# Hexicon

## **Company report**

02.12.2024 08:40 CET







## Divestments and financing risks still in focus

Recent developments in Hexicon's project portfolio have been mixed, in our view. While the MunmuBaram project finally received regulatory approval, the Swedish Government rejected two key projects, affecting the valuation negatively. Furthermore, Hexicon is still in need of immediate cash infusion, and we believe it will be difficult for the company to overcome the downward pressure from the expected equity issue, the high cash burn, and the remaining question marks concerning the structure of the MunmuBaram divestment. Against this backdrop, we believe that the near-term risk/reward profile is unfavorable. Consequently, we revise our recommendation to Sell (was Reduce) and lower our target price to SEK 0.14 (was 0.23), reflecting the negative impact of the reduced net capacity in the project portfolio and aligning with our SOTP valuation.

#### No major surprises in the Q3 figures

Hexicon's Q3 revenue increased to 3.8 MSEK, above our estimate of 0.8 MSEK. However, in absolute terms, the increase was relatively modest. The company's Q3 EBIT remained negative at -32.9 MSEK, roughly in line with our expectations. With a continued high rate of cash consumption, the company's cash position stood at 38.2 MSEK at the end of Q3, with an additional 5.0 MSEK available through credit facilities. Since the company needs to repay a 75 MSEK credit facility by December 2024, it is evident that Hexicon will need to raise additional capital soon. In our view, raising capital through additional debt may not be viable given the already high level of debt. On the other hand, an equity issue at the current valuation would be both expensive and dilutive for shareholders. That said, the recent regulatory approval may strengthen Hexicon's position for a potential capital raise.

#### We have adjusted our estimates to reflect the changes in the project portfolio

Hexicon recently achieved a major milestone with the regulatory approval of its MunmuBaram project, allowing the company to focus on establishing a long-term ownership structure for the next capital-intensive phase. However, only two of the three electricity business licenses have been approved, which currently limits gross capacity to 750MW rather than 1,125MW. We believe Hexicon urgently needs to establish a new long-term partnership for the project to secure financing through a partial divestment and continue development. Therefore, we expect the company to partially divest the project in its current form. As our earlier estimates assumed a divestment at full capacity (1,125 MW), we have lowered our 2025-2026 revenue estimates accordingly. While operating cost estimates have been reduced slightly, reflecting Hexicon's focus on core projects, lower revenue estimates have led to a downward revision of our EBIT estimates for the same period. In addition, we have lowered our long-term estimates due to Hexicon's decision to discontinue work on its Cirrus and Dyning projects following their rejection by the Swedish government.

#### Investment returns are overshadowed by financing risks

Based on our SOTP valuation, we have estimated a value per share of SEK 0.06-0.37 (more details on the valuation range in the Valuation section). Given the uncertainty around a possible MunmuBaram divestment, we believe that the drivers currently justify a valuation towards the lower end of the range. In addition, the falling share price has increased financing risks and the company will need to raise significant financing relative to the current market cap. Without clear positive near-term drivers, the risk of significant dilution calls for caution.

#### Recommendation



#### **Key indicators**

	2023	<b>2024</b> e	<b>2025</b> e	<b>2026</b> e
Revenue	5.7	5.9	268.0	529.3
growth-%	-51%	4%	4415%	98%
EBIT adj.	-180.3	-116.6	125.5	372.3
EBIT-% adj.	-3156.0 %	-1964.3 %	46.8 %	70.3 %
Net Income	-187.3	-191.8	18.4	308.8
EPS (adj.)	-0.51	-0.53	0.05	0.85
P/E (adj.)	neg.	neg.	3.4	0.2
P/B	>100	neg.	neg.	0.5
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %
EV/EBIT (adj.)	neg.	neg.	6.1	1.5
EV/EBITDA	neg.	neg.	4.5	1.4
EV/S	73.6	>100	2.8	1.0

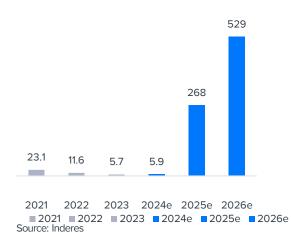
Source: Inderes

#### Guidance

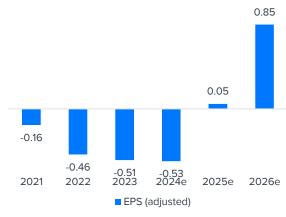
(Hexicon does not provide guidance)



#### Revenue



#### Earnings per share



Source: Inderes



#### Value drivers

- Value of Hexicon's project development portfolio
- Proprietary TwinWind technology with patents in over 20 countries
- Organization's expertise and experience in floating offshore project development
- Market knowledge and global network of partners
- The floating offshore market is expected to grow substantially during this decade



#### **Risk factors**

- Delays in development projects or failure of projects to reach FID
- Inability to sell projects on favorable terms or at an appropriate time
- Deterioration in the market value of the project portfolio
- Need of additional financing and already high debt level
- Failure of TwinWind technology to achieve commercial viability

Valuation	2024e	<b>2025</b> e	<b>2026</b> e
Share price	0.17	0.17	0.17
Number of shares, millions	363.8	363.8	363.8
Market cap	62	62	62
EV	693	763	552
P/E (adj.)	neg.	3.4	0.2
P/E	neg.	3.4	0.2
P/B	neg.	neg.	0.5
P/S	10.4	0.2	0.1
EV/Sales	>100	2.8	1.0
EV/EBITDA	neg.	4.5	1.4
EV/EBIT (adj.)	neg.	6.1	1.5
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

## Eyes are still on upcoming divestments and securing financing

## The Q3 results were mixed, although with no major surprises

Hexicon's Q3 revenue increased by 352% to 3.8 MSEK, above our estimate of 0.8 MSEK. However, in absolute terms the increase was modest. Hexicon's Q3 EBIT remained negative at -32.9 MSEK, roughly in line with our expectations. In the lower lines, EPS decreased to SEK -0.15 per share, lower than our estimates, primarily due to higher operating costs and financial expenses exceeding our expectations.

## The news flow after the end of the quarter takes center stage

Hexicon's investment case and its path to cash flow neutrality rely heavily on the successful development and divestment of its project portfolio. As a result, our primary focus is on the operational progress of its projects and the advancement of potential divestments. In recent months, developments in this

area have been mixed, in our view.

On the negative side, the Swedish government has rejected the applications for two of Hexicon's projects, Cirrus and Dyning. Together, these projects accounted for nearly 30% of Hexicon's net portfolio, negatively impacting its valuation. On the positive side, the company achieved a significant milestone with the approval of two out of three Electricity Business Licenses (EBLs) for the MunmuBaram project. This allows Hexicon to focus on establishing a long-term ownership structure for the next, more capital-intensive phase of the project. While the third EBL is still pending approval, we view this development positively as it supports our estimate that Hexicon will divest a portion of the MunmuBaram project by Q1'25.

#### The company needs to secure financing

The high operating loss resulted in a weak operating

cash flow of -28.3 MSEK for Q3'24. By the end of the quarter, the company's cash position stood at 38.2 MSEK, with an additional 5.0 MSEK available through credit facilities. However, with a high cash burn rate and the requirement to repay a 75 MSEK credit facility by December 2024, it is evident that Hexicon will need to raise additional capital soon.

We anticipate that the company will seek financing either through an equity issue or increased debt. However, raising additional debt may not be feasible given the already high level of debt. On the other hand, an equity issue at the current valuation would be both expensive and dilutive to shareholders. However, the recent regulatory approval for the MunmuBaram project strengthens Hexicon's position. If the company can secure a new partner for the project, it could improve its prospects for raising the necessary capital.

Estimates	Q3'23	Q3'24	Q3'24e	Q3'24e	Cons	ensus	Difference (%)	2024e
MSEK/SEK	Comparison	Actualized	Inderes	Consensus	Low	High	Act. vs. inderes	Inderes
Revenue	0.8	3.8	0.8				352%	5.9
EBITDA	-23.3	-29.2	-27.3				-7%	-100.8
EBIT	-27.6	-32.9	-31.4				-5%	-116.6
PTP	-44.3	-54.1	-46.4				-17%	-192.1
EPS (reported)	-0.12	-0.15	-0.13				-18%	-0.53
Revenue growth-%	0.0 %	375.0 %	5.0 %				370 pp	3.9 %
EBIT-% (adj.)	-3450.0 %	-865.8 %	-3741.8 %				2876 pp	-1964.3 %

## We adjust our estimates to reflect the increased focus on its core projects

#### Estimate changes 2024-2026e

- We have kept our revenue estimates for this year relatively unchanged, with a slight positive adjustment in absolute terms due to higher-than-expected revenue in the latest quarter. However, for 2025-2026, we have lowered our revenue estimates. This adjustment reflects our expectation that the company will partially divest the MunmuBaram project in its current form, with two approved EBLs (750 MW) instead of three (1,125 MW).
- Although we have slightly reduced our operational cost estimates, based on the
  expectation that Hexicon will focus on core projects and thereby cutting costs,
  our absolute EBIT estimates for 2025-2026 have been revised downward due
  to the lower revenue estimates.
- In addition, we have lowered our long-term estimates primarily because Hexicon
  has decided to cease work on two of its Swedish projects, Cirrus and Dyning,
  following their rejection by the Swedish government.

Estimate revisions MSEK/SEK	2024e Old	2024e New	Change %	2025e Old	2025e New	Change %	2026e Old	2026e New	Change %
Revenue	3.0	5.9	99%	385	268	-30%	884	529	-40%
EBITDA	-98.3	-100.8	-3%	263	149	-43%	750	407	-46%
EBIT (exc. NRIs)	-114.5	-116.6	-2%	228	126	-45%	709	372	-47%
EBIT	-114.5	-116.6	-2%	228	126	-45%	709	372	-47%
PTP	-174.8	-192.1	-10%	162	56.7	-65%	667	309	-54%
EPS (excl. NRIs)	-0.48	-0.53	-10%	0.45	0.05	-89%	1.83	0.85	-54%
DPS	0.00	0.00		0.00	0.00		0.00	0.00	

## Financing risks weigh on the risk/reward ratio

#### Sum-of-the-parts valuation

To value Hexicon, we will rely primarily on a sum-ofthe-parts (SOTP) calculation. However, as the SOTP valuation is very sensitive to the assumptions used, we also use different scenarios: a positive, a negative and a baseline scenario reflecting our current estimates.

In the baseline scenario, we expect Hexicon to divest the important MunmuBaram project in its current form (750 MW) and succeed in establishing a new longterm partnership structure for the project. We anticipate that the ownership structure will involve a consortium of multiple stakeholders, likely two to three partners in addition to Hexicon as a minority shareholder. However, due to the loss-making operations and that we expect the partial divestment to occur in Q1/Q2'25 as well as the need to repay a 75 MSEK credit facility by the end of this year, we still believe that the company will need additional financing. Therefore, in the baseline scenario, we account for a share issue of 100 MSEK at SEK 0.12 per share (~30% discount to the current share price). As a result, our SOTP valuation gives a value of SEK 0.14 per share.

In the negative scenario, we also expect Hexicon to divest the MunmuBaram project with its current licenses. However, this scenario accounts for the possibility that the current weak operating environment may delay the establishment of a new long-term partnership structure for the project, with a potential divestment occurring in 2026. Thus, in a negative scenario, we estimate that the company will need to raise more capital than in our base scenario. Therefore, we have adjusted net debt and the number of shares to reflect a hypothetical share issue of 150 MSEK at a SEK 0.10 per share (~40% discount to current price). Our SOTP valuation gives a value of SEK 0.06 per share.

In the positive scenario, we expect Hexicon to receive regulatory approval also for the third EBL in the MunmuBaram project, as well as establish the long-term partner structure without needing to raise additional capital. This would mean e.g., that the company divests parts of the MunmuBaram project before the repayment of the 75 MSEK credit facility or that the company renegotiates to extend the current credit facility. In addition, this scenario requires that Hexicon divests a larger share of the project or at a higher price than in the baseline scenario (e.g., higher than the company bought it from Shell). In this positive scenario, our SOTP valuation arrives at a value of SEK 0.37 per share. However, we consider this scenario quite unrealistic, given all the factors that would need to come together in such a short time frame.

#### **Valuation summary**

Our estimated value per share ranges from SEK 0.06 to 0.37, which is lower than our previous range (SEK 0.09-0.53), mainly due to the rejection of two Swedish projects, as well as the MunmuBaram project having only two EBLs (750 MW) approved. In our view, it will be difficult for the company to overcome the downward pressure from the expected equity issue, the high cash burn, and the question marks concerning the price and timing of a divestment of the key MunmuBaram project. Therefore, we believe that the drivers currently justify a valuation towards the lower end of the range. Consequently, we revise our recommendation to Sell (was Reduce) and lower our target price to SEK 0.14 (was SEK 0.23), as the net capacity has been reduced and as we see the increased financing risks weighing on the risk/reward ratio of the stock. This valuation is also supported by our DCF (SEK 0.17 per share), given that a discount should be applied as we anticipate an increase in the number of shares from a potential equity issue.

Valuation	2024e	2025e	2026e
Share price	0.17	0.17	0.17
Number of shares, millions	363.8	363.8	363.8
Market cap	62	62	62
EV	693	763	552
P/E (adj.)	neg.	3.4	0.2
P/E	neg.	3.4	0.2
P/B	neg.	neg.	0.5
P/S	10.4	0.2	0.1
EV/Sales	>100	2.8	1.0
EV/EBITDA	neg.	4.5	1.4
EV/EBIT (adj.)	neg.	6.1	1.5
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

SOTP valuation (MSEK)	Negative	Base	Positive
PV of project portfolio	799	947	1,168
Earn outs	-199	-237	-391
Group costs	-203	-203	-203
Value of TwinWind	158	158	158
Net debt <sup>1</sup>	447	497	597
PV per share <sup>1</sup> (SEK)	0.06	0.14	0.37

Source: Inderes

1) Adjusted for hypothetical equity issues of 150 MSEK at 0.10 SEK/share in a negative scenario and an equity issue of 100 MSEK at 0.12 SEK/share in a baseline scenario.

## Valuation table

Valuation	2019	2020	2021	2022	2023	2024e	<b>2025</b> e	<b>2026</b> e	<b>2027</b> e
Share price			3.00	1.46	0.69	0.17	0.17	0.17	0.17
Number of shares, millions			315.3	363.8	363.8	363.8	363.8	363.8	363.8
Market cap			1091	530	252	62	62	62	62
EV			803	524	421	693	763	552	180
P/E (adj.)			neg.	neg.	neg.	neg.	3.4	0.2	0.1
P/E			neg.	neg.	neg.	neg.	3.4	0.2	0.1
P/B			3.4	2.6	>100	neg.	neg.	0.5	0.1
P/S			47.2	45.8	44.1	10.4	0.2	0.1	0.1
EV/Sales			34.8	45.3	73.6	>100	2.8	1.0	0.2
EV/EBITDA			neg.	neg.	neg.	neg.	4.5	1.4	0.3
EV/EBIT (adj.)			neg.	neg.	neg.	neg.	6.1	1.5	0.3
Payout ratio (%)			0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Dividend yield-%			0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

## Peer group valuation

Peer group valuation	Market cap	EV	EV/	EBIT	EV/E	BITDA	EV/S	3	P.	/E	Dividend	d yield-%	P/B
Company	MEUR	MEUR	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e	2025e	2024e
OX2													
Eolus Vind	102	252	9.8	5.9	9.5	5.8	3.5	1.2	5.9	3.1	5.3	5.8	0.7
Arise	142	214	15.6	9.1	10.4	7.1	5.4	3.6	10.4	5.9	3.7	4.1	0.8
PNE	843	1736	107.7	58.2	39.1	26.5	8.5	7.3			0.4	0.4	3.7
Enersense	39	81		8.7	11.1	4.2	0.2	0.2		118.5			1.1
Hexicon (Inderes)	5	61	-5.9	6.1	-6.9	4.5	116.7	2.8	-0.3	3.4	0.0	0.0	-0.3
Average			44.3	20.5	17.5	10.9	4.4	3.1	8.2	42.5	3.1	3.4	1.6
Median			15.6	8.9	10.7	6.4	4.4	2.4	8.2	5.9	3.7	4.1	0.9
Diff-% to median			<b>-138</b> %	<b>-32</b> %	-164%	-29%	2546%	19%	-104%	-44%	-100%	-100%	<i>-13</i> 5%

Source: Refinitiv / Inderes

## **Income statement**

Income statement	2021	2022	2023	Q1'24	Q2'24	Q3'24	Q4'24e	2024e	<b>2025</b> e	<b>2026</b> e	<b>2027</b> e
Revenue	23.1	11.6	5.7	0.5	0.9	3.8	0.7	5.9	268	529	743
EBITDA	-45.7	-125.6	-159.9	-16.3	-23.1	-29.2	-32.2	-100.8	149	407	583
Depreciation	-4.0	-35.5	-20.4	-3.6	-3.6	-3.7	-4.9	-15.8	-23.7	-34.2	-39.5
EBIT (excl. NRI)	-49.8	-161.1	-180.3	-19.9	-26.7	-32.9	-37.1	-116.6	126	372	544
EBIT	-49.8	-161.1	-180.3	-19.9	-26.7	-32.9	-37.1	-116.6	126	372	544
Share of profits in assoc. compan.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net financial items	-1.2	-9.7	-7.6	-12.3	-21.0	-21.2	-21.0	-75.5	-68.8	-63.5	-36.8
PTP	-51.0	-170.8	-187.9	-32.2	-47.7	-54.1	-58.1	-192.1	56.7	309	507
Taxes	-0.1	0.5	0.4	0.1	0.1	0.1	0.0	0.3	-38.2	0.0	0.0
Minority interest	-0.1	3.4	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net earnings	-51.2	-166.9	-187.3	-32.1	-47.6	-54.0	-58.1	-191.8	18.4	309	507
EPS (adj.)	-0.16	-0.46	-0.51	-0.09	-0.13	-0.15	-0.16	-0.53	0.05	0.85	1.39
EPS (rep.)	-0.16	-0.46	-0.51	-0.09	-0.13	-0.15	-0.16	-0.53	0.05	0.85	1.39
Key figures	2021	2022	2023	Q1'24	Q2'24	Q3'24	Q4'24e	2024e	<b>2025</b> e	<b>2026</b> e	<b>2027</b> e
Revenue growth-%	430.3 %	-49.9 %	-50.6 %	-70.6 %	-64.0 %	375.0 %	2.9 %	3.9 %	4415.4 %	97.5 %	40.4 %
Adjusted EBIT growth-%		223.8 %	11.9 %	-63.5 %	-64.8 %	19.2 %	66.0 %	-35.4 %	-207.7 %	196.6 %	46.1 %
EBITDA-%	-197.9 %	-1085.1 %	-2798.5 %	-3260.0 %	-2566.7 %	-768.4 %	-4379.2 %	-1698.2 %	55.7 %	76.8 %	78.5 %
Adjusted EBIT-%	-215.3 %	-1391.8 %	-3156.0 %	-3980.0 %	-2966.7 %	-865.8 %	-5044.9 %	-1964.3 %	46.8 %	70.3 %	73.2 %
Net earnings-%	-221.7 %	-1442.1 %	-3278.5 %	-6420.0 %	-5288.9 %	-1421.1 %	-7902.0 %	-3231.3 %	6.9 %	58.3 %	68.2 %

## **Balance sheet**

Assets	2022	2023	<b>2024</b> e	<b>2025</b> e	<b>2026</b> e
Non-current assets	246	229	344	432	519
Goodwill	11.7	11.9	11.9	11.9	11.9
Intangible assets	120	146	172	182	193
Tangible assets	66.2	49.4	53.3	61.6	77.6
Associated companies	47.1	19.9	105	175	235
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	1.7	1.8	1.8	1.8	1.8
Deferred tax assets	0.0	0.0	0.0	0.0	0.0
Current assets	205	272	182	261	350
Inventories	0.0	0.0	0.0	0.0	0.0
Other current assets	98.2	136	181	181	181
Receivables	20.5	15.5	0.6	53.6	116
Cash and equivalents	86.6	121	0.6	26.8	52.9
Balance sheet total	452	502	525	693	869

Liabilities & equity	2022	2023	2024e	<b>2025</b> e	<b>2026</b> e
Equity	199	1.2	-190.6	-172.1	137
Share capital	3.6	3.6	3.6	3.6	3.6
Retained earnings	-388.6	-576.4	-768.2	-749.8	-441.0
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	6.3	-4.4	-4.4	-4.4	-4.4
Other equity	582	579	579	579	579
Minorities	-3.5	-0.7	-0.7	-0.7	-0.7
Non-current liabilities	63.1	129	245	420	327
Deferred tax liabilities	4.1	3.8	3.8	3.8	3.8
Provisions	32.7	33.2	33.2	33.2	33.2
Interest bearing debt	2.1	73.5	189	364	271
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	24.2	18.7	18.7	18.7	18.7
Current liabilities	189	371	471	446	405
Interest bearing debt	88.4	306	442	364	271
Payables	42.0	36.9	1.2	53.6	106
Other current liabilities	58.8	28.0	28.0	28.0	28.0
Balance sheet total	452	502	525	693	869

## **DCF** calculation

DCF model	2023	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	TERM
Revenue growth-%	-50.6 %	3.9 %	4415.4 %	97.5 %	40.4 %	-20.4 %	-26.5 %	15.0 %	10.0 %	5.0 %	2.0 %	2.0 %
EBIT-%	-3156.0 %	-1964.3 %	46.8 %	70.3 %	73.2 %	46.0 %	22.2 %	20.0 %	15.0 %	15.0 %	12.0 %	12.0 %
EBIT (operating profit)	-180.3	-116.6	126	372	544	272	96.4	100.0	82.5	86.6	70.7	
+ Depreciation	20.4	15.8	42.6	34.2	39.5	43.5	44.9	46.0	46.9	47.8	48.5	
- Paid taxes	0.2	0.3	-38.2	0.0	0.0	0.0	0.0	0.0	-17.0	-17.8	-14.6	
- Tax, financial expenses	0.0	-0.1	-14.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	-68.4	-65.8	-0.6	-10.6	-63.7	15.2	7.0	-7.8	-6.0	-3.3	-1.4	
Operating cash flow	-228.1	-166.4	115	396	520	330	148	138	106	113	103	
+ Change in other long-term liabilities	-5.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-30.6	-45.1	-61.1	-61.1	-61.1	-54.1	-54.1	-54.1	-54.1	-54.1	-54.1	
Free operating cash flow	-263.8	-211.5	54.0	335	459	276	94.1	84.1	52.4	59.2	49.1	
+/- Other	0.0	-85.0	-70.0	-60.0	-50.0	-50.0	-50.0	-40.0	-40.0	-40.0	-40.0	
FCFF	-263.8	-296.5	-16.0	275	409	226	44.1	44.1	12.4	19.2	9.1	60.5
Discounted FCFF		-292.6	-13.5	197	249	118	19.5	16.6	4.0	5.2	2.1	14.1
Sum of FCFF present value		319	612	625	428	179	61.6	42.0	25.4	21.5	16.2	14.1
Enterprise value DCE		240										

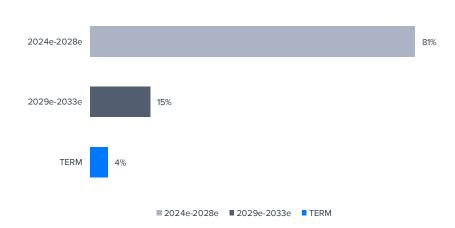
Enterprise value DCF	319
- Interest bearing debt	-379.8
+ Cash and cash equivalents	121
-Minorities	-0.2
-Dividend/capital return	0.0
Equity value DCF	60.2
Equity value DCF per share	0.2

#### WACC

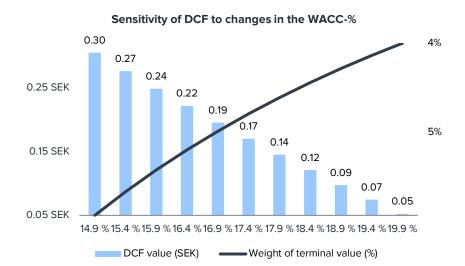
Weighted average cost of capital (WACC)	17.4 %
Cost of equity	19.4 %
Risk free interest rate	2.5 %
Liquidity premium	5.00%
Market risk premium	4.75%
Equity Beta	2.50
Cost of debt	12.0 %
Target debt ratio (D/(D+E)	20.0 %
Tax-% (WACC)	20.6 %

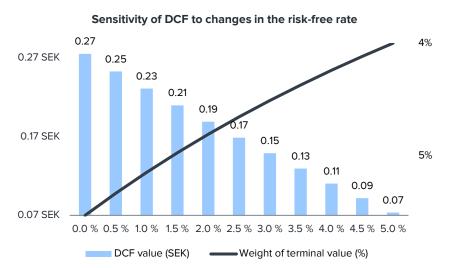
Source: Inderes

#### Cash flow distribution

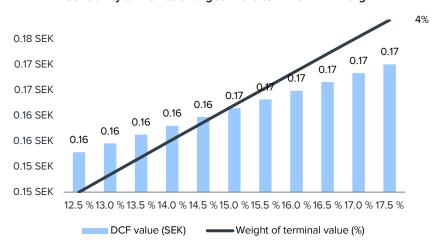


## DCF sensitivity calculations and key assumptions in graphs

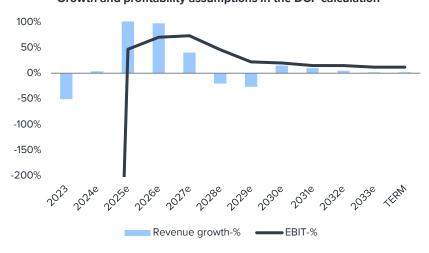








#### Growth and profitability assumptions in the DCF calculation



## **Summary**

Income statement	2021	2022	2023	2024e	2025e	Per share data	2021	2022	2023	<b>2024</b> e	<b>2025</b> e
Revenue	23.1	11.6	5.7	5.9	268.0	EPS (reported)	-0.16	-0.46	-0.51	-0.53	0.05
EBITDA	-45.7	-125.6	-159.9	-100.8	168.1	EPS (adj.)	-0.16	-0.46	-0.51	-0.53	0.05
EBIT	-49.8	-161.1	-180.3	-116.6	125.5	OCF / share	-0.09	-0.50	-0.63	-0.46	0.32
PTP	-51.0	-170.8	-187.9	-192.1	56.7	FCF / share	-0.30	-0.79	-0.73	-0.82	-0.04
Net Income	-51.2	-166.9	-187.3	-191.8	18.4	Book value / share	1.02	0.56	0.01	-0.52	-0.47
Extraordinary items	0.0	0.0	0.0	0.0	0.0	Dividend / share	0.00	0.00	0.00	0.00	0.00
Balance sheet	2021	2022	2023	2024e	2025e	Growth and profitability	2021	2022	2023	2024e	2025e
Balance sheet total	432.2	451.6	501.6	525.5	693.2	Revenue growth-%	430%	-50%	-51%	4%	4415%
Equity capital	322.8	199.3	1.2	-190.6	-172.1	EBITDA growth-%	157%	175%	27%	-37%	-267%
Goodwill	11.4	11.7	11.9	11.9	11.9	EBIT (adj.) growth-%	39%	224%	12%	-35%	-208%
Net debt	-287.7	3.9	258.6	630.5	701.2	EPS (adj.) growth-%	-15%	182%	12%	2%	-110%
						EBITDA-%	-197.9 %	-1085.1 %	-2798.5 %	-1698.2 %	<b>62.7</b> %
Cash flow	2021	2022	2023	2024e	2025e	EBIT (adj.)-%	-215.3 %	-1391.8 %	-3156.0 %	-1964.3 %	46.8 %
EBITDA	-45.7	-125.6	-159.9	-100.8	168.1	EBIT-%	-215.3 %	-1391.8 %	-3156.0 %	-1964.3 %	46.8 %
Change in working capital	13.3	-55.6	-68.4	-65.8	-0.6	ROE-%	-24.7 %	-63.5 %	-183.1 %	204.0 %	-10.2 %
Operating cash flow	-28.1	-181.1	-228.1	-166.4	115.1	ROI-%	-23.9 %	-52.4 %	-53.8 %	-28.4 %	<b>25.2</b> %
CAPEX	-129.0	-101.5	-30.6	-45.1	-61.1	Equity ratio	74.7 %	44.1 %	0.2 %	-36.3 %	-24.8 %
Free cash flow	-95.0	-287.8	-263.8	-296.5	-16.0	Gearing	-89.1 %	2.0 %	21424.1 %	-330.9 %	-407.4 %
Valuation multiples	2021	2022	2023	2024e	2025e						
EV/S	34.8	45.3	73.6	>100	2.8						
EV/EBITDA	neg.	neg.	neg.	neg.	4.5						

6.1

3.4

neg.

0.0 %

**Dividend-%**Source: Inderes

EV/EBIT (adj.)

P/E (adj.)

P/B

neg.

neg.

3.4

0.0 %

neg.

neg.

2.6

0.0 %

neg.

neg.

>100

0.0 %

neg.

neg.

neg.

0.0 %

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Buy The 12-month risk-adjusted expected shareholder

return of the share is very attractive

return of the share is weak

Accumulate The 12-month risk-adjusted expected shareholder return of the share is attractive Reduce The 12-month risk-adjusted expected shareholder

Sell The 12-month risk-adjusted expected shareholder return of the share is very weak

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#### Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
2024-04-29	Reduce	0.56 SEK	0.58 SEK
2024-05-30	Reduce	0.56 SEK	0.53 SEK
2024-08-22	Reduce	0.50 SEK	0.48 SEK
2024-10-10	Reduce	0.23 SEK	0.25 SEK
2024-12-02	Sell	0.14 SEK	0.17 SEK

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Olli Koponen 2020



Joni Grönqvist 2019, 2020



Erkki Vesola 2018, 2020



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