CAPMAN

5/12/2025 10:42 am EEST

This is a translated version of "Tuloskasvun pitäisi kiihtyä loppuvuonna" report, published on 5/11/2025



Sauli Vilén 358440258908 sauli.vilen@inderes.fi

INDERES CORPORATE CUSTOMER

COMPANY REPORT



Earnings growth expected to accelerate towards year-end

CapMan's Q1 report was ultimately quite neutral. The market situation will continue to hamper new sales in the short term, but the strong earnings growth outlook for the next few years remains intact. Once earnings growth is realized, the stock will be cheap, but due to the uncertainty surrounding the realization of new sales, we are holding back on a stronger view for the time being. We reiterate our EUR 2.1 target price and Accumulate recommendation.

Year started as expected

In the end, CapMan's Q1 report came out guite neutral. New sales were weaker than expected as market uncertainty prolonged customer decision-making. However, the acquisition of Midstar's hotel portfolio raised more funds than we expected, and in that respect, Q1 new sales performance was slightly better than our initial comments. Q1 revenue was slightly below expectations as sluggish new sales caused assets under management to fall below our forecast. However, the result was well above expectations, driven by investment income.

Market conditions remain challenging in the near term

Regarding the market outlook, the company noted that fundraising processes have become even more prolonged. This is not surprising in itself, given the current uncertainty in the market and the challenges posed by the dormant exit market for alternative funds. The first close of Nordic Real Estate IV, which is key to future growth, will be delayed until the end of the year. According to the company, investor interest is high, but of course this will not be demonstrated until the end of the year. Sales of the new forest fund have started well and the first close will take place in H2 as planned. Next year is shaping up to be a very critical year for the strategy, with three spearhead funds in the fundraising process at the same time.

We continue to expect significantly leveraged results

We have made relatively minor estimate revisions with the Q1 report, and our estimates are broadly unchanged. We continue to expect the company's results to improve strongly in 2025 as investment income recovers significantly. In 2026, the result will be further leveraged by the scalability of the management business and the increase in carried-interest income. The 2026 EBIT of ~40 MEUR reflects guite well the current potential of the company. Our dividend forecasts are unchanged, and we expect a steady dividend growth. The earnings mix is forecast to continue to improve as profitability from continuing operations, which is the most valuable area for investors, increases. Between 2024 and 2028, an average of about 60% of revenue growth will flow through to the bottom line. It's a challenging level, but doable as long as revenue growth is strong and cost control is in place. Historically, cost control has not been one of CapMan's greatest strengths, and this, along with the rate of new sales in the coming years, are the key uncertainties in our estimates.

Valuation is cheap as long as earnings growth holds up

At the current share price, the value of CapMan's business is approximately 185 MEUR. Relative to assets under management of 6.4 BNEUR, the price tag is small. However, the challenge at the moment is that AUM performance is far from its potential. Actual results do not justify a higher value than the current one, but our earnings growth forecasts for next year already put the price tag on the business at a very low level (EV/EBIT 8-9x). Relative and absolute multiples send the same message as the sum-of-the-parts. Once the earnings improvement is realized, the stock is cheap and the expected return is excellent. We think the current multiples would also support a stronger view, but first we want to see more concrete evidence of accelerating new sales and improved cost efficiency.

Recommendation

Accumulate

(was Accumulate)

Target price:

EUR 2.10 (was EUR 2.10)

Share price:

EUR 1.83

Business risk







Valuation risk



2025e

10.2

9.8

5.0



2026e

7.6

7.3

4.3

2027e

7.3

7.0

4.1

Revenue	57.6	61.6	72.4	75.9
growth-%	17%	7%	18%	5%
EBIT adj.	17.0	30.0	41.2	42.9
EBIT-% adj.	29.5 %	48.7 %	56.9 %	56.5 %
Net Income	68.6	19.7	25.9	27.4
EPS (adj.)	0.03	0.12	0.15	0.16
P/E (adj.)	56.8	15.4	12.0	11.4
P/B	1.6	1.7	1.7	1.7
Dividend yield-%	7.9 %	8.2 %	8.7 %	9.3 %

2024

16.9

15.1

5.0

Source: Inderes

EV/EBIT (adi.)

EV/EBITDA

EV/S

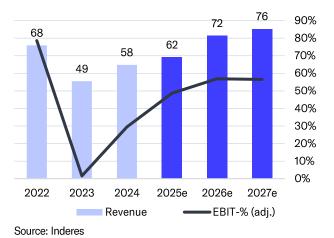
Guidance

(Unchanged)

CapMan estimates assets under management to grow in 2024 The company also expects the profitability of commission income from continuing operations to grow during 2024. The estimates do not include possible items affecting comparability.

Share price 3.5 3.0 2.5 2.0 1.5 1.0 5/22 11/22 5/23 11/23 5/24 11/24 5/2 CapMan OMXHCAP

Revenue and EBIT-% (adj.)



EPS and dividend



Source: Inderes

Value drivers

Source: Millistream Market Data AB

- New products in existing and new strategies
- The growth of product sizes and growth potential from new customers
- Good investment returns will be accompanied by rising carried interest income and balance sheet investment income
- Improving cost-efficiency
- Possible value creating acquisitions

Risk factors

- Weakening investment income and falling short of customer expectations
- Increased cost levels and high bargaining power of the personnel
- A general decline in the attractiveness of alternative asset classes
- Intensifying price competition and lower fee levels for existing products
- High dependency of earnings on investment returns

Valuation	2025 e	2026 e	2027 e
Share price	1.83	1.83	1.83
Number of shares, millions	177.4	177.9	178.4
Market cap	325	326	326
EV	307	313	314
P/E (adj.)	15.4	12.0	11.4
P/E	16.5	12.6	11.9
P/B	1.7	1.7	1.7
P/S	5.3	4.5	4.3
EV/Sales	5.0	4.3	4.1
EV/EBITDA	9.8	7.3	7.0
EV/EBIT (adj.)	10.2	7.6	7.3
Payout ratio (%)	135%	110%	111%
Dividend yield-%	8.2 %	8.7 %	9.3 %

Estimates and estimate revisions

Estimates	Q1'24	Q1'25	Q1'25e	Q1'25e	Cons	ensus	Difference (%)	2025 e
MEUR / EUR	Comparison	Actualized	Inderes	Consensus	Low	High	Act. vs. inderes	Inderes
Revenue	15.6	13.0	14.1				-8%	61.6
EBIT (adj.)	6.8	7.2	5.5				32%	30.0
EBIT	5.6	6.9	5.2				34%	28.6
EPS (adj.)	0.01	0.03	0.02				25%	0.12
Revenue growth-%	22.8 %	-16.8 %	-9.6 %				-7.2 pp	6.9 %
EBIT-% (adj.)	43.4 %	55.8 %	39.0 %				16.8 pp	48.7 %

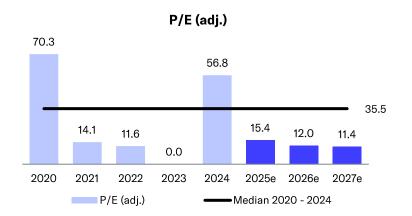
Source: Inderes

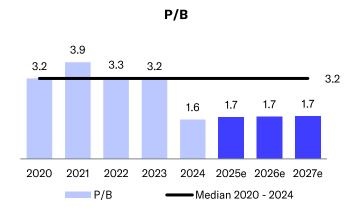
Estimate revisions MEUR / EUR	2025e Old	2025e New	Change %	2026e Old	2026e New	Change %	2027e Old	2027e New	Change %
Revenue	66.6	61.6	-8%	74.4	72.4	-3%	77.7	75.9	-2%
EBIT (exc. NRIs)	34.3	30.0	-13%	40.5	41.2	2%	42.0	42.9	2%
EBIT	32.9	28.6	-13%	39.2	39.8	2%	40.7	41.5	2%
PTP	28.9	24.3	-16%	35.2	35.8	2%	36.7	37.5	2%
EPS (excl. NRIs)	0.14	0.12	-15%	0.15	0.15	0%	0.16	0.16	3%
DPS	0.15	0.15	0%	0.16	0.16	0%	0.17	0.17	0%

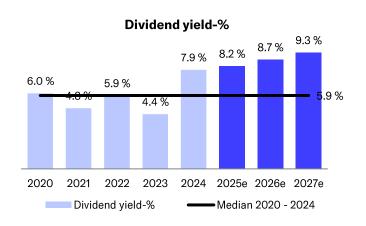
Valuation table

Valuation	2020	2021	2022	2023	2024	2025 e	2026 e	2027 e	2028 e
Share price	2.32	3.10	2.90	2.29	1.77	1.83	1.83	1.83	1.83
Number of shares, millions	155.8	156.6	158.1	158.6	176.9	177.4	177.9	178.4	178.9
Market cap	361	486	458	363	313	325	326	326	327
EV	395	513	506	426	288	307	313	314	315
P/E (oik.)	70.3	14.1	11.6	>100	56.8	15.4	12.0	11.4	10.6
P/E	70.3	14.1	11.6	>100	4.6	16.5	12.6	11.9	11.1
P/B	3.2	3.9	3.3	3.2	1.6	1.7	1.7	1.7	1.7
P/S	8.4	9.2	6.8	7.4	5.4	5.3	4.5	4.3	4.0
EV/Sales	9.2	9.7	7.5	8.6	5.0	5.0	4.3	4.1	3.9
EV/EBITDA	28.7	11.1	8.8	>100	15.1	9.8	7.3	7.0	6.6
EV/EBIT (adj.)	32.0	11.5	9.5	>100	16.9	10.2	7.6	7.3	6.8
Payout ratio (%)	424.1 %	68.5 %	67.8 %	1229.3 %	36.1 %	134.9 %	110.1 %	110.7 %	90.0 %
Dividend yield-%	6.0 %	4.8 %	5.9 %	4.4 %	7.9 %	8.2 %	8.7 %	9.3 %	8.1 %

Source: Inderes







The market value and enterprise value in the table take into account the projected change in the number of shares and net debt for the forecast years

Peer group valuation

Peer group valuation Company	Market cap MEUR	EV MEUR	EV/ 2025e	EBIT 2026e	EV/E 2025e	BITDA 2026e	EV 2025e	/S 2026e	P ₂	/E 2026e	Dividend 2025e	d yield-% 2026e	P/B 2025e
Alexandria	98	93	7.6	6.8	6.4	5.8	1.8	1.6	10.5	9.6	9.1	9.5	2.9
Aktia	697	697							8.7	8.5	8.7	10.4	1.0
eQ	521	489	16.1	12.7	15.5	12.2	7.8	6.6	21.6	17.3	4.6	5.8	6.9
Evli	484	487	11.9	10.2	10.9	9.5	4.5	4.2	17.0	14.4	6.6	6.8	3.3
Taaleri	203	176	7.7	6.2	7.4	6.1	3.1	2.8	13.9	9.8	4.3	6.1	0.9
Titanium	72	60	8.7	9.6	7.9	8.6	2.9	2.9	13.2	14.4	7.9	7.3	4.6
United Bankers	187	171	11.0	8.6	9.5	7.7	3.2	2.8	16.3	12.8	6.8	7.1	3.0
CapMan (Inderes)	325	307	10.2	7.6	9.8	7.3	5.0	4.3	15.4	12.0	8.2	8.7	1.7
Average			10.5	9.0	9.6	8.3	3.9	3.5	14.5	12.4	6.9	7.6	3.2
Median			9.8	9.1	8.7	8.2	3.1	2.9	13.9	12.8	6.8	7.1	3.0
Diff-% to median			4%	-16%	13%	-10%	59%	50%	11%	-6%	21%	24 %	-44%

Source: Refinitiv / Inderes

Income statement

Income statement	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25e	Q3'25e	Q4'25e	2025 e	2026 e	2027 e	2028 e
Revenue	49.3	15.6	15.4	12.8	13.8	57.6	13.0	14.8	16.1	17.7	61.6	72.4	75.9	81.3
Management company business	48.8	15.4	15.3	12.4	13.7	56.8	13.0	14.8	16.1	17.7	61.6	72.4	75.9	81.3
Service business	0.0	0.0	0.0	0.2	0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investment business	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.5	0.2	0.1	0.2	0.1	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	0.2	6.1	4.5	2.3	6.2	19.1	7.6	6.4	6.8	10.5	31.2	42.8	44.6	47.6
Depreciation	-1.5	-0.5	-0.7	-0.6	-0.6	-2.4	-0.7	-0.7	-0.7	-0.7	-2.6	-3.0	-3.1	-3.0
EBIT (excl. NRI)	0.8	6.8	2.6	1.7	5.9	17.0	7.2	6.1	6.5	10.2	30.0	41.2	42.9	46.0
EBIT	-1.3	5.6	3.8	1.7	5.6	16.7	6.9	5.7	6.1	9.8	28.6	39.8	41.5	44.6
Management company business	12.3	6.3	4.3	3.9	2.7	17.2	1.2	1.1	1.6	5.3	9.2	20.6	21.7	24.8
Service business	0.0	0.0	0.0	0.2	0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investment business	-6.6	2.1	1.0	-0.9	4.7	6.9	5.7	4.6	4.6	4.5	19.4	19.3	19.8	19.8
Other	-6.9	-2.8	-1.5	-1.5	-1.9	-7.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net financial items	-0.7	-0.9	-1.1	-1.3	-1.1	-4.3	-1.4	-1.0	-1.0	-1.0	-4.4	-4.0	-4.0	-4.3
PTP	2.7	6.0	4.0	1.2	65.2	76.4	5.6	4.7	5.1	8.8	24.3	35.8	37.5	40.3
Taxes	0.6	-1.5	-0.4	-0.1	-0.9	-3.0	-0.6	-0.4	-0.4	-0.7	-2.0	-7.2	-7.1	-7.7
Minority interest	-2.0	-2.4	-1.3	-0.8	-0.4	-4.9	-0.8	-0.6	-0.5	-0.6	-2.5	-2.8	-3.0	-3.2
Net earnings	1.3	2.1	2.3	0.3	63.9	68.6	4.1	3.8	4.2	7.6	19.7	25.9	27.4	29.5
EPS (adj.)	0.02	0.01	0.00	0.00	0.02	0.03	0.03	0.02	0.03	0.04	0.12	0.15	0.16	0.17
EPS (rep.)	0.01	0.01	0.01	0.00	0.36	0.39	0.02	0.02	0.02	0.04	0.11	0.15	0.15	0.16
Key figures	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25e	Q3'25e	Q4'25e	2025 e	2026 e	2027 e	2028 e
Revenue growth-%	-27.0 %	22.8 %	10.5 %	14.0 %	20.6 %	16.8 %	-16.8 %	-4.0 %	26.1 %	28.0 %	6.9 %	17.5 %	4.8 %	7.2 %
Adjusted EBIT growth-%	-98.5 %	-776.7 %	-2.0 %	-49.6 %	-237.8 %	2079.6 %	7.1 %	130.3 %	280.8 %	72.5 %	76.3 %	37.4 %	4.1 %	7.3 %
EBITDA-%	0.5 %	38.9 %	29.1 %	18.3 %	44.7 %	33.1 %	58.5 %	43.1 %	42.1 %	59.3 %	50.7 %	59.1 %	58.8 %	58.5 %
Adjusted EBIT-%	1.6 %	43.4 %	17.1 %	13.3 %	42.7 %	29.5 %	55.8 %	41.0 %	40.2 %	57.5 %	48.7 %	56.9 %	56.5 %	56.6 %
Net earnings-%	2.6 %	13.4 %	14.8 %	2.3 %	462.0 %	119.0 %	31.9 %	25.5 %	26.3 %	42.7 %	32.0 %	35.7 %	36.1 %	36.2 %

Balance sheet

Assets	2023	2024	2025 e	2026 e	2027 e
Non-current assets	173	215	221	225	224
Goodwill	7.9	30.1	30.1	30.1	30.1
Intangible assets	0.0	12.4	11.2	9.8	8.5
Tangible assets	4.1	2.9	3.2	3.4	3.6
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	159	168	175	180	180
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	1.9	1.7	1.7	1.7	1.7
Current assets	68.0	128	96.7	108	113
Inventories	0.0	0.0	0.0	0.0	0.0
Other current assets	6.5	7.1	7.1	7.1	7.1
Receivables	20.5	27.4	24.6	29.0	30.4
Cash and equivalents	41.0	93.9	65.0	72.4	75.9
Balance sheet total	241	343	318	334	337

Liabilities & equity	2023	2024	2025 e	2026 e	2027 e
Equity	115	203	198	197	196
Share capital	8.0	35.2	35.2	35.2	35.2
Retained earnings	52.9	104	99.1	98.4	97.3
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	38.4	38.4	38.4	38.4	38.4
Other equity	21.1	21.1	21.1	21.1	21.1
Minorities	1.9	3.8	3.8	3.8	3.8
Non-current liabilities	98.9	110	89.1	102	105
Deferred tax liabilities	6.0	8.5	8.5	8.5	8.5
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	92.5	101	80.0	92.5	96.1
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.5	0.5	0.5	0.5	0.5
Current liabilities	27.5	30.4	31.3	35.1	36.3
Interest bearing debt	1.4	0.0	0.0	0.0	0.0
Payables	24.2	20.6	21.6	25.3	26.6
Other current liabilities	1.9	9.8	9.8	9.8	9.8
Balance sheet total	242	343	318	334	337

DCF-calculation

DCF model	2024	2025 e	2026 e	2027 e	2028 e	2029 e	2030 e	2031e	2032 e	2033e	2034e	TERM
Revenue growth-%	16.8 %	6.9 %	17.5 %	4.8 %	7.2 %	5.0 %	5.0 %	5.0 %	3.0 %	3.0 %	2.5 %	2.5 %
EBIT-%	28.9 %	46.5 %	55.0 %	54.7 %	54.9 %	49.0 %	48.0 %	47.0 %	45.0 %	45.0 %	45.0 %	45.0 %
EBIT (operating profit)	16.7	28.6	39.8	41.5	44.6	41.8	43.0	44.2	43.6	44.9	46.1	
+ Depreciation	2.4	2.6	3.0	3.1	3.0	2.9	2.9	2.8	2.8	2.9	2.9	
- Paid taxes	-0.2	-2.0	-7.2	-7.1	-7.7	-7.3	-7.5	-7.8	-7.7	-8.0	-8.2	
- Tax, financial expenses	-1.0	-0.4	-0.8	-0.8	-0.8	-0.6	-0.6	-0.6	-0.6	-0.6	-0.5	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	-3.1	3.6	-0.5	-0.2	-0.3	-0.2	-0.2	-0.2	-0.1	-0.1	-0.1	
Operating cash flow	14.7	32.5	34.3	36.5	38.9	36.6	37.5	38.5	38.0	39.1	40.1	
+ Change in other long-term liabilities	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-44.2	-8.9	-6.8	-1.9	-2.0	-2.1	-2.2	-2.3	-2.4	-2.5	-3.8	
Free operating cash flow	-29.4	23.6	27.5	34.6	36.9	34.5	35.3	36.2	35.6	36.6	36.3	
+/- Other	83.0	3.0	-3.0	-2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	53.6	26.6	24.5	32.6	36.9	34.5	35.3	36.2	35.6	36.6	36.3	556
Discounted FCFF		25.1	21.2	25.9	26.8	22.9	21.5	20.2	18.2	17.1	15.5	238
Sum of FCFF present value		453	427	406	380	354	331	309	289	271	254	238
Enterprise value DCF		453										
- Interest bearing debt		-101.3										

93.9

-31.5

-24.8

453

2.6

A	Α	0	0	
v	м	U	U	

-Minorities

+ Cash and cash equivalents

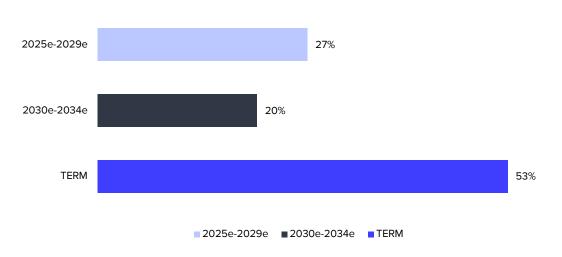
Equity value DCF per share

-Dividend/capital return

Equity value DCF

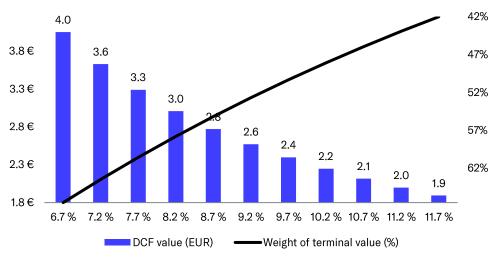
Weighted average cost of capital (WACC)	9.2 %
Cost of equity	10.4 %
Risk free interest rate	2.5 %
Liquidity premium	1.00%
Market risk premium	4.75%
Equity Beta	1.45
Cost of debt	5.5 %
Target debt ratio (D/(D+E)	20.0 %
Tax-% (WACC)	20.0 %
WACC	

Cash flow distribution

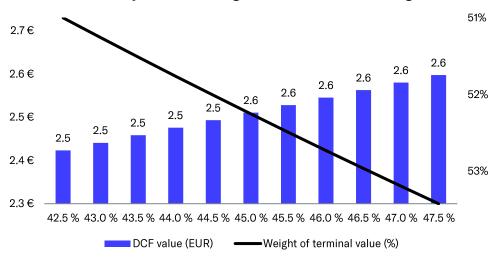


DCF sensitivity calculations and key assumptions in graphs

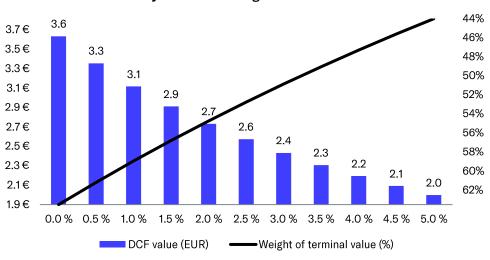




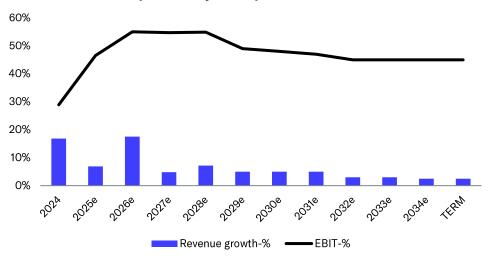
Sensitivity of DCF to changes in the terminal EBIT margin



Sensitivity of DCF to changes in the risk-free rate



Growth and profitability assumptions in the DCF calculation



Summary

Income statement	2022	2023	2024	2025 e	2026 e	Per share data	2022	2023	2024	2025 e	2026 e
Revenue	67.5	49.3	57.6	61.6	72.4	EPS (reported)	0.25	0.01	0.39	0.11	0.15
EBITDA	57.3	0.2	19.1	31.2	42.8	EPS (adj.)	0.25	0.02	0.03	0.12	0.15
EBIT	53.1	-1.3	16.7	28.6	39.8	OCF / share	0.31	0.06	0.08	0.18	0.19
РТР	47.6	2.7	76.4	24.3	35.8	OFCF / share	0.07	0.07	0.30	0.15	0.14
Net Income	39.6	1.3	68.6	19.7	25.9	Book value / share	0.89	0.71	1.12	1.09	1.09
Extraordinary items	0.0	-2.0	-0.3	-1.3	-1.4	Dividend / share	0.17	0.10	0.14	0.15	0.16
Balance sheet	2022	2023	2024	2025 e	2026 e	Growth and profitability	2022	2023	2024	2025 e	2026 e
Balance sheet total	270.5	241.4	343.3	318.0	333.5	Revenue growth-%	28%	-27%	17%	7%	18%
Equity capital	142.1	115.1	202.7	197.6	196.9	EBITDA growth-%	24%	-100%	7943%	64%	37%
Goodwill	7.9	7.9	30.1	30.1	30.1	EBIT (adj.) growth-%	19%	-99%	2080%	76 %	37%
Net debt	37.4	52.8	7.3	15.0	20.1	EPS (adj.) growth-%	14%	-92%	48%	281%	29%
						EBITDA-%	84.9 %	0.5 %	33.1 %	50.7 %	59.1 %
Cash flow	2022	2023	2024	2025 e	2026 e	EBIT (adj.)-%	78.6 %	1.6 %	29.5 %	48.7 %	56.9 %
EBITDA	57.3	0.2	19.1	31.2	42.8	EBIT-%	78.6 %	-2.6 %	28.9 %	46.5 %	55.0 %
Change in working capital	-1.9	11.5	-3.1	3.6	-0.5	ROE-%	29.8 %	1.0 %	43.9 %	10.0 %	13.4 %
Operating cash flow	49.1	9.6	14.7	32.5	34.3	ROI-%	23.8 %	1.5 %	31.5 %	9.9 %	14.0 %
CAPEX	-37.3	8.1	-44.2	-8.9	-6.8	Equity ratio	52.6 %	47.7 %	59.0 %	62.1 %	59.0 %
Free cash flow	11.5	10.9	53.6	26.6	24.5	Gearing	26.3 %	45.9 %	3.6 %	7.6 %	10.2 %
Valuation multiples	2022	2023	2024	2025 e	2026 e						
EV/S	7.5	8.6	5.0	5.0	4.3						
EV/ERITDA	8.8	>100	15.1	9.8	73						

EV/EBITDA 8.8 >100 15.1 9.8 7.3 EV/EBIT (adj.) 9.5 >100 16.9 10.2 7.6 P/E (adj.) 12.0 11.6 >100 56.8 15.4 P/B 3.3 3.2 1.6 1.7 1.7 Dividend-% 5.9 % 4.4 % 7.9 % 8.2 % 8.7%

Source: Inderes

The market value and enterprise value in the table take into account the projected change in the number of shares and net debt for the forecast years. Key figures per share have been calculated using the number of shares at the end of the year.

Disclaimer and recommendation history

The information presented in Inderes reports is obtained from several different public sources that Inderes considers to be reliable. Inderes aims to use reliable and comprehensive information, but Inderes does not guarantee the accuracy of the presented information. Any opinions, estimates and forecasts represent the views of the authors. Inderes is not responsible for the content or accuracy of the presented information. Inderes and its employees are also not responsible for the financial outcomes of investment decisions made based on the reports or any direct or indirect damage caused by the use of the information. The information used in producing the reports may change quickly. Inderes makes no commitment to announcing any potential changes to the presented information and opinions.

The reports produced by Inderes are intended for informational use only. The reports should not be construed as offers or advice to buy, sell or subscribe investment products. Customers should also understand that past performance is not a guarantee of future results. When making investment decisions, customers must base their decisions on their own research and their estimates of the factors that influence the value of the investment and take into account their objectives and financial position and use advisors as necessary. Customers are responsible for their investment decisions and their financial outcomes.

Reports produced by Inderes may not be edited, copied or made available to others in their entirety, or in part, without Inderes' written consent. No part of this report, or the report as a whole, shall be transferred or shared in any form to the United States, Canada or Japan or the citizens of the aforementioned countries. The legislation of other countries may also lay down restrictions pertaining to the distribution of the information contained in this report. Any individuals who may be subject to such restrictions must take said restrictions into account.

Inderes issues target prices for the shares it follows. The recommendation methodology used by Inderes is based on the share's 12-month expected total shareholder return (including the share price and dividends) and takes into account Inderes' view of the risk associated with the expected returns. The recommendation policy consists of four tiers: Sell, Reduce, Accumulate and Buy. As a rule, Inderes' investment recommendations and target prices are reviewed at least 2–4 times per year in connection with the companies' interim reports, but the recommendations and target prices may also be changed at other times depending on the market conditions. The issued recommendations and target prices do not guarantee that the share price will develop in line with the estimate. Inderes primarily uses the following valuation methods in determining target prices and recommendations: Cash flow analysis (DCF), valuation multiples, peer group analysis and sum of parts analysis. The valuation methods and target price criteria used are always company-specific and they may vary significantly depending on the company and (or) industry.

Inderes' recommendation policy is based on the following distribution relative to the 12-month risk-adjusted expected total shareholder return.

Buy	The 12-month risk-adjusted expected shareholder return of
	the share is very attractive

Accumulate	The 12-month risk-adjusted expected shareholder return of
	the share is attractive

Reduce The 12-month risk-adjusted expected shareholder return of

the share is weak

Sell The 12-month risk-adjusted expected shareholder return of

the share is very weak

The assessment of the 12-month risk-adjusted expected total shareholder return based on the above-mentioned definitions is company-specific and subjective. Consequently, similar 12-month expected total shareholder returns between different shares may result in different recommendations, and the recommendations and 12-month expected total shareholder returns between different shares should not be compared with each other. The counterpart of the expected total shareholder return is Inderes' view of the risk taken by the investor, which varies considerably between companies and scenarios. Thus, a high expected total shareholder return does not necessarily lead to positive performance when the risks are exceptionally high and, correspondingly, a low expected total shareholder return does not necessarily lead to a negative recommendation if Inderes considers the risks to be moderate.

The analysts who produce Inderes' research and Inderes employees cannot have 1) shareholdings that exceed the threshold of significant financial gain or 2) shareholdings exceeding 1% in any company subject to Inderes' research activities. Inderes Oyj can only own shares in the target companies it follows to the extent shown in the company's model portfolio investing real funds. All of Inderes Oyj's shareholdings are presented in itemised form in the model portfolio. Inderes Oyj does not have other shareholdings in the target companies analysed. The remuneration of the analysts who produce the analysis are not directly or indirectly linked to the issued recommendation or views. Inderes Oyj does not have investment bank operations.

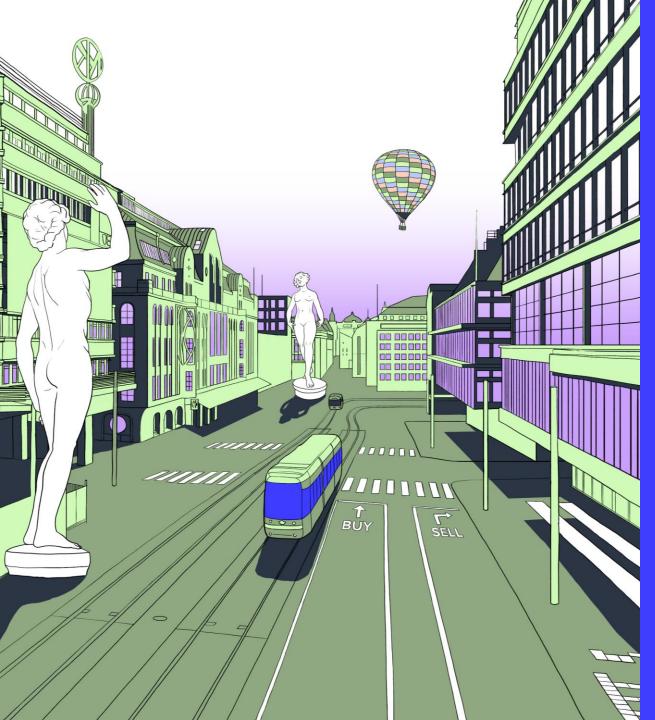
Inderes or its partners whose customer relationships may have a financial impact on Inderes may, in their business operations, seek assignments with various issuers with respect to services provided by Inderes or its partners. Thus, Inderes may be in a direct or indirect contractual relationship with an issuer that is the subject of research activities. Inderes and its partners may provide investor relations services to issuers. The aim of such services is to improve communication between the company and the capital markets. These services include the organisation of investor events, advisory services related to investor relations and the production of investor research reports.

More information about research disclaimers can be found at www.inderes.fi/research-disclaimer.

Inderes has made an agreement with the issuer and target of this report, which entails compiling a research report.

Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
8/9/2019	Buy	2.00€	1.75 €
9/26/2019	Accumulate	2.00€	1.87€
11/1/2019	Reduce	2.10 €	2.06€
1/31/2020	Buy	2.75 €	2.48€
3/20/2020	Buy	2.00€	1.52 €
4/7/2020	Accumulate	1.90 €	1.70 €
4/24/2020	Accumulate	1.90 €	1.76 €
8/7/2020	Accumulate	2.10 €	1.96 €
10/30/2020	Accumulate	2.10 €	1.93 €
2/5/2021	Accumulate	2.80€	2.63€
2/22/2021	Accumulate	2.80€	2.68€
4/30/2021	Accumulate	3.00 €	2.78 €
8/6/2021	Accumulate	3.30 €	3.04 €
10/28/2021	Accumulate	3.30 €	2.98€
1/5/2022	Accumulate	3.30 €	3.10 €
2/4/2022	Accumulate	3.30 €	3.00 €
3/21/2022	Accumulate	3.10 €	2.81€
4/29/2022	Buy	3.10 €	2.62€
8/5/2022	Accumulate	3.30 €	3.09€
10/28/2022	Accumulate	3.00 €	2.60 €
11/14/2022	Accumulate	3.00 €	2.58€
2/3/2022	Accumulate	3.10 €	2.89€
5/2/2023	Accumulate	2.90 €	2.59€
8/4/2023	Accumulate	2.70 €	2.57 €
10/27/2023	Accumulate	2.40 €	2.06€
2/8/2024	Accumulate	2.20 €	1.96 €
3/6/2024	Accumulate	2.20 €	1.94 €
5/6/2024	Reduce	2.20 €	2.10 €
6/3/2024	Accumulate	2.20 €	1.91€
8/8/2024	Accumulate	2.10 €	1.78 €
10/7/2024	Accumulate	2.10 €	1.92 €
10/14/2024	Accumulate	2.10 €	1.89 €
11/8/2024	Accumulate	2.10 €	1.77€
2/14/2025	Accumulate	2.10 €	1.87€
5/12/2025	Accumulate	2.10 €	1.83 €



CONNECTING INVESTORS AND COMPANIES.

Inderes connects investors and listed companies.

We serve over 400 Nordic listed companies that want to better serve investors. The Inderes community is home to over 70,000 active investors.

We provide listed companies with solutions that enable seamless and effective investor relations. The Inderes service is built on four cornerstones for high-quality investor relations: Equity Research, Events, IR Software, and Annual General Meetings (AGM).

Inderes operates in Finland, Sweden, Norway, and Denmark and is listed on the Nasdaq First North Growth Market.

Inderes was created by investors, for investors.

Inderes Ab

Brunnsgatan

Stockholm

+358 10 219 4690

inderes.se

inde res.