded our forecast of EUR 0.64, reflecting the operational earnings beat. Net debt seemingly decreased to a low level of 2.2 MEUR, but significant use of factoring financing will keep financing costs high in the future. We expected the company to resume dividend payments, but we believe it understandably decided not to pay dividends and to use the capital for growth and maintenance investments. Componenta's order book, which includes two months of binding orders, developed better than we expected, growing by 12% to 19.3 MEUR.

No major changes in estimates

In connection with its financial statements, Componenta issued guidance in which the company expects revenue and adjusted EBIT to improve from the previous year (2025 revenue was 115.7

MEUR and adjusted EBIT was 4.3 MEUR), which was in line with our preliminary expectations. We forecast Componenta's revenue to grow by 11% to 128 MEUR in fiscal year 2026. We believe there are growth drivers in several customer segments: The Agricultural Machinery segment already grew significantly in H2'25, even though the market remains sluggish. In the Machine Building segment, Componenta appears to be positioned in promising growth pockets, even though the overall market development is only cautiously positive. We expect demand from the Defense Industry to remain strong in the coming years due to geopolitical tensions. We estimate that Energy Industry will receive indirect support from the data center market boom, but we are not aware of Componenta's direct customers in this area. Forest Machine Industry is clearly the weakest-performing segment, but due to the segment's small size (6% of 2025 revenue), its impact on the group's figures is limited. Although the past financial year sets a relatively high bar for improving profitability, we expect growing volumes to improve production utilization rates and thus also relative profitability in the coming years. We did not make significant changes to our forecasts, but we believe the strong report alleviated forecast risks related to continued growth.

Valuation appropriately incorporates earnings growth expectations

After adjusting for our estimated factoring financing amount (~15 MEUR), the EV/EBITDA multiples for 2026 and 2027 are 6x and 5x, respectively, and the corresponding EV/EBIT multiples are 13x and 10x. P/E multiples that account for high financing costs are at 12x and 9x. The DCF model, taking into account factoring liabilities, yields a value of EUR 5. The expected return from earnings growth and dividends over a one-year horizon is roughly at the level of our required rate of return, but the continuation of a strong growth trajectory in the medium term and the possibility of further upside surprises, in our view, make the stock's risk/reward ratio attractive.

Recommendation

Accumulate

(was Reduce)

Target price:

EUR 5.00

(was EUR 4.70)

Share price:

EUR 4.55

Business risk



Valuation risk



	2025	2026e	2027e	2028e
Revenue	115.7	127.9	141.8	149.6
growth-%	19%	11%	11%	6%
EBIT adj.	4.3	5.6	6.6	7.5
EBIT-% adj.	3.7 %	4.4 %	4.7 %	5.0 %
Net Income	8.0	3.8	5.2	5.6
EPS (adj.)	0.24	0.39	0.53	0.57
P/E (adj.)	18.9	11.7	8.6	8.0
P/B	1.3	1.2	1.1	1.0
Dividend yield-%	0.0 %	2.2 %	3.3 %	4.4 %
EV/EBIT (adj.)	10.8	7.8	6.2	5.0
EV/EBITDA	4.8	4.0	3.3	2.8
EV/S	0.4	0.3	0.3	0.2

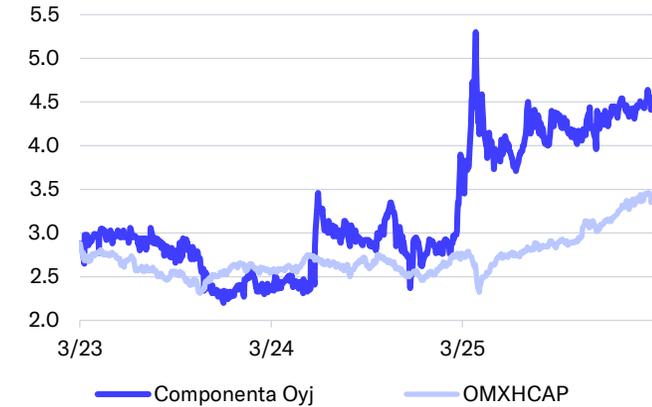
Source: Inderes

Guidance

(New guidance)

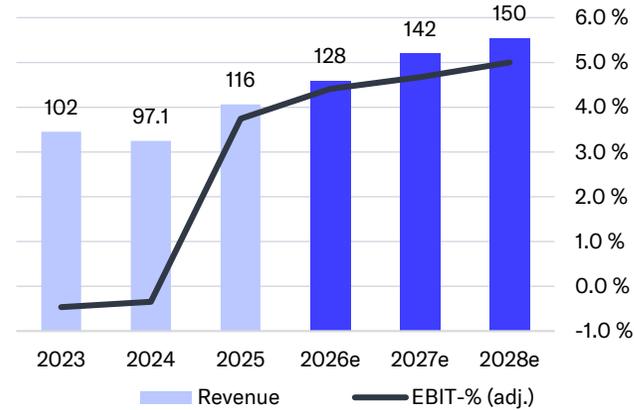
Componenta expects the group's revenue and adjusted EBIT to improve from the previous year. The Group's revenue in 2025 was 115.7 MEUR, and its adjusted EBIT was 4.3 MEUR.

Share price



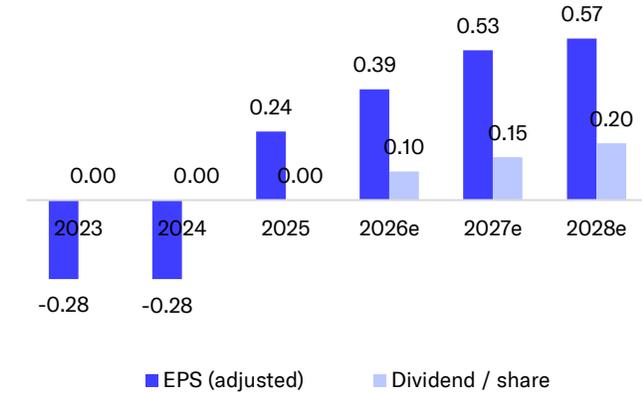
Source: Millstream Market Data AB

Revenue and EBIT-% (adj.)



Source: Inderes

EPS and dividend



Source: Inderes

Value drivers

- Customer sector risk highly diversified
- Long-term customer relationships with global OEMs
- Cost changes can be quickly transferred to own prices
- Valuation has a lot of historical baggage

Risk factors

- Traditionally low-margin sector
- Customer sectors individually cyclical
- Two major customer dependencies

Valuation	2026e	2027e	2028e
Share price	4.55	4.55	4.55
Number of shares, millions	9.84	9.84	9.84
Market cap	45	45	45
EV	44	41	37
P/E (adj.)	11.7	8.6	8.0
P/E	11.7	8.6	8.0
P/B	1.2	1.1	1.0
P/S	0.4	0.3	0.3
EV/Sales	0.3	0.3	0.2
EV/EBITDA	4.0	3.3	2.8
EV/EBIT (adj.)	7.8	6.2	5.0
Payout ratio (%)	25.7 %	28.5 %	35.3 %
Dividend yield-%	2.2 %	3.3 %	4.4 %

Source: Inderes

Key lines exceeded our estimates

Revenue developed more rapidly than we expected

Componenta's Q4'25 revenue was 31.2 MEUR, exceeding our 28.8 MEUR estimate. Segment-level revenue development was clearly faster than expected in Machine Building (Finnish engineering industry) and Agricultural Machinery, with both segments achieving organic growth of over 15% in H2'25, though we estimate the comparison figures to be subdued. Agricultural machinery revenue is significantly below peak years, but the bottom appears to have occurred in H2'24. We estimate that revenue from the defense industry did not grow in H2'25. We are not particularly concerned about this, as delivery timings vary, and for the full financial year 2025, the segment's revenue grew by just over 10%. The revenue share of the three largest customers grew to 47%, which was roughly the same level as in H1'25. Based on the H1 report, the business acquisition from a year ago appears to have brought a new, very significant customer to the group. Given the customer's size and strong growth outlook, it could very well be Wärtsilä. If this holds true, the customer

relationship's growth outlook for the coming years would be excellent.

Profitability was stronger than we expected

Adjusted EBITDA was 2.8 MEUR in Q4'25, exceeding our 2.5 MEUR estimate. The forecast beat stems from higher revenue than we estimated and a slightly better-than-expected EBITDA margin of nearly 9%. Depreciation, net financing expenses, and taxes, which included a significant one-off item, were in line with our expectations. As a result, Q4'25 EPS of EUR 0.67 exceeded our forecast of EUR 0.64, reflecting the operational earnings beat.

Componenta's net debt fell to a low level of 2.2 MEUR. Thus, the cash flow for the financial year was roughly in line with our expectations, although the investments mentioned in the release burdened cash flow slightly more than we anticipated. The average net debt for FY2025 was 5.7 MEUR, in relation to which the 2 MEUR financing expenses for the fiscal year are very high (net financing expenses/average net debt 35%). This is explained by the

company's use of factoring for trade receivables, the exact amount of which the company did not disclose, but its use was reported to have increased during the fiscal year (13 MEUR at the end of 2024). Thus, we estimate the amount of factoring financing to have been around 15 MEUR, which will keep financing costs elevated in the short term and create pressure on cash flow in the longer term as the use of financing is reduced. While we expected the company to resume paying dividends with a clearly profitable full-year result, the board of directors proposed withholding dividend distribution. This decision was motivated by the capital requirements needed to support the growth outlook. We consider the decision to refrain from paying dividends to be supportive of shareholder value because Componenta's debt financing costs are high and we believe strengthening the capital structure would be justified. However, the success of the aforementioned investments will ultimately determine the impact of this decision on shareholder value.

MEUR / EUR	Q4'24 Comparison	Q4'25 Actualized	Q4'25e Inderes	Difference (%) Act. vs. inderes	2025 Actualized
Revenue	26.9	31.2	28.8	8%	116
EBITDA	4.7	2.8	2.5	12%	9.7
EBIT (adj.)	0.6	1.4	1.1	27%	4.3
EBIT	3.5	1.4	1.1	27%	4.3
EPS (adj.)	0.00	0.09	0.06	55%	0.24
EPS (reported)	0.29	0.67	0.64	5%	0.83
DPS	0.00	0.00	0.07	-100%	0.00
Revenue growth-%	24.1 %	16.0 %	7.1 %	8.9 pp	19.1 %
EBIT-% (adj.)	2.0 %	4.5 %	3.8 %	0.7 pp	3.7 %

Source: Inderes

Slightly positive forecast revisions for key rows

The order book grew rapidly organically

The order book developed slightly better than we expected, growing by 12% to 19.6 MEUR (forecast 18.3 MEUR). Componenta reports its order book for the next two months, so the metric accurately reflects the outlook for the next quarter, but it does not provide visibility into longer-term development. With an order book that grew by 12%, Componenta will immediately start Q1'26 at the growth rate we have forecast. This mitigates the risk associated with our forecast, as we previously expected revenue to accelerate towards the end of the financial year.

We expect double-digit revenue growth

We expect revenue to grow by 11% to 128 MEUR in fiscal year 2026. Revenue growth is broadly supported by customer segments. Even the modestly developed Forest Machinery segment is expected to slightly support growth

from a low baseline. Despite the strong report, forecast changes remained limited, as our forecasts already included significant growth for the coming years (2026-2027 11%). We changed our earnings forecasts for the 2026 financial year due to the high electricity price in January-February, which we expect to have burdened Componenta's profitability in Q1'26. On the other hand, the price indices included in Componenta's sales agreements adjust prices with a lag relative to cost drivers, which is why we expect an excellent EBITDA margin of 10% in Q2'26.

We forecast a slight improvement in margins

Although the past financial year sets a relatively high bar for improving profitability, we expect growing volumes to improve production utilization rates and thus also relative profitability in the coming years. Thus, we expect the EBITDA-% to increase from 8.4% in the last financial year to ~9% in the coming years.

The company stated that it would allocate capital to growth investments, but did not provide details on the amount or targets of these investments. As a result, we slightly raised our investment forecasts for the coming years, and we expect the company to invest 5.5-6 MEUR annually in the coming years, which corresponds to our estimated depreciation level (our investment forecast includes lease liability repayments, which were 2.5 MEUR for FY2025). In addition, we raised our financing expense estimates for the coming years due to a higher amount of factoring than we expected. We also lowered our dividend estimates, reflecting the decision to allocate capital to growth in the past fiscal year.

For our long-term forecasts, we revised our investment forecasts downwards to match the level of depreciation in the long term, and we raised our profitability forecast. In the long term, we expect profitability to settle at roughly the level achieved in fiscal year 2025.

Estimate revisions	2025	2025	Change	2026e	2026e	Change	2027e	2027e	Change
MEUR / EUR	Inderes	Actualized	%	Old	New	%	Old	New	%
Revenue	113	116	2%	127	128	1%	141	142	1%
EBITDA	9.4	9.7	3%	11.0	11.1	1%	12.4	12.6	1%
EBIT (exc. NRIs)	4.0	4.3	8%	5.4	5.6	5%	6.6	6.6	0%
EBIT	4.0	4.3	8%	5.4	5.6	5%	6.6	6.6	0%
PTP	2.0	2.4		3.5	3.8	9%	5.3	5.2	-2%
EPS (excl. NRIs)	0.21	0.24		0.36	0.39	9%	0.54	0.53	-3%
DPS	0.07	0.00		0.14	0.10	-29%	0.20	0.15	-25%

Source: Inderes

Low enough valuation

Multiples for next year seem neutral

We believe that the enterprise value (EV) multiples calculated with the reported net debt reflect a more favorable valuation than is actually the case, as the company has a factoring arrangement in place, whereby trade receivables are sold to an external financial institution to finance the business. This arrangement strengthens Componenta's cash position and thereby reduces the level of EV-based multiples. The arrangement is thus comparable to the use of interest-bearing debt. At the end of the financial year, the amount of trade receivables sold was 13 MEUR, and there is no visibility on the use of factoring financing beyond this point. Adjusting the EV multiples for the 15 MEUR factoring facility, our forecast EV/EBIT multiples for 2026 and 2027 are 13x and 9.5x, and EV/EBITDA multiples are 6x and 5x.

We see downside in the level of financing expenses as the company's profitability improves and the balance sheet strengthens. The P/E ratio takes into account the impact of high financing expenses, and our forecast shows P/E ratios of 12x and 9x for 2026 and 2027, respectively. On our estimates, the company's free cash flow after interest expenses will reach just under 4 MEUR in 2026 (~8% of market value). With support from free cash flow, fewer expensive financing channels could be used, which we consider an attractive option for creating shareholder value. In our view, refraining from dividend distribution in the past fiscal year increases this probability, even though growth investments appear to be high on management's priority list. With expensive financing, growth investments must be highly successful to generate returns exceeding the cost of capital.

Cash flow model is sensitive to profitability assumptions

The long-term DCF model gives Componenta a per-share value of EUR 6.6 (previously EUR 4.7). Our DCF model does not include factoring debt, and by deducting factoring debt (estimated at 15 MEUR) from the model's value, the model's value is at our target price level of EUR 5. The value of the DCF model increased significantly after reviewing our long-term profitability and investment forecasts. Although the cost of debt is high (7%), this also reflects the expectation that the cost of debt financing will decrease from its current level. In our forecasts, the company will achieve its financial targets set for 2027 one year behind schedule (revenue 150 MEUR & EBIT-% > 5%).

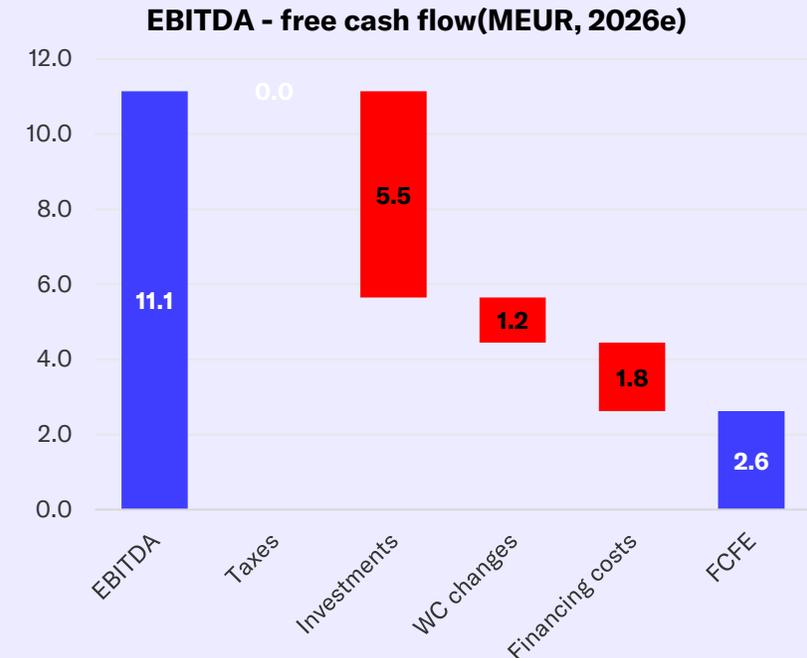
Strong profitability encourages a longer-term perspective

The financial statement release, which was better than we expected, reduced estimate risks for the current financial year. The expected return from earnings growth and dividends over a one-year horizon is roughly at the level of our required rate of return, but the continuation of a strong growth trajectory in the medium term and the possibility of further upside surprises, in our view, make the stock's risk/reward ratio attractive.

The main risks relate to operational problems similar to those experienced at the turn of 2023 and 2024, which could impact profitability. Overall, a good expected return would, in our view, require earnings growth roughly in line with forecasts, as the stock is, in our opinion, fully priced relative to the earnings level of the past financial year.

Valuation	2026e	2027e	2028e
Share price	4.55	4.55	4.55
Number of shares, millions	9.84	9.84	9.84
Market cap	45	45	45
EV	44	41	37
P/E (adj.)	11.7	8.6	8.0
P/E	11.7	8.6	8.0
P/B	1.2	1.1	1.0
P/S	0.4	0.3	0.3
EV/Sales	0.3	0.3	0.2
EV/EBITDA	4.0	3.3	2.8
EV/EBIT (adj.)	7.8	6.2	5.0
Payout ratio (%)	25.7 %	28.5 %	35.3 %
Dividend yield-%	2.2 %	3.3 %	4.4 %

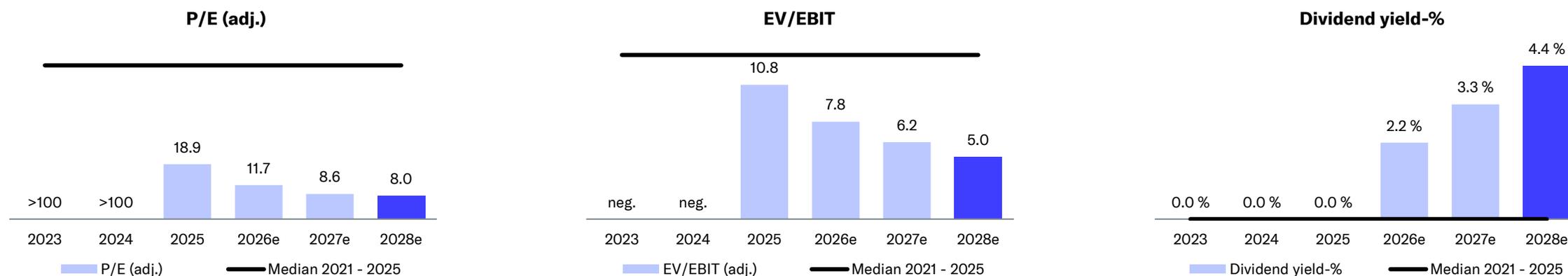
Source: Inderes



Valuation table

Valuation	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Share price	2.34	2.35	2.76	4.54	4.55	4.55	4.55	4.55
Number of shares, millions	9.71	9.71	9.71	9.84	9.84	9.84	9.84	9.84
Market cap	23	23	27	45	45	45	45	45
EV	28	32	32	47	44	41	37	34
P/E (adj.)	87.1	>100	>100	18.9	11.7	8.6	8.0	7.9
P/E	>100	14.7	>100	5.6	11.7	8.6	8.0	7.9
P/B	1.0	0.9	1.0	1.3	1.2	1.1	1.0	0.9
P/S	0.2	0.2	0.3	0.4	0.4	0.3	0.3	0.3
EV/Sales	0.3	0.3	0.3	0.4	0.3	0.3	0.2	0.2
EV/EBITDA	3.9	6.0	4.1	4.8	4.0	3.3	2.8	2.3
EV/EBIT (adj.)	15.6	neg.	neg.	10.8	7.8	6.2	5.0	4.1
Payout ratio (%)	0.0 %	0.0 %	0.0 %	0.0 %	25.7 %	28.5 %	35.3 %	70.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %	2.2 %	3.3 %	4.4 %	8.9 %

Source: Inderes



Peer group valuation

Peer group valuation Company	Market cap MEUR	EV MEUR	EV/EBIT		EV/EBITDA		EV/S		P/E		Dividend yield-%		P/B 2026e
			2026e	2027e	2026e	2027e	2026e	2027e	2026e	2027e	2026e	2027e	
Norrhydro	16	25	12.1	8.4	8.4	6.3	0.8	0.7	14.0	11.7		2.9	1.7
Castings plc	132	117	10.8	8.2	5.1	4.4	0.6	0.6	15.4	12.0	7.1	7.1	
Georg Fischer	3896	5805	17.1	12.9	11.1	10.0	1.6	1.5	15.7	12.6	3.1	3.3	8.5
Kesla	9	21		10.3	20.6	6.9	0.5	0.5		11.1		3.8	1.2
Ponsse	675	695	16.4	17.8	8.8	7.7	1.0	0.9	22.0	16.0	2.4	2.8	1.9
Wärtsilä	19574	17572	19.5	17.3	16.7	15.1	2.5	2.3	28.9	25.7	1.8	2.1	6.6
AGCO	7746	9370	13.8	10.8	9.7	8.0	1.0	1.0	21.4	15.4	1.0	1.0	2.0
ElringKlinger	284	677	8.7	5.5	3.4	2.8	0.4	0.4	7.9	4.3	4.3	7.4	0.4
Componenta Oyj (Inderes)	45	44	7.8	6.2	4.0	3.3	0.3	0.3	11.7	8.6	2.2	3.3	1.2
Average			14.0	11.4	10.5	7.7	1.0	1.0	17.9	13.6	3.3	3.8	3.2
Median			13.8	10.5	9.3	7.3	0.9	0.8	15.7	12.3	2.8	3.1	1.9
Diff-% to median			-43%	-41%	-57%	-55%	-61%	-65%	-25%	-30%	-20%	8%	-38%

Source: Refinitiv / Inderes

Income statement

Income statement	2023	2024	2025	Q1'26e	Q2'26e	Q3'26e	Q4'26e	2026e	2027e	2028e	2029e
Revenue	102	97.1	116	32.3	34.5	27.3	33.9	128	142	150	157
Group	102	97.1	116	32.3	34.5	27.3	33.9	128	142	150	157
EBITDA	5.3	7.9	9.7	2.6	3.4	1.8	3.4	11.1	12.6	13.5	14.4
Depreciation	-1.5	-5.3	-5.4	-1.4	-1.5	-1.4	-1.2	-5.5	-5.9	-6.0	-6.1
EBIT (excl. NRI)	-0.5	-0.3	4.3	1.2	2.0	0.4	2.1	5.6	6.6	7.5	8.3
EBIT	3.8	2.6	4.3	1.2	2.0	0.4	2.1	5.6	6.6	7.5	8.3
Net financial items	-2.2	-2.4	-2.0	-0.5	-0.5	-0.5	-0.4	-1.8	-1.4	-1.4	-1.3
PTP	1.6	0.2	2.4	0.7	1.5	-0.1	1.7	3.8	5.2	6.0	6.9
Taxes	0.0	0.0	5.7	0.0	0.0	0.0	0.0	0.0	0.0	-0.5	-1.2
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net earnings	1.5	0.2	8.0	0.7	1.5	-0.1	1.7	3.8	5.2	5.6	5.7
EPS (adj.)	-0.28	-0.28	0.24	0.07	0.15	-0.01	0.17	0.39	0.53	0.57	0.58
EPS (rep.)	0.16	0.02	0.82	0.07	0.15	-0.01	0.17	0.39	0.53	0.57	0.58
Key figures	2023	2024	2025	Q1'26e	Q2'26e	Q3'26e	Q4'26e	2026e	2027e	2028e	2029e
Revenue growth-%	-6.7 %	-4.6 %	19.1 %	12.0 %	11.7 %	10.0 %	8.4 %	10.5 %	10.9 %	5.5 %	4.6 %
EBITDA-%	5.2 %	8.1 %	8.4 %	8.0 %	9.9 %	6.5 %	9.9 %	8.7 %	8.9 %	9.0 %	9.2 %
Adjusted EBIT-%	-0.5 %	-0.3 %	3.7 %	3.7 %	5.7 %	1.4 %	6.3 %	4.4 %	4.7 %	5.0 %	5.3 %
Net earnings-%	1.5 %	0.2 %	6.9 %	2.3 %	4.3 %	-0.3 %	5.0 %	3.0 %	3.7 %	3.7 %	3.6 %

Source: Inderes

Balance sheet

Assets	2024	2025	2026e	2027e	2028e
Non-current assets	38.1	43.0	42.8	42.7	42.6
Goodwill	3.2	3.2	3.2	3.2	3.2
Intangible assets	1.6	1.4	1.3	1.1	1.0
Tangible assets	33.0	32.3	32.3	32.4	32.4
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.4	0.4	0.4	0.4	0.4
Deferred tax assets	0.0	5.7	5.7	5.7	5.7
Current assets	25.3	33.3	28.5	32.0	34.3
Inventories	14.0	16.8	18.5	20.7	21.8
Other current assets	0.0	0.0	0.0	0.0	0.0
Receivables	2.6	3.3	3.6	4.3	4.9
Cash and equivalents	8.7	13.3	6.4	7.1	7.5
Balance sheet total	63.4	76.3	71.4	74.8	76.9

Source: Inderes

Liabilities & equity	2024	2025	2026e	2027e	2028e
Equity	25.8	34.4	38.3	42.4	46.5
Share capital	1.0	1.0	1.0	1.0	1.0
Retained earnings	5.3	13.9	17.7	21.9	26.0
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0	0.0
Other equity	19.5	19.5	19.5	19.5	19.5
Minorities	0.0	0.0	0.0	0.0	0.0
Non-current liabilities	11.7	13.2	6.3	4.5	2.1
Deferred tax liabilities	0.0	0.0	0.0	0.0	0.0
Provisions	0.0	0.4	0.4	0.4	0.4
Interest-bearing debt	10.7	11.1	4.2	2.4	0.0
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long-term liabilities	0.9	1.6	1.6	1.6	1.6
Current liabilities	25.9	28.6	26.8	27.9	28.3
Interest-bearing debt	3.5	4.3	1.6	0.9	0.0
Payables	22.1	24.3	25.2	26.9	28.3
Other current liabilities	0.4	0.0	0.0	0.0	0.0
Balance sheet total	63.4	76.3	71.4	74.8	76.9

DCF calculation

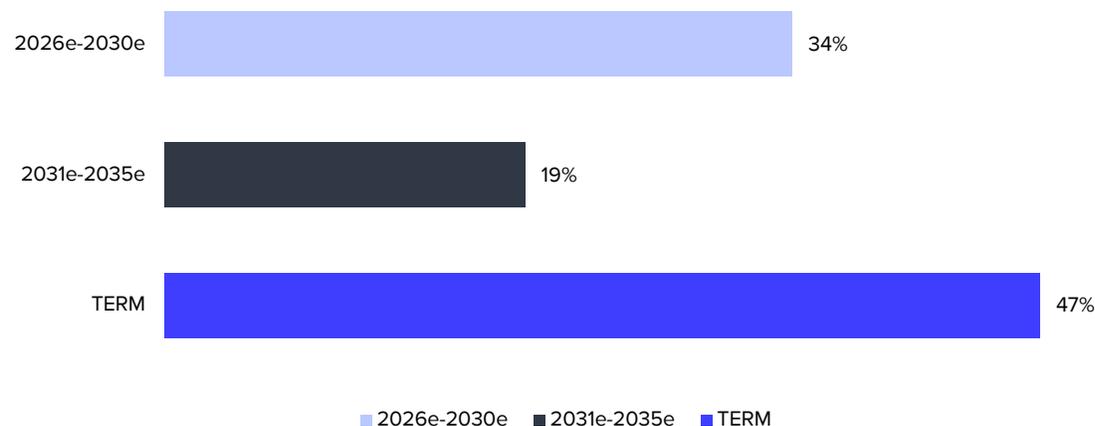
DCF model	2025	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	TERM
Revenue growth-%	19.1 %	10.5 %	10.9 %	5.5 %	4.6 %	3.0 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %
EBIT-%	3.7 %	4.4 %	4.7 %	5.0 %	5.3 %	4.5 %	4.3 %	4.1 %	3.9 %	3.7 %	3.7 %	3.7 %
EBIT (operating profit)	4.3	5.6	6.6	7.5	8.3	7.3	7.1	6.9	6.8	6.6	6.7	
+ Depreciation	5.4	5.5	5.9	6.0	6.1	6.1	6.1	6.1	6.2	6.2	6.2	
- Paid taxes	0.0	0.0	0.0	-0.5	-1.2	-1.2	-1.2	-1.1	-1.1	-1.1	-1.1	
- Tax, financial expenses	-0.4	0.0	0.0	-0.1	-0.3	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	-1.6	-1.2	-1.1	-0.5	-0.6	-0.6	-0.5	-0.3	-0.4	-0.4	-0.2	
Operating cash flow	7.8	9.9	11.5	12.4	12.4	11.5	11.4	11.5	11.4	11.2	11.6	
+ Change in other long-term liabilities	1.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-4.6	-5.4	-5.9	-5.9	-5.9	-5.9	-6.0	-6.3	-6.3	-6.3	-6.1	
Free operating cash flow	4.3	4.6	5.6	6.5	6.5	5.6	5.4	5.2	5.1	5.0	5.5	
+/- Other	-5.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	-1.1	4.6	5.6	6.5	6.5	5.6	5.4	5.2	5.1	5.0	5.5	77.3
Discounted FCFF		4.2	4.8	5.0	4.6	3.6	3.1	2.8	2.5	2.2	2.2	30.9
Sum of FCFF present value		65.7	61.5	56.8	51.7	47.2	43.6	40.5	37.7	35.3	33.1	30.9
Enterprise value DCF		65.7										
- Interest bearing debt		-15.4										
+ Cash and cash equivalents		13.3										
-Minorities		0.0										
-Dividend/capital return		0.0										
Equity value DCF		63.6										
Equity value DCF per share		6.5										

WACC

Tax-% (WACC)	20.0 %
Target debt ratio (D/(D+E))	20.0 %
Cost of debt	7.0 %
Equity Beta	1.55
Market risk premium	4.75%
Liquidity premium	1.00%
Risk free interest rate	2.5 %
Cost of equity	10.9 %
Weighted average cost of capital (WACC)	9.8 %

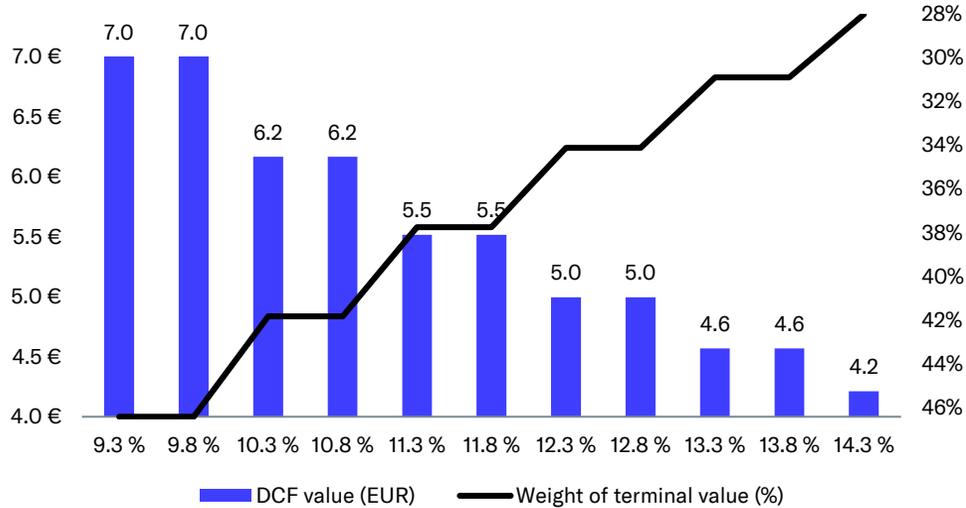
Source: Inderes

Cash flow distribution

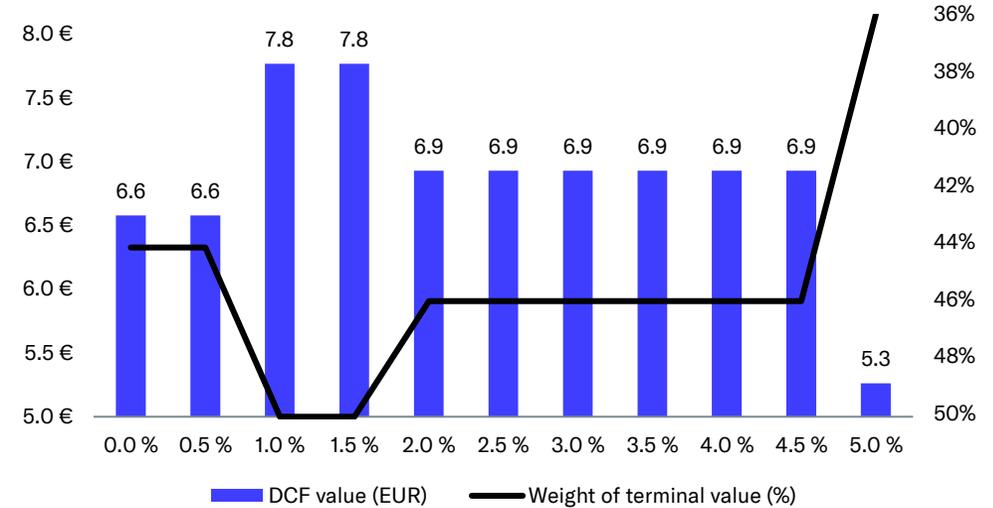


DCF sensitivity calculations and key assumptions in graphs

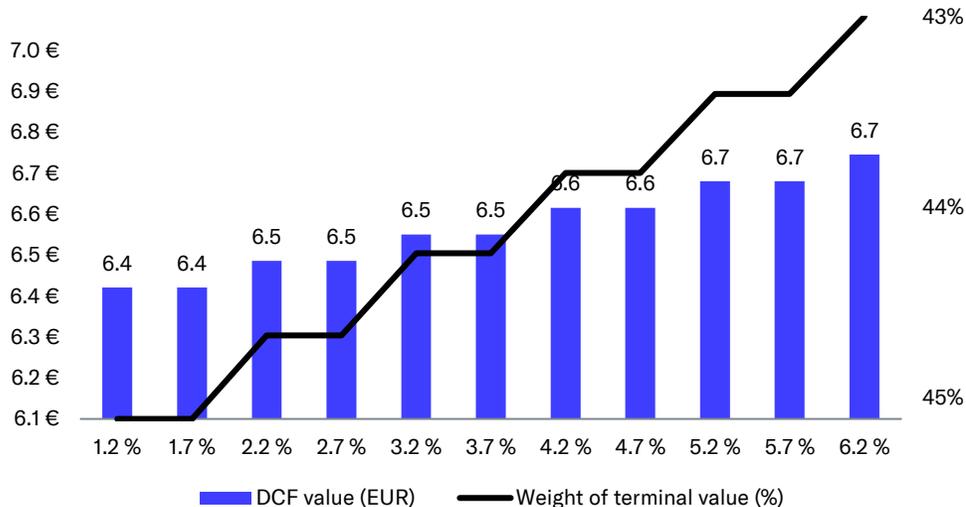
Sensitivity of DCF to changes in the WACC-%



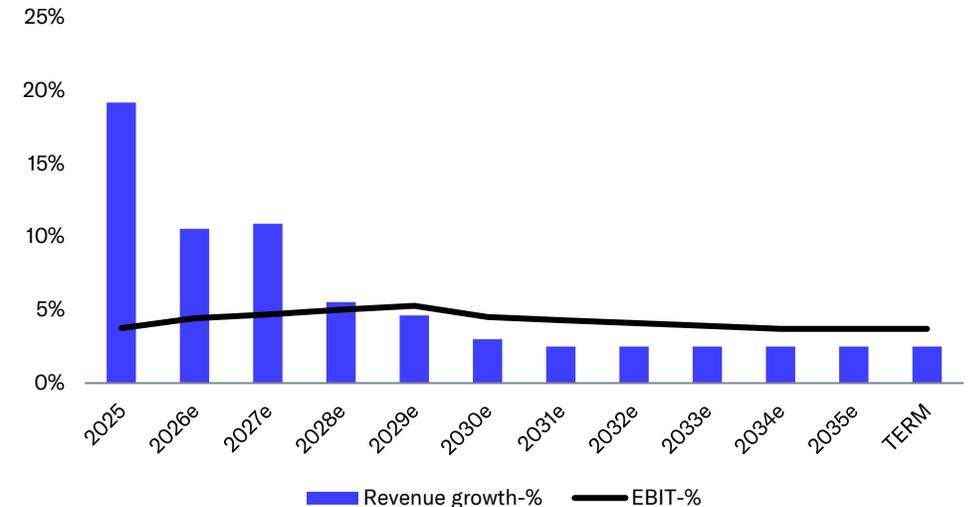
Sensitivity of DCF to changes in the risk-free rate



Sensitivity of DCF to changes in the terminal EBIT margin



Growth and profitability assumptions in the DCF calculation



Source: Inderes. Note that the weight of the terminal value (%) is shown on an inverse scale for clarity.

Summary

Income statement	2023	2024	2025	2026e	2027e	Per share data	2023	2024	2025	2026e	2027e
Revenue	101.8	97.1	115.7	127.9	141.8	EPS (reported)	0.16	0.02	0.82	0.39	0.53
EBITDA	5.3	7.9	9.7	11.1	12.6	EPS (adj.)	-0.28	-0.28	0.24	0.39	0.53
EBIT	3.8	2.6	4.3	5.6	6.6	OCF / share	0.34	1.31	0.79	1.01	1.17
PTP	1.6	0.2	2.4	3.8	5.2	OFCF / share	-0.23	0.61	-0.11	0.46	0.57
Net Income	1.5	0.2	8.0	3.8	5.2	Book value / share	2.63	2.66	3.50	3.89	4.31
Extraordinary items	4.2	2.9	0.0	0.0	0.0	Dividend / share	0.00	0.00	0.00	0.10	0.15
Balance sheet	2023	2024	2025	2026e	2027e	Growth and profitability	2023	2024	2025	2026e	2027e
Balance sheet total	57.3	63.4	76.3	71.4	74.8	Revenue growth-%	-7%	-5%	19%	11%	11%
Equity capital	25.6	25.8	34.4	38.3	42.4	EBITDA growth-%	-26%	49%	24%	15%	13%
Goodwill	3.2	3.2	3.2	3.2	3.2	EBIT (adj.) growth-%	-127%	-29%	-1383%	30%	17%
Net debt	9.1	5.5	2.2	-0.6	-3.8	EPS (adj.) growth-%	-1130%	0%	-187%	62%	35%
Cash flow	2023	2024	2025	2026e	2027e	EBITDA-%	5.2 %	8.1 %	8.4 %	8.7 %	8.9 %
EBITDA	5.3	7.9	9.7	11.1	12.6	EBIT (adj.)-%	-0.5 %	-0.3 %	3.7 %	4.4 %	4.7 %
Change in working capital	-2.0	4.9	-1.6	-1.2	-1.1	EBIT-%	3.7 %	2.6 %	3.7 %	4.4 %	4.7 %
Operating cash flow	3.3	12.7	7.8	9.9	11.5	ROE-%	6.3 %	0.8 %	26.7 %	10.5 %	12.8 %
CAPEX	-5.4	-6.8	-4.6	-5.4	-5.9	ROI-%	9.9 %	6.6 %	9.8 %	12.2 %	14.9 %
Free cash flow	-2.2	5.9	-1.1	4.6	5.6	Equity ratio	44.6 %	40.7 %	45.2 %	53.6 %	56.8 %
Valuation multiples	2023	2024	2025	2026e	2027e	Gearing	35.6 %	21.2 %	6.3 %	-1.5 %	-8.9 %
EV/S	0.3	0.3	0.4	0.3	0.3						
EV/EBITDA	6.0	4.1	4.8	4.0	3.3						
EV/EBIT (adj.)	neg.	neg.	10.8	7.8	6.2						
P/E (adj.)	>100	>100	18.9	11.7	8.6						
P/B	0.9	1.0	1.3	1.2	1.1						
Dividend-%	0.0 %	0.0 %	0.0 %	2.2 %	3.3 %						

Source: Inderes

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Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak

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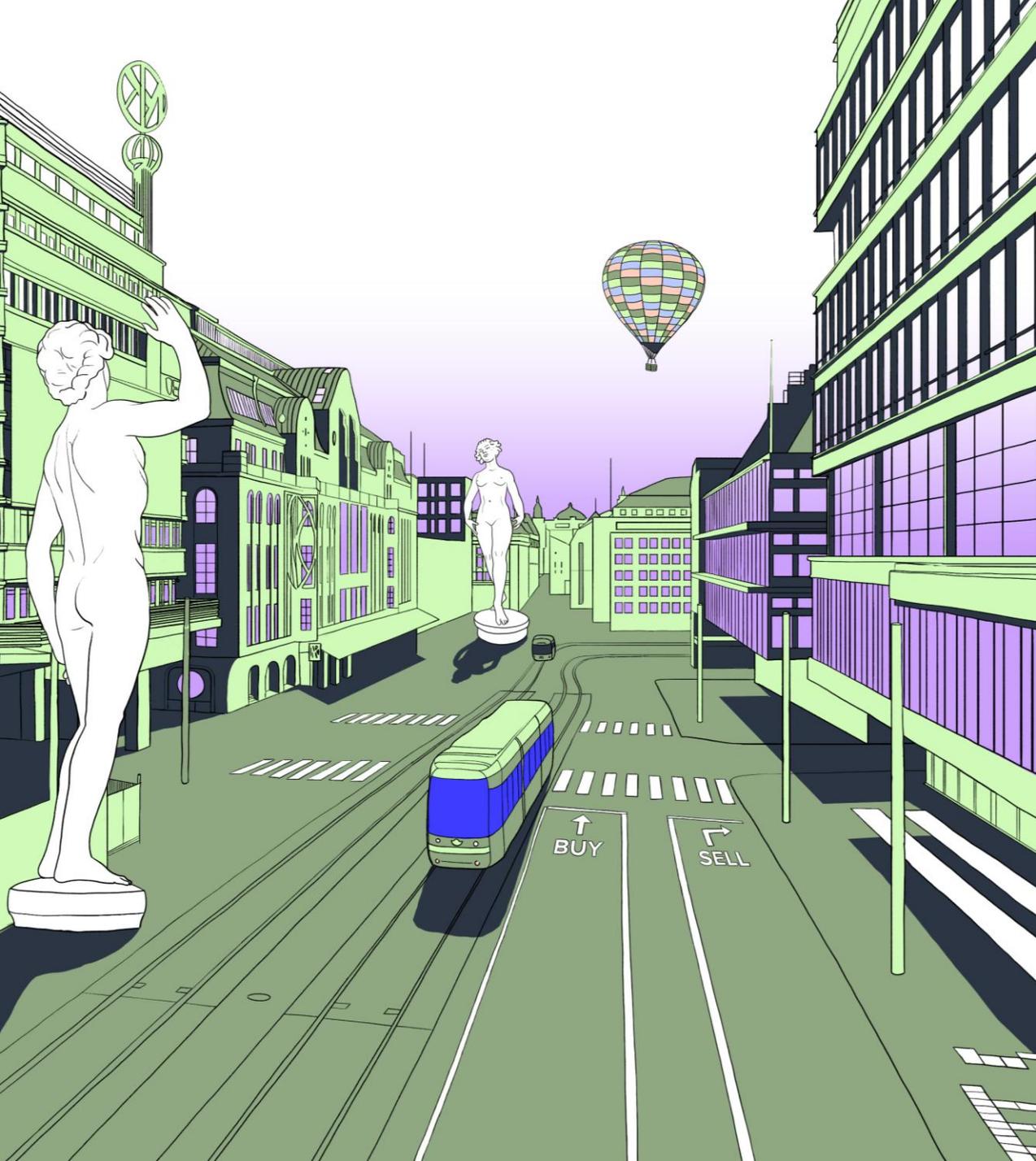
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Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
9/19/2023	Accumulate	3.20 €	2.73 €
9/27/2023	Accumulate	3.20 €	2.90 €
11/6/2023	Accumulate	3.00 €	2.55 €
1/15/2024	Buy	3.00 €	2.27 €
3/3/2024	Buy	3.00 €	2.32 €
5/7/2024	Buy	2.80 €	2.31 €
6/6/2024	Accumulate	3.60 €	3.30 €
7/23/2024	Accumulate	3.60 €	3.04 €
11/3/2024	Accumulate	3.30 €	2.85 €
11/27/2024	Accumulate	2.90 €	2.43 €
----- <i>Analyst changed</i> -----			
3/4/2025	Sell	2.90 €	3.90 €
3/9/2025	Reduce	3.40 €	3.71 €
5/5/2025	Reduce	3.40 €	4.05 €
5/10/2025	Reduce	3.60 €	3.96 €
7/24/2025	Reduce	4.30 €	4.41 €
10/27/2025	Reduce	4.30 €	4.19 €
10/30/2025	Accumulate	4.70 €	4.17 €
3/2/2026	Reduce	4.70 €	4.54 €
3/9/2026	Accumulate	5.00 €	4.56 €



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