

KH GROUP

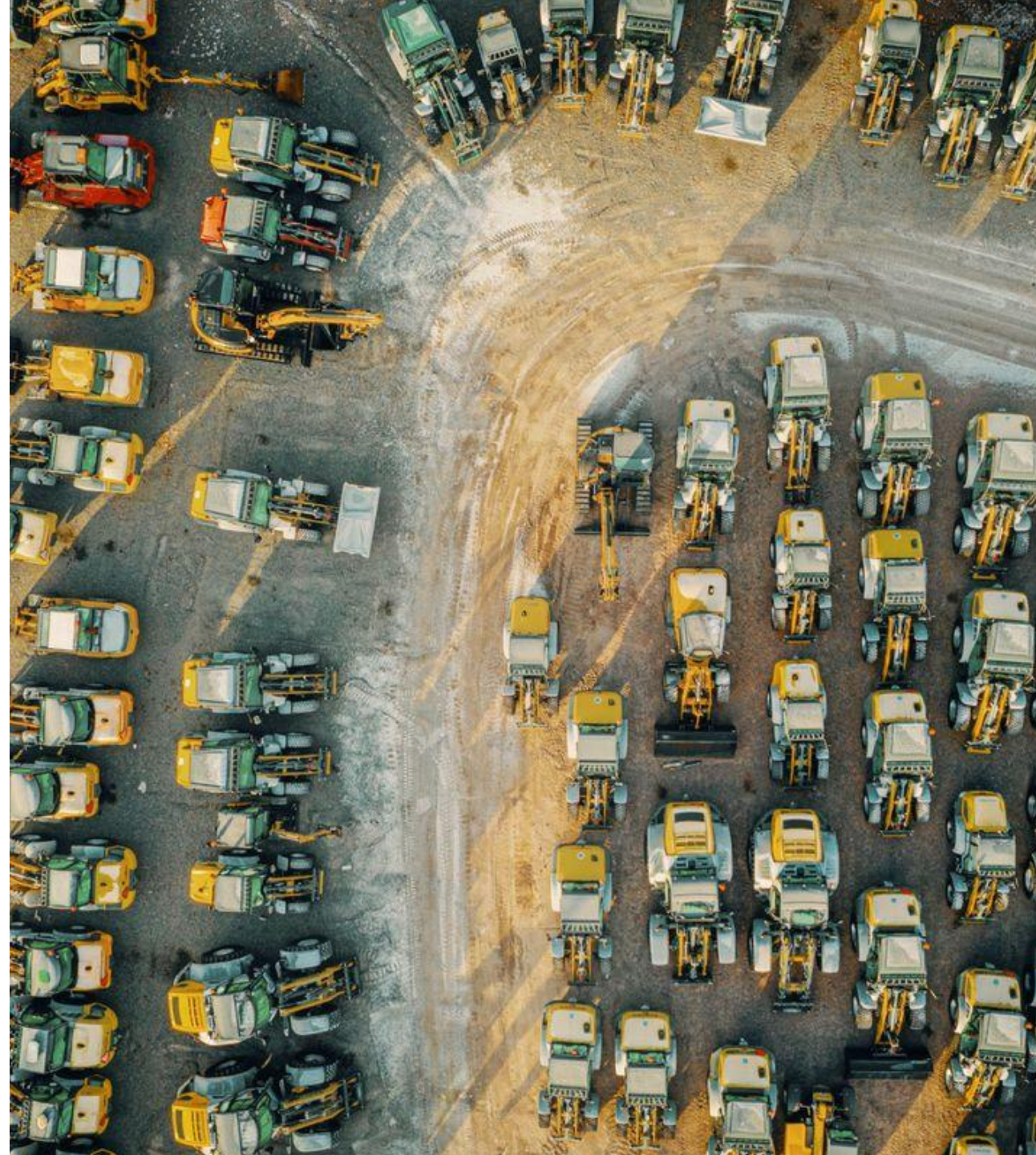
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INDERES CORPORATE CUSTOMER COMPANY REPORT



Quarterly results dampened by Swedish machine rental

KH Group's Q2 report was disappointing due to the weakened profitability of KH-Koneet and the extremely poor performance of the Indoor Group, which is up for sale. Based on the report, we trimmed our view of KH-Koneet's value, though we increased NRG's fair value in our sum-of-the-parts calculation. We lower our target price to EUR 0.60 (was EUR 0.65) but reiterate our Accumulate recommendation.

Swedish machine rental behind disappointing results

KH-Koneet, the core business of the KH Group, achieved good growth in relation to market developments in Q2, but profitability weakened from the comparison period and fell short of our expectations. KH-Koneet grew and improved its profitability in the mature Finnish market, which we consider to be a strong performance, given the downturn in the machine dealership and the company's strong market position. In Sweden, on the other hand, business development was concerning, with a decline in revenue and loss-making profitability, pushing KH-Koneet's comparable EBIT down to 0.8 MEUR from 2.0 MEUR in the comparison period. The weakness in Sweden was mainly due to lower profitability in the rental business, an increased cost structure, and the impact of the weak Swedish krona on profitability. As expected, NRG's revenue declined due to a weaker order book, which weighed on profitability. However, the financial situation of the Finnish wellbeing services counties became clearer at the start of the year, and at the end of the growth period, the company's order book was once again at a record high, according to KH Group. Indoor Group, which is actively seeking buyers, posted very weak figures once again, raising doubts about the company's viability. KH Group has written down its holding in the company, and Indoor's value cannot be relied upon in the investment story.

Achieving guidance requires improving the performance level of KH-Koneet

As expected, in connection with the report, KH Group reiterated its guidance for continuing operations, indicating comparable EBIT at about the previous year's level. After a weak start to the year, achieving the profitability guidance depends on KH-Koneet's recovering earnings level, and prolonged profitability challenges would result in a profit warning. Notwithstanding the challenges in Sweden, we believe that signs of recovery in the Finnish market are cause for optimism, despite short-term challenges. From an overall perspective, KH-Koneet continues to gain market share during this weak cycle, and we see significant growth potential for the company as the Nordic machine dealership and rental business recovers. The turnaround in the earnings of subsidiary NRG appears to have reached a sustainable level, and the company's order book is once again at record levels. In contrast, the situation at Indoor Group appears bleak, and a turnaround would presumably require the support of another owner.

The parts have value, but patience has been tested while waiting for it to be released

Our sum-of-the-parts calculation indicates a value of EUR 0.71 per share for KH Group. However, the path to releasing value has been slower than we expected, as KH Group's strategic transformation has not advanced from a group structure standpoint since the sale of HTJ in July 2024. The key of the story, KH-Koneet, has shown a strong ability to grow despite the weakness in the machinery trade. For the company's value, evidence of a return to growth in return on capital plays a key role in strengthening the international growth story. Positive development can be expected from NRG, driven by a robust order backlog, and KH Group's negotiating position has strengthened significantly in recent years in terms of selling NRG. We support the group's decision not to capitalize Indoor in the future because we believe it eliminates a significant risk factor related to capital allocation from the investment narrative.

Recommendation

Accumulate

(was Accumulate)

Target price:

EUR 0.60

(was EUR 0.65)

Share price:

EUR 0.51

Business risk



Valuation risk



	2024	2025e	2026e	2027e
Revenue	194	200	214	236
growth-%	-52%	3%	7%	10%
EBIT adj.	7.2	6.6	7.7	9.7
EBIT-% adj.	3.7 %	3.3 %	3.6 %	4.1 %
PTP	1.6	1.2	1.8	3.9
Net Income	6.7	0.7	1.5	3.1
EPS (adj.)	-0.40	0.02	0.03	0.05
Dividend	0.00	0.00	0.00	0.00

P/E (adj.)	neg.	22.3	20.4	9.5
P/B	0.6	0.6	0.6	0.5
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %
EV/EBIT (adj.)	14.2	14.8	12.9	10.5
EV/EBITDA	5.0	4.7	4.5	4.2
EV/S	0.5	0.5	0.5	0.4

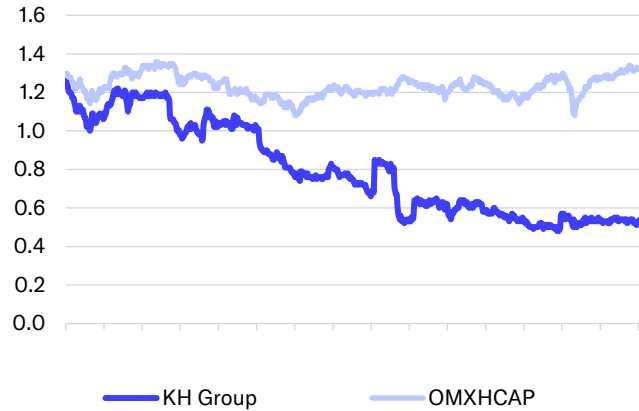
Source: Inderes

Guidance

(Unchanged)

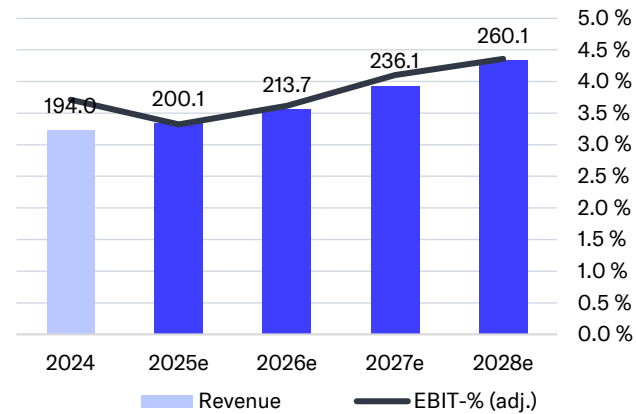
KH Group estimates that both the revenue (194 MEUR) and the comparable EBIT (7.2 MEUR) will remain approximately at the same level year-on-year.

Share price



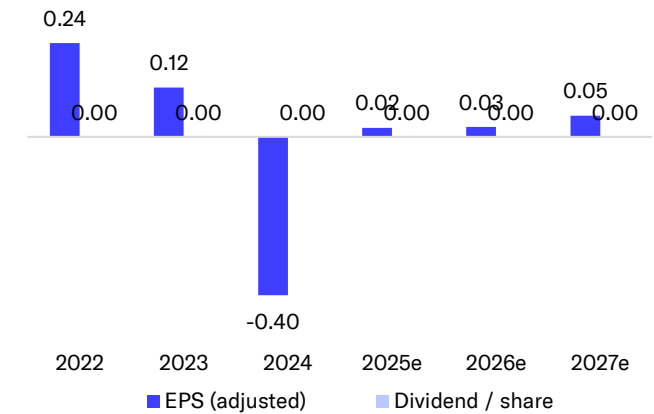
Source: Millstream Market Data AB

Revenue and EBIT-% (adj.)



Source: Inderes

EPS and dividend



Source: Inderes

Value drivers

- Systematic development of holdings
- M&A transactions
- Dismantling the current ownership structure

Risk factors

- Deteriorating economic situation
- Among the portfolio companies, especially Indoor Group and KH-Koneet Group are cyclical
- Indoor's balance sheet risk
- Tightening competitive situation
- Postponement of sensible exit opportunities due to weak capital markets

Valuation	2025e	2026e	2027e
Share price	0.51	0.51	0.51
Number of shares, millions	58.1	58.1	58.1
Market cap	30	30	30
EV	99	99	102
P/E (adj.)	22.3	20.4	9.5
P/E	40.5	20.4	9.5
P/B	0.6	0.6	0.5
P/S	0.1	0.1	0.1
EV/Sales	0.5	0.5	0.4
EV/EBITDA	4.7	4.5	4.2
EV/EBIT (adj.)	14.8	12.9	10.5
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

Result dampened by Swedish machine rental

Growth was in line with our expectations

KH-Koneet's revenue grew by 6% to 43.6 MEUR in Q2, in line with our expectations. According to the company, the demand situation in Finland shows a slow recovery, particularly in infrastructure construction. Sales of heavy crawler excavators, which tend to have relatively low profitability, grew significantly year-on-year. However, this growth was concentrated in Finland, and in Sweden, revenue remained unchanged from the comparison period despite growth investments. As expected, NRG's Q2 revenue declined by 6% to 10.6 MEUR due to lower delivery volumes and lower invoicing of chassis. Third-party products from Sala Brand, which is based in Sweden, also remained below the level of the comparison period. However, the soft demand for NRG was temporary and due to factors such as delayed decision-making in the wellbeing services counties. At the end of the review period, NRG's undelivered order book was at a record level. For the Indoor Group, the quarter was very weak

again, with revenue declining by 18% and falling well short of expectations. According to the company, the decline was due to its own reduced store network, a tight competitive situation in the soft furniture market, decreased visitor volumes in brick-and-mortar stores, and a short summer furniture season due to a cool spring. Although online sales are reported to have grown year-on-year, this alone offers little consolation in Indoor's extremely challenging situation.

Profitability still at a low level

KH-Koneet's comparable EBIT decreased from 2.0 MEUR in the comparison period to 0.8 MEUR, which was well below our forecast of 2.1 MEUR. According to the comments from the company, the challenges to profitability were concentrated in Sweden, where both revenue and the result were lower than in the comparison period. In particular, the weakness of the rental business weighed on profitability, as did growth investments. The weakening of the Swedish krona also negatively impacted both revenue

and profitability relative to the comparison period. In general, profitability challenges appear to be more prevalent in Sweden, where the business environment appears to have been more challenging. However, based on comments from the KH Group, Sweden's poor performance was due to the company's own actions. We would like to point out that, thanks to its longer history and more established position, KH-Koneet has a stronger competitive position in Finland than in Sweden. NRG's comparable EBIT amounted to 0.8 MEUR, driven by lower revenue. Considering the increased order book and the temporary postponement of decision-making in the wellbeing services counties, we believe that the profitability of the quarter should not be overinterpreted for the company. In the case of Indoor, the operating loss of 2.8 MEUR was a clear disappointment, and poor profitability has long overshadowed the company's competitiveness and weakened its appeal as an acquisition target.

Revenue	Q2'24	Q2'25	Q2'25e	Growth	Growth	Difference (%)	2025e
MEUR	Comparison	Actualized	Inderes	Estimate	Act.	Act. vs. Inderes	Estimate
Indoor Group	37.1		34.5	-7%			136
KH-Koneet Group	41.1		43.2	5%			158
Nordic Rescue Group	11.1		10.4	-6%			42
Adj. EBIT (IFRS)	Q2'24	Q2'25	Q2'25e	Kasvu	Kasvu	Erutus (%)	2025e
MEUR	Comparison	Actualized	Inderes	Estimate	Act.	Act. vs. Inderes	Estimate
Indoor Group	-2.6		-0.9				-4.1
KH-Koneet Group	2.0		2.1	6%	-60%	-62%	6.0
Nordic Rescue Group	0.9		0.7	-25%	-11%	18%	3.1
Non-allocated figures	-0.6		-0.5				-2.3

Source: Inderes. NB: Comparison period figures are pro forma

KH-Koneet's estimates down, NRG's estimates up

Guidance depends on KH-Koneet's performance

KH Group reiterated its revenue and EBIT guidance, expecting them to be roughly on par with the comparison period. The revenue guidance should not pose any challenges, but after a weak start to the year, the earnings guidance requires KH-Koneet to improve its profitability. The company's cost structure is expected to follow the pattern seen earlier this year, which means that the improvement required by the guidance will largely depend on the development of the gross margin. According to KH Group management, KH-Koneet's underperformance in the last quarter was largely self-inflicted, meaning improvement should also be within their control. However, management mentioned pressure on rental machine pricing in Sweden, but on the other hand, the machine market is already showing signs of recovery. The machine dealership recovery has been a long time coming, but declining short-term interest rates and a cautious economic turnaround are improving conditions for a cyclical recovery. Meanwhile,

NRG is heading into the remainder of the year with a record-strong order book, supporting the company's outlook. However, we note the company's strong figures for the comparison period, which may make achieving significant improvement in the short term challenging. We conclude that our forecast for the current year is at the lower end of the current guidance range.

Profitability estimates for KH-Koneet decreased

We have lowered our profitability estimates for KH-Koneet following its Q2 profitability miss. In our opinion, the company is acting correctly by pursuing growth despite the construction sector's weakness, and the figures clearly show that the company is gaining market share. During the review period, however, the weakness in profitability was concentrated in Sweden, which raises certain concerns about the longer-term profitability of the growth market. In an environment of weak demand, the profitability of cyclical businesses naturally appears weaker than its normalized level, but based on management's comments, the weak

result was partly self-inflicted. KH-Koneet's ability to grow and improve its profitability in the mature Finnish market is encouraging, although the viability of its longer-term growth strategy depends on the company's ability to replicate its Finnish market success abroad.

NRG estimates increased driven by recovery in orders

We have raised our growth and profitability forecasts for NRG in the coming years due to the recovery in order intake and the record-high order book. Although KH Group does not disclose NRG's order book, the 10 MEUR order from the Finnish Defence Forces announced in June has certainly given it a boost. At this stage, however, we are cautious about forecasting the continuation of strong demand. We believe that NRG's recovered order book and good profitability will support KH Group in the sales negotiations related to the company, although the group's management's attention is likely to remain focused on the struggling Indoor Group for the time being.

Estimate revisions	2025e	2025e	Change	2026e	2026e	Change	2027e	2027e	Change
Revenue (MEUR)	Old	New	%	Old	New	%	Old	New	%
Indoor Group	154	136	-12%	156	138	-12%	160	141	-12%
KH Koneet	157	158	0%	170	169	0%	194	193	0%
NRG	36.1	42.1	17%	37.0	44.6	21%	37.9	43.3	14%
Adj. EBIT (MEUR)									
Indoor Group	-0.8	-4.1		3.1	1.7	-47%	4.0	3.1	-22%
KH Koneet	6.8	6.0	-12%	8.4	7.1	-15%	11.3	9.5	-16%
NRG	2.2	3.1	42%	1.6	2.9	82%	1.6	2.2	33%
Non-allocated figures	-1.9	-2.3		-1.9	-2.0	5%	-1.9	-1.9	0%

Source: Inderes

KH Group, Webcast, Q2'25 (in Finnish)



Changes in the SOTP

KH-Koneet's value down, NRG's up

In connection with the report, we have lowered our estimate of the fair value of KH-Koneet due to the company's weak earnings development. Although KH-Koneet has a very strong track record in Finland, we believe that a more significant adjustment to the company's fair value would require positive developments in the profitability of its Swedish operations in order to validate the rationale behind its growth strategy. Due to the considerable size of the target market and the early stage of development of the Swedish business, we consider it justified to focus on two target countries until the company demonstrates its ability to replicate its Finnish model abroad. Regarding NRG, we have significantly raised our view of the company's fair value, driven by a record-high order book and positive changes in estimates.

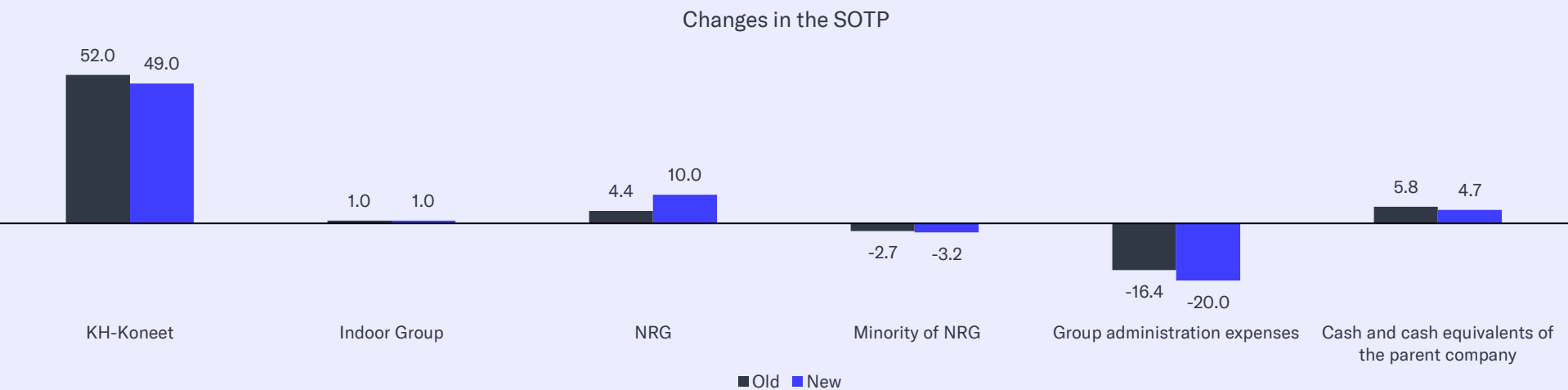
KH Group's group administration expenses have remained above our forecasts for longer than

expected, and we have added a 2% annual growth assumption to our normalized expense level forecast of 1.8 MEUR to reflect the general increase in expense levels. In our view, Indoor Group will bear most of the costs related to the divestment of the company, but we believe that KH Group's parent company may incur some costs related to the divestment of Indoor, for example in connection with legal advice.

For Indoor, the situation looks bleak

For Indoor Group, which is actively being sold by KH Group, Q2 offered no signs of improvement, nor were there any signs of the effects of the program aimed at improving profitability by 10 MEUR, as the gross margin declined faster than operating expenses. Indoor faces a challenging situation, as cost cuts needed to turn around profitability are increasing in line with the decline in revenue, and the company lacks the resources to invest in

improvements to its competitiveness. We support KH Group's decision to stop financing the company because we believe that turning Indoor around would require an owner with a different strategy.



For now, SOTP is our primary valuation method

Formation of the SOTP value

We approach KH Group's valuation through a sum-of-the-parts calculation. In our view, the method is suitable for the group, as the current group structure is to be dismantled, which enables value to be released. At the same time, due to the subsidiaries' differing growth, cash flow and risk profiles, the acceptable valuation multiples differ from each other.

In our SOTP calculation, we have estimated the fair value of KH Group's continuing operations using company-specific DCF models and by comparing the multiple-based fair value valuation to company-specific peers' valuations. In the subsidiary-specific valuation, we utilize company-specific financial statements that comply with FAS accounting, which slightly weakens the comparability of the figures with peers and increases the forecast risk associated with the valuation. We deduct the expenses of minority holdings and group administration from the company-specific fair value assessment.

Group administration expenses consume the fair value of the whole

We have estimated that the group administration expenses will total 1.8 MEUR and grow by 2% annually. We have discounted this cash flow at a 11% cost of capital to perpetuity. In our view, a case could be made for lower group expenses once the strategic change phase is over and the group consists solely of KH-Koneet.

Formation of SOTP (MEUR)	Equity value DCF	Fair value	Net debt 2025e	EV 2025e
KH-Koneet	58.2	49.0	29.4	78.4
Indoor Group		1.0		
NRG	12.0	10.0	2.6	12.6
- Minority of NRG		-3.2		
- Group administration expenses		-20.0		
+ Parent company's net cash		4.7		
= Sum of the parts		41.5		
Group's current market cap		29.6		
Discount to SOTP		-29 %		
Per share value indicated by SOTP		0.71 €		

Over-cycle valuation tempting

In the adjacent table, we have tried to illustrate the implicit valuation multiples of KH Group's subsidiaries based on our fair value estimates. The multiples follow FAS accounting except for Indoor Group, as the company's financial statements follow the FAS standard. To improve comparability, we have adjusted goodwill depreciation from our earnings estimates. We have not predicted dividend distribution, which means the cash flow generated by the companies directly lowers their net debt and EV, which must be considered when comparing multiples to peers.

KH-Koneet's value creation story relies on strengthening return on capital

In the case of KH-Koneet, the implicit earnings-based valuation we have determined appears neutral/moderate for the current year and, driven by earnings growth, will clearly turn attractive in the coming years. For KH Group's investment case, KH-Koneet's encouraging performance despite the weak business environment is quite positive, as the investment case will be fully built around the company in the future. Relative to its peers, our valuation prices KH-Koneet at a discount, which we believe is justified by its smaller size and more limited growth potential than its peers.

In our view, KH-Koneet's business and growth are value-creating, and as a result, we feel the balance sheet-based valuation (2025 P/B: 1.1x) provides a backbone for the valuation at the current level. However, a significant margin of expansion in the multiple requires a reversal of the declining return on capital trend that began in 2021. In our view, growth investments in Sweden and weakness in the construction sector

will weigh on the return on capital in the short term. The value created by KH-Koneet's growth remains limited without a recovery in the key figure, but we see the conditions for this as machinery trade picks up and the Swedish business matures.

Strong earnings cycle weighs on NRG's valuation multiples

NRG's acceptable revenue- and earnings-based valuation multiples are moderate, which is explained by the company's high risk profile and turnaround status. With strong brands and market positions like Saurus and Sala, a higher valuation level could be well justified but we remain uncertain about the sustainability of NRG's strong demand cycle for the time being. Assessing the company's sustainable performance is still difficult with the current track record, which we feel should be reflected in acceptable valuation multiples. Since debt leverage has shrunk significantly in recent years, changes in the company's performance are no longer reflected as strongly in the value of equity.

Valuation	2025e	2026e	2027e
Share price	0.51	0.51	0.51
Number of shares, millions	58.1	58.1	58.1
Market cap	30	30	30
EV	99	99	102
P/E (adj.)	22.3	20.4	9.5
P/E	40.5	20.4	9.5
P/B	0.6	0.6	0.5
P/S	0.1	0.1	0.1
EV/Sales	0.5	0.5	0.4
EV/EBITDA	4.7	4.5	4.2
EV/EBIT (adj.)	14.8	12.9	10.5
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

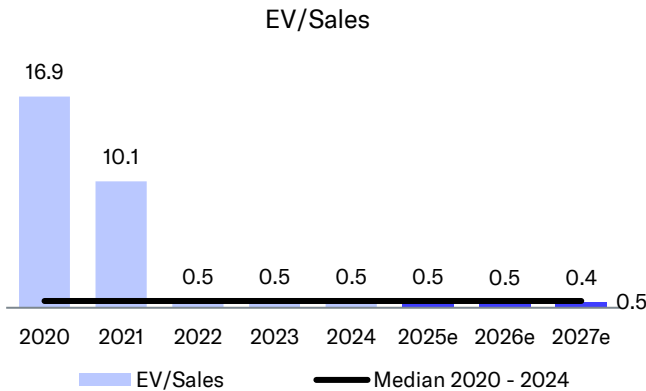
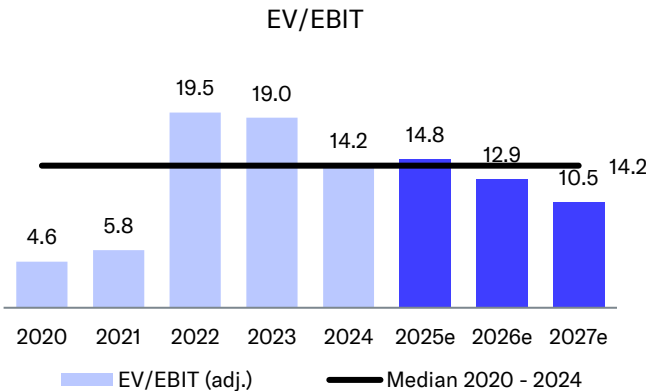
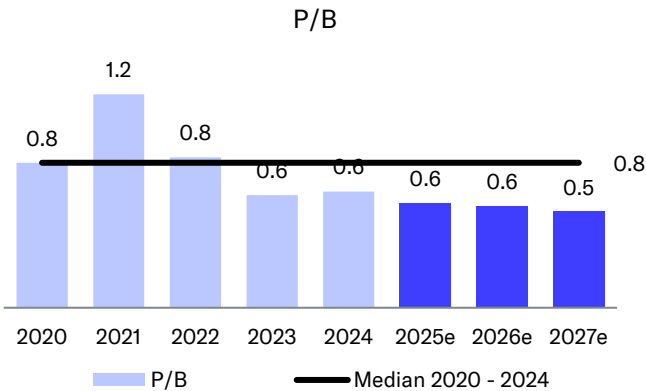
KH-Koneet	2025e	2026e	2027e	2028e
EV/Sales	0.4	0.4	0.3	0.3
EV/EBITDA	10.0	7.8	6.4	4.9
EV/adj. EBIT	11.5	9.0	7.4	6.3
The adj. P/E	13.7	10.0	7.5	6.6
P/B	1.2	1.1	1.0	0.9

NRG	2025e	2026e	2027e	2028e
EV/Sales	0.3	0.2	0.2	0.2
EV/EBITDA	3.6	3.2	3.5	2.7
EV/adj. EBIT	4.1	3.7	4.2	3.2
The adj. P/E	4.5	4.5	5.9	5.5

Valuation table

Valuation	2020	2021	2022	2023	2024	2025e	2026e	2027e	2028e
Share price	1.08	1.92	1.18	0.81	0.56	0.51	0.51	0.51	0.51
Number of shares, millions	58.0	58.1	58.1	58.1	58.1	58.1	58.1	58.1	58.1
Market cap	63	112	69	47	32	30	30	30	30
EV	54	116	232	205	102	99	99	102	104
P/E (adj.)	6.3	6.1	5.0	6.5	neg.	22.3	20.4	9.5	6.5
P/E	6.3	6.1	5.0	neg.	neg.	40.5	20.4	9.5	6.5
P/B	0.8	1.2	0.8	0.6	0.6	0.6	0.6	0.5	0.5
P/S	19.6	9.7	0.2	0.1	0.2	0.1	0.1	0.1	0.1
EV/Sales	16.9	10.1	0.5	0.5	0.5	0.5	0.5	0.4	0.4
EV/EBITDA	4.6	5.8	19.5	6.4	5.0	4.7	4.5	4.2	4.0
EV/EBIT (adj.)	4.6	5.8	19.5	19.0	14.2	14.8	12.9	10.5	9.1
Payout ratio (%)	23.4 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Dividend yield-%	3.7 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

Source: Inderes



The market cap and enterprise value in the table consider the expected change in the number of shares and net debt for the forecast years.

Peer group valuation

Peer group valuation Company	Market cap MEUR	EV MEUR	EV/EBIT		EV/EBITDA		EV/S		P/E		Dividend yield-%		P/B
			2025e	2026e	2025e	2026e	2025e	2026e	2025e	2026e	2025e	2026e	2025e
United Rentals Inc	49929	60890	17.2	16.3	9.7	9.3	4.5	4.2	20.9	19.2	0.8	0.8	6.5
H&E Equipment Services Inc													
McGrath RentCorp	2512	3000	15.2	14.0	10.0	9.4	3.7	3.5	19.5	17.9	1.6	1.6	
Speedy Hire PLC	163	416	14.8	11.8	3.7	3.5	0.8	0.8	17.2	11.8	8.1	8.5	0.6
VP PLC	274	510	9.4	9.3	4.0	3.9	1.2	1.1	8.6	8.6	6.7	6.8	1.5
Wetteri Oyj	39	152	45.6	16.1	10.2	7.2	0.3	0.3		21.9		0.8	0.8
Bilia AB	999	1749	14.6	12.6	7.6	7.0	0.5	0.5	13.8	11.2	5.3	6.1	2.1
Ferronordic AB	58	222	27.9	13.8	6.0	5.0	0.5	0.5		10.2	2.0	1.3	0.5
KH Group (Inderes)	30	99	14.8	12.9	4.7	4.5	0.5	0.5	22.3	20.4	0.0	0.0	0.6
Average			20.7	13.4	7.3	6.5	1.6	1.6	16.0	14.4	4.1	3.7	2.0
Median			15.2	13.8	7.6	7.0	0.8	0.8	17.2	11.8	3.6	1.6	1.2
Diff-% to median			-3%	-7%	-38%	-35%	-41%	-43%	29%	73%	-100%	-100%	-50%

Source: Refinitiv / Inderes

Income statement

Income statement	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25	Q3'25e	Q4'25e	2025e	2026e	2027e	2028e
Revenue	40.4	52.2	39.7	61.7	194	41.8	54.2	42.6	61.6	200	214	236	260
KH-Koneet	29.2	41.1	33.6	45.8	150	33.1	43.6	36.0	45.3	158	169	193	216
Indoor Group	37.8	37.1	46.0	40.7	162	34.1	30.5	36.8	34.6	136	138	141	144
Nordic Rescue Group	11.1	11.1	6.1	15.9	44.2	8.7	10.6	6.6	16.2	42.1	44.6	43.3	44.2
EBITDA	3.1	5.7	4.7	6.8	20.3	3.6	4.2	5.5	7.5	20.8	21.9	24.2	26.2
Depreciation	-3.6	-3.6	-3.6	-3.7	-14.5	-3.7	-3.7	-3.7	-3.7	-14.8	-14.2	-14.5	-14.9
EBIT (excl. NRI)	-0.1	2.4	1.0	4.0	7.2	0.2	0.8	1.8	3.8	6.6	7.7	9.7	11.3
EBIT	-0.5	2.1	0.5	3.7	5.8	-0.1	0.5	1.8	3.8	6.0	7.7	9.7	11.3
KH-Koneet	-0.4	2.0	1.9	2.8	6.3	-0.1	0.8	2.1	3.1	6.0	7.1	9.5	10.9
Indoor Group	-0.3	-2.6	1.8	-0.4	-1.6	-2.5	-2.8	1.0	0.2	-4.1	1.7	3.1	3.2
Nordic Rescue Group	0.7	0.9	0.0	1.2	2.8	0.8	0.8	0.2	1.3	3.1	2.9	2.2	2.3
Non-allocated figures	-0.8	-0.8	-1.4	-0.3	-3.3	-0.8	-1.1	-0.5	-0.6	-3.0	-2.3	-2.0	-1.9
Net financial items	-1.5	-1.4	-1.2	-0.1	-4.2	-0.4	-1.3	-1.6	-1.6	-4.8	-5.9	-5.8	-5.6
PTP	-1.9	0.7	-0.2	3.0	1.6	-0.5	-0.9	0.3	2.3	1.2	1.8	3.9	5.7
Taxes	0.2	-0.1	0.0	-0.3	-0.2	0.1	0.2	-0.1	-0.5	-0.2	-0.4	-0.8	-1.1
Minority interest	0.5	1.5	0.0	3.3	5.3	-0.1	-0.2	0.0	0.0	-0.3	0.0	0.0	0.0
Net earnings	-2.8	-1.5	2.8	-23.3	-24.7	-0.5	-0.8	0.2	1.8	0.7	1.5	3.1	4.6
EPS (adj.)	-0.04	-0.02	0.06	-0.40	-0.40	0.00	-0.01	0.00	0.03	0.02	0.03	0.05	0.08
EPS (rep.)	-0.05	-0.02	0.05	-0.40	-0.42	-0.01	-0.01	0.00	0.03	0.01	0.03	0.05	0.08

Key figures	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25	Q3'25e	Q4'25e	2025e	2026e	2027e	2028e
Revenue growth-%	-59.7 %	-48.0 %	-59.3 %	-41.3 %	-51.9 %	3.5 %	3.9 %	7.2 %	-0.2 %	3.2 %	6.8 %	10.4 %	10.2 %
Adjusted EBIT growth-%	-111.8 %	-18.3 %	-81.2 %	135.3 %	-33.3 %	-253.8 %	-67.1 %	89.9 %	-3.9 %	-7.7 %	16.3 %	25.2 %	17.1 %
EBITDA-%	7.8 %	10.9 %	11.7 %	11.0 %	10.5 %	8.6 %	7.7 %	13.0 %	12.3 %	10.4 %	10.2 %	10.2 %	10.1 %
Adjusted EBIT-%	-0.3 %	4.5 %	2.4 %	6.5 %	3.7 %	0.5 %	1.4 %	4.3 %	6.2 %	3.3 %	3.6 %	4.1 %	4.4 %
Net earnings-%	-6.8 %	-2.8 %	7.1 %	-37.7 %	-12.7 %	-1.2 %	-1.5 %	0.5 %	3.0 %	0.4 %	0.7 %	1.3 %	1.8 %

Source: Inderes

NB: We have removed Indoor Group's figures from the group's comparison period in order to improve comparability.

Full-year earnings per share are calculated using the number of shares at year-end.

Balance sheet

Assets	2023	2024	2025e	2026e	2027e
Non-current assets	213	184	184	183	183
Goodwill	39.9	7.7	7.7	7.7	7.7
Intangible assets	63.8	10.3	10.5	10.0	10.1
Tangible assets	103	51.4	52.4	53.9	55.3
Associated companies	0.0	110	110	110	110
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.7	0.4	0.0	0.0	0.0
Deferred tax assets	5.3	4.1	2.9	1.1	0.0
Current assets	135	87.7	74.0	79.1	87.3
Inventories	100.0	60.2	56.0	59.8	66.1
Other current assets	0.0	0.0	0.0	0.0	0.0
Receivables	23.7	18.5	12.0	12.8	14.2
Cash and equivalents	11.1	9.0	6.0	6.4	7.1
Balance sheet total	348	272	258	262	270

Source: Inderes

Liabilities & equity	2023	2024	2025e	2026e	2027e
Equity	79.3	49.3	50.7	52.1	55.2
Share capital	15.2	15.2	15.2	15.2	15.2
Retained earnings	46.6	21.9	22.6	24.1	27.2
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	12.9	12.9	12.9	12.9	12.9
Other equity	0.0	0.0	0.0	0.0	0.0
Minorities	4.7	-0.6	0.0	0.0	0.0
Non-current liabilities	122	57.9	54.5	55.4	57.7
Deferred tax liabilities	12.7	2.1	2.1	2.1	2.1
Provisions	0.1	0.0	0.0	0.0	0.0
Interest bearing debt	106	55.9	52.5	53.4	55.7
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	3.6	0.0	0.0	0.0	0.0
Current liabilities	147	165	153	154	157
Interest bearing debt	60.4	23.3	22.5	22.9	23.9
Payables	86.2	31.3	20.0	21.4	23.6
Other current liabilities	0.0	110	110	110	110
Balance sheet total	348	272	258	262	270

Peer group valuation

KH -Koneet's peer group valuation											
Company	Market cap MEUR	EV MEUR	EV/EBIT		EV/EBITDA		EV/S		P/E		P/B
			2025e	2026e	2025e	2026e	2025e	2026e	2025e	2026e	2025e
UNITED RENTALS	49929	60890	17.2	16.3	9.7	9.3	4.5	4.2	20.9	19.2	6.5
MCGRATH RENTCORP	2512	3000	15.2	14.0	10.0	9.4	3.7	3.5	19.5	17.9	NA
SPEEDY HIRE	163	416	14.8	11.8	3.7	3.5	0.8	0.8	17.2	11.8	0.6
VP	274	510	9.4	9.3	4.0	3.9	1.2	1.1	8.6	8.6	1.5
WETTERI OYJ	39	152	45.6	16.1	10.2	7.2	0.3	0.3		21.9	0.8
BILIA A	999	1749	14.6	12.6	7.6	7.0	0.5	0.5	13.8	11.2	2.1
KH Koneet (Inderes, FAS)	49	78	11.5	9.0	10.0	7.8	0.4	0.4	13.7	10.0	
Average			19.5	13.3	7.5	6.7	1.6	1.5	16.0	15.1	2.3
Median			15.0	13.3	8.7	7.1	0.8	0.8	17.2	14.8	1.5
<i>Difference-% vs. median</i>			-23%	-32%	15%	10%	-48%	-54%	-20%	-33%	

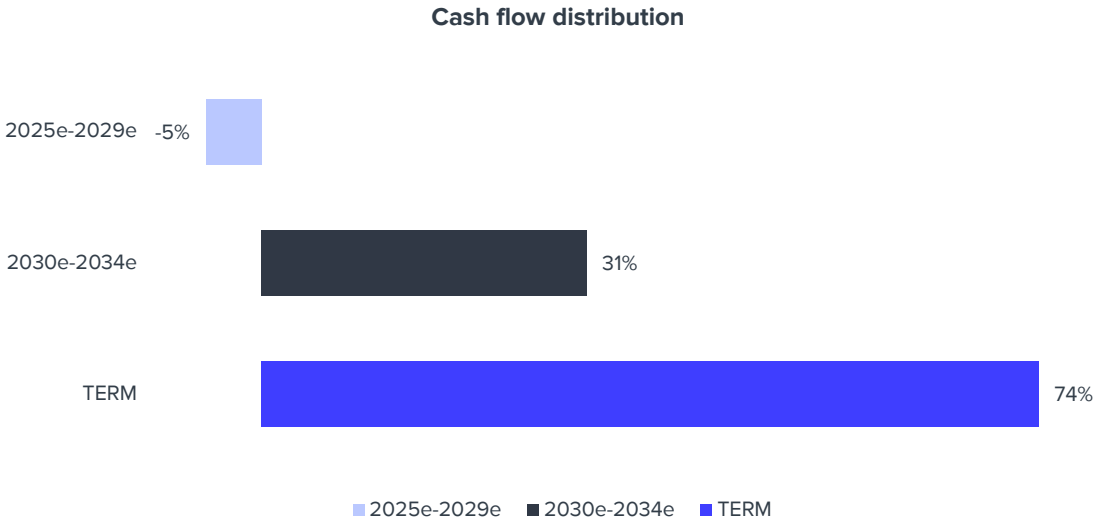
NRG's peer group valuation											
Company	Market cap MEUR	EV MEUR	EV/EBIT		EV/EBITDA		EV/S		P/E		P/B
			36.23	22.91	10.6	9.3	0.93	0.92	NA	63.75	0.81
ROSENBAUER INTL.	471	789	9.2	7.3	6.5	5.5	0.5	0.5	10.5	7.5	1.4
OSHKOSH	7574	8689	9.9	8.8	8.1	7.4	1.0	0.9	12.7	10.8	1.9
REV GROUP	2179	2266	14.2	11.1	12.7	10.0	1.1	1.0	21.4	15.6	6.4
NRG (Inderes, FAS)	10	13	4.1	3.7	3.6	3.2	0.3	0.2	4.5	4.5	
Average			11.1	9.0	9.1	7.6	0.9	0.8	14.9	11.3	3.2
Median			9.9	8.8	8.1	7.4	1.0	0.9	12.7	10.8	1.9
<i>Difference-% vs. median</i>			-58%	-58%	-55%	-56%	-69%	-74%	-64%	-58%	

DCF-calculation 1/2, KH-Koneet

DCF model KH-Koneet (FAS)	2023	2024	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	TERM
Revenue growth-%	-14.9 %	3.5 %	5.5 %	7.0 %	14.0 %	12.0 %	10.0 %	6.0 %	4.0 %	2.5 %	2.0 %	1.5 %	1.5 %
EBIT-% (adj.)	4.8 %	3.0 %	2.8 %	3.2 %	3.8 %	4.0 %	4.5 %	4.5 %	4.5 %	4.5 %	4.5 %	4.0 %	4.0 %
EBIT (adj.)	8.0	5.2	5.1	6.2	8.5	9.8	12.2	13.0	13.5	13.8	14.1	12.7	
+ Depreciation	2.7	2.3	2.7	2.9	3.3	3.7	4.1	4.3	4.5	4.6	4.7	4.8	
- Paid taxes	-1.9	-1.4	-1.4	-1.6	-2.0	-2.1	-2.4	-2.0	-2.1	-2.1	-1.9	-1.7	
- Change in working capital	-5.2	2.2	-12.1	-0.4	-8.7	-1.1	-4.4	-1.7	-3.1	-2.0	-1.7	-1.3	
Operating cash flow	1.4	6.5	-5.6	7.1	1.1	10.3	9.4	13.6	12.8	14.2	15.3	14.5	
+ Change in other long-term liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	0.0	-0.4	-6.0	-1.9	-7.2	-1.7	-7.8	-1.7	-7.9	-1.7	-8.0	-3.5	
Free operating cash flow	1.3	6.1	-11.6	5.2	-6.1	8.6	1.6	11.8	4.9	12.5	7.2	10.9	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	1.3	6.1	-11.6	5.2	-6.1	8.6	1.6	11.8	4.9	12.5	7.2	10.9	137
Discounted FCFF			-11.2	4.6	-4.9	6.3	1.1	7.2	2.7	6.4	3.4	4.6	58.1
Sum of FCFF present value			78.3	89.6	84.9	89.8	83.5	82.4	75.2	72.5	66.1	62.8	58.1
Enterprise value DCF			78.3										
- Interest bearing debt			-20.8										
+ Cash and cash equivalents			0.6										
-Minorities			0.0										
-Dividend/capital return			0.0										
Equity value DCF			58.2										

WACC		
Tax-% (WACC)		20.0 %
Target debt ratio (D/(D+E))		30.0 %
Cost of debt		6.0 %
Equity Beta		1.40
Market risk premium		4.75%
Liquidity premium		2.50%
Risk free interest rate		2.5 %
Cost of equity		11.7 %
Weighted average cost of capital (WACC)		9.6 %

Source: Inderes

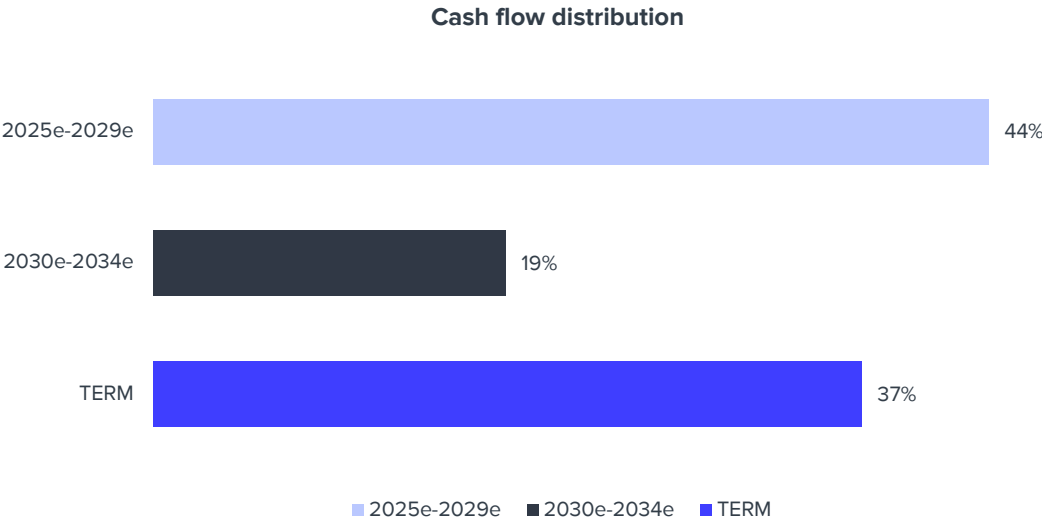


DCF-calculation 2/2, Nordic Rescue Group

DCF model NRG (FAS)	2023	2024	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e
Revenue growth-%	-8.4 %	15.5 %	-4.7 %	6.0 %	-3.0 %	2.0 %	2.5 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %
EBITDA-%	5.2 %	6.7 %	8.3 %	7.4 %	5.9 %	6.1 %	4.4 %	4.4 %	4.4 %	4.4 %	4.4 %	4.0 %
EBIT (operating profit)	0.9	1.9	1.5	1.3	0.5	0.7	0.8	1.6	1.6	1.6	1.7	1.5
+ Depreciation	1.1	1.1	2.0	2.0	2.0	2.0	1.2	0.5	0.5	0.5	0.5	0.5
- Paid taxes	0.0	-0.2	-0.6	-0.6	-0.4	-0.5	-0.3	-0.3	-0.3	-0.3	-0.3	-0.3
- Change in working capital	2.4	-0.1	-0.2	-0.1	0.1	0.0	-0.1	0.0	0.0	0.0	0.0	0.0
Operating cash flow	4.4	2.7	2.6	2.6	2.2	2.2	1.6	1.7	1.7	1.7	1.8	1.7
+ Change in other long-term liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
- Gross CAPEX	-0.2	0.0	-0.5	-0.6	-0.5	-0.5	-0.5	-0.5	-0.5	-0.5	-0.5	-0.5
Free operating cash flow	4.3	2.7	2.2	2.1	1.7	1.7	1.2	1.2	1.2	1.2	1.3	1.1
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
FCFF	4.3	2.7	2.2	2.1	1.7	1.7	1.2	1.2	1.2	1.2	1.3	1.1
Discounted FCFF			2.1	1.8	1.3	1.3	0.8	0.7	0.7	0.6	0.6	0.5
Sum of FCFF present value			16.5	14.4	12.6	11.3	10.0	9.2	8.5	7.9	7.2	6.6
Enterprise value DCF			16.5									
- Interest bearing debt			-6.6									
+ Cash and cash equivalents			2.1									
-Minorities			0.0									
-Dividend/capital return			0.0									
Equity value DCF			12.0									

WACC		
Tax-% (WACC)		20.0 %
Target debt ratio (D/(D+E))		40.0 %
Cost of debt		7.0 %
Equity Beta		1.60
Market risk premium		4.75%
Liquidity premium		2.50%
Risk free interest rate		2.5 %
Cost of equity		12.6 %
Weighted average cost of capital (WACC)		9.8 %

Source: Inderes



Summary

Income statement	2022	2023	2024	2025e	2026e	Per share data	2022	2023	2024	2025e	2026e
Revenue	428.9	403.2	194.0	200.1	213.7	EPS (reported)	0.24	-0.11	-0.42	0.01	0.03
EBITDA	11.9	31.9	20.3	20.8	21.9	EPS (adj.)	0.24	0.12	-0.40	0.02	0.03
EBIT	11.9	-3.1	5.8	6.0	7.7	OCF / share	-0.64	0.75	1.90	0.35	0.33
PTP	11.7	-15.4	1.6	1.2	1.8	OFCF / share	-4.17	0.17	3.91	0.05	0.07
Net Income	13.8	-6.7	-24.7	0.7	1.5	Book value / share	1.40	1.29	0.86	0.87	0.90
Extraordinary items	0.0	-13.9	-1.4	-0.6	0.0	Dividend / share	0.00	0.00	0.00	0.00	0.00
Balance sheet	2022	2023	2024	2025e	2026e	Growth and profitability	2022	2023	2024	2025e	2026e
Balance sheet total	377.0	347.7	271.7	257.7	261.8	Revenue growth-%	3630%	-6%	-52%	3%	7%
Equity capital	87.8	79.3	49.3	50.7	52.1	EBITDA growth-%	-41%	168%	-36%	3%	5%
Goodwill	37.7	39.9	7.7	7.7	7.7	EBIT (adj.) growth-%	-41%	-9%	-33%	-8%	16%
Net debt	158.2	154.9	70.2	69.0	69.9	EPS (adj.) growth-%	-25%	-48%	-422%	-106%	9%
Cash flow	2022	2023	2024	2025e	2026e	EBITDA-%	2.8 %	7.9 %	10.5 %	10.4 %	10.2 %
EBITDA	11.9	31.9	20.3	20.8	21.9	EBIT (adj.)-%	2.8 %	2.7 %	3.7 %	3.3 %	3.6 %
Change in working capital	-55.7	14.0	100.1	-0.6	-3.3	EBIT-%	2.8 %	-0.8 %	3.0 %	3.0 %	3.6 %
Operating cash flow	-37.3	43.4	110.3	20.5	18.9	ROE-%	15.8 %	-8.5 %	-39.6 %	1.5 %	2.8 %
CAPEX	-207.3	-35.1	123.2	-15.6	-15.1	ROI-%	6.4 %	-1.2 %	3.1 %	4.8 %	6.1 %
Free cash flow	-242.1	9.7	227.4	3.0	3.8	Equity ratio	23.3 %	22.8 %	18.1 %	19.7 %	19.9 %
						Gearing	180.2 %	195.2 %	142.4 %	136.1 %	134.0 %
Valuation multiples	2022	2023	2024	2025e	2026e						
EV/S	0.5	0.5	0.5	0.5	0.5						
EV/EBITDA	19.5	6.4	5.0	4.7	4.5						
EV/EBIT (adj.)	19.5	19.0	14.2	14.8	12.9						
P/E (adj.)	5.0	6.5	neg.	22.3	20.4						
P/B	0.8	0.6	0.6	0.6	0.6						
Dividend-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %						
Source: Inderes											

The market cap and enterprise value in the table consider the expected change in the number of shares and net debt for the forecast years. Per-share figures are calculated using the number of shares at year-end.

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Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak

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Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
12/15/2021	Accumulate	2.00 €	1.94 €
3/4/2022	Buy	1.80 €	1.52 €
3/17/2022	Accumulate	1.80 €	1.64 €
5/6/2022	Buy	1.80 €	1.36 €
8/18/2022	Accumulate	1.50 €	1.29 €
11/4/2022	Buy	1.40 €	1.14 €
12/16/2022	Buy	1.40 €	1.17 €
2/21/2023	Accumulate	1.35 €	1.20 €
3/1/2023	Accumulate	1.20 €	1.08 €
5/5/2023	Buy	1.20 €	1.03 €
8/18/2023	Accumulate	1.05 €	0.95 €
Analyst changed			
10/30/2023	Accumulate	0.90 €	0.77 €
11/2/2023	Accumulate	0.90 €	0.79 €
3/11/2024	Accumulate	0.80 €	0.68 €
3/22/2024	Accumulate	0.95 €	0.85 €
5/2/2024	Accumulate	0.80 €	0.70 €
5/7/2024	Reduce	0.65 €	0.61 €
6/10/2024	Accumulate	0.72 €	0.64 €
8/12/2024	Reduce	0.60 €	0.58 €
8/19/2024	Accumulate	0.65 €	0.57 €
11/4/2024	Accumulate	0.68 €	0.60 €
3/17/2025	Accumulate	0.68 €	0.56 €
3/24/2025	Accumulate	0.65 €	0.55 €
5/7/2025	Accumulate	0.65 €	0.53 €
8/18/2025	Accumulate	0.60 €	0.51 €



CONNECTING INVESTORS AND COMPANIES.

Inderes connects investors and listed companies.

We serve over 400 Nordic listed companies that want to better serve investors. The Inderes community is home to over 70,000 active investors.

We provide listed companies with solutions that enable seamless and effective investor relations. The Inderes service is built on four cornerstones for high-quality investor relations: Equity Research, Events, IR Software, and Annual General Meetings (AGM).

Inderes operates in Finland, Sweden, Norway, and Denmark and is listed on the Nasdaq First North Growth Market.

Inderes was created by investors, for investors.

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