APETIT

10/10/2025 2:05 pm EEST

This is a translated version of "Käänneyhtiön ostaminen nostaa riskitasoa" report, published on 10/10/2025



Pauli Lohi +35845 134 7790 pauli.lohi@inderes.fi

INDERES CORPORATE CUSTOMER

COMPANY REPORT



Buying a turnaround company increases the risk level

Apetit is expanding its frozen pea business by acquiring Swedish Foodhills AB. The target's profitability has been clearly negative so far, as also reflected by the low deal valuation relative to the book value. It is challenging to predict a turnaround in profitability, which slightly raises the risk profile of the share. On the other hand, Apetit's value creation potential has increased owing to the deal. While Apetit's organic earnings outlook is positive, Foodhills' losses will raise its earnings-based valuation in the coming years, leading to a weaker risk/reward ratio, in our view. We lower our recommendation to Reduce (was Accumulate) and the target price to EUR 14.0 (was EUR 15.0).

Pea business expanded into Sweden through acquisition

Apetit announced on the morning of October 9 that it would acquire Foodhills AB, a Swedish company that cultivates and produces frozen peas in the Skåne region. Apetit has not made other acquisitions in the recent past, but it has a strong balance sheet, and, in addition, increasing exports and strengthening its market position in Sweden are key areas of focus in the company's strategy. The acquisition is estimated to be closed November 30, 2025, at the latest, and it requires approval from the Swedish authorities. Foodhills has invested significantly in its production plant (over 200 MSEK since 2018), against which the valuation of the acquired target in the transaction is low (EV: 60 MSEK). Because the transaction price is significantly lower than the balance sheet value, Apetit will record significant nonrecurring profit from the transaction in Q4. Foodhills' revenue in 2024 was 168 MSEK (15.3 MEUR at the current exchange rate), and the EBIT was a loss of -55 MSEK (-5 MEUR). According to Apetit, the earnings impact for the group is neutral or slightly negative in the short term, but in the longer term, the impact is estimated to be slightly positive.

Apetit's expertise in peas could help turn around its profitability

Apetit already has solid expertise in cultivating and producing frozen peas, as well as exporting the product internationally. With

the acquisition of Foodhills, Apetit is now by far the leading producer of frozen peas in the Nordic countries, with a market share of over 10%, even at the European level. We believe Apetit intends to develop both its commercial activities and operations, aiming to turn around its profitability. We predict that Foodhills' profitability will improve slightly in 2026 (estimated EBIT of -26 MSEK vs. median 2020-24: -33 MSEK) and significantly in 2027-28 (EBIT of 2-7 MSEK). We estimate that the short-term investment need will be lower than depreciation, meaning Foodhills could generate good cash flow for Apetit, even with low EBIT. Based on our 2028 forecasts, the acquisition's valuation would be EV/EBIT 8.6x and EV/EBITDA 2.4x. However, visibility on Foodhills' profitability turnaround is uncertain, and we also recognize the risk that the profitability of the business could remain negative, even at the EBITDA level.

Deal elevates earnings-based multiples for the coming years

Apetit's investment profile in recent years has been characterized by an upward trend in profitability and a relatively low level of risk. At the same time, revenue growth has been moderate and capital-intensive, as is typical for the industry. The acquisition of Foodhills will alter the investment profile, weakening the predictability of profitability. However, the company will have the opportunity for rapid, relatively capital-light growth through a potential turnaround in earnings. In our view, the result should show an organic improvement trend starting in H2'25, partly due to the improved availability of raw materials for oilseed products. On the other hand, Foodhills' losses will clearly raise earningsbased valuation multiples in the coming years, and our estimates indicate that a clearer turnaround in earnings will not occur until 2027–28. We are leaning towards a cautious recommendation as the international nature of the acquisition and the target's losses increase the level of risk. Evidence of Foodhills' positive profitability development could shift the investment story in a more attractive direction.

Recommendation

Reduce

(was Accumulate)

Target price:

EUR 14.00

(was EUR 15.00)

Share price:

EUR 14.00

Business risk







Valuation risk







	2024	2025e	2026e	2027e
Revenue	163	170	189	193
growth-%	-7%	5%	11%	2%
EBIT adj.	9.4	7.2	6.3	8.9
EBIT-% adj.	5.8 %	4.2 %	3.3 %	4.6 %
Net Income	8.5	4.9	5.8	8.0
EPS (adj.)	1.36	3.04	0.94	1.28

P/E (adj.)	10.2	4.6	15.0	10.9
P/B	0.8	0.7	0.7	0.7
Dividend yield-%	5.4 %	5.0 %	5.4 %	5.4 %
EV/EBIT (adj.)	8.2	11.6	13.7	9.5
EV/EBITDA	4.8	5.6	5.5	4.5
EV/S	0.5	0.5	0.5	0.4

Source: Inderes

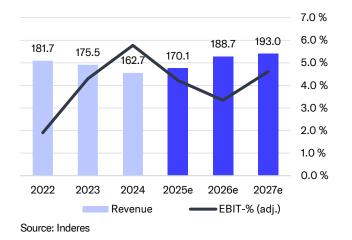
Guidance

(Added mention of "excluding the impact of the acquisition")

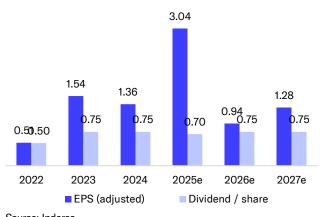
The Group's operating profit, excluding the impact of the acquisition, is expected to decrease slightly from the comparison year (2024: 9.3 MEUR)

Share price 17.0 15.0 13.0 11.0 9.0 7.0 5.0 10/24 4/25 10/22 **OMXHCAP** Source: Millistream Market Data AB

Revenue and EBIT-% (adj.)



EPS and dividend



Source: Inderes

Value drivers

- Significant market position as the only major Finnish producer of frozen vegetables and presser of vegetable oils
- Well-known Apetit brand
- The future outlook is supported by the vegetable trend, R&D investments, and capital expenditure
- Internationalization and acquisitions offer growth potential

Risk factors

- Concentration and price competition in the retail sector
- Reliance on successful harvest seasons
- Potential acquisitions or investments in new product areas may fail
- Fluctuation in refining margins for sugar and vegetable oils in line with the market
- Failure of the Swedish acquisition's earnings turnaround

Valuation	2025e	2026e	2027e
Share price	14.0	14.0	14.0
Number of shares, millions	6.21	6.21	6.21
Market cap	87	87	87
EV	83	87	84
P/E (adj.)	4.6	15.0	10.9
P/E	4.6	15.0	10.9
P/B	0.7	0.7	0.7
P/S	0.5	0.5	0.5
EV/Sales	0.5	0.5	0.4
EV/EBITDA	5.6	5.5	4.5
EV/EBIT (adj.)	11.6	13.7	9.5
Payout ratio (%)	23.0 %	80.2 %	58.5 %
Dividend yield-%	5.0 %	5.4 %	5.4 %
Carrear Indores			

Foodhills' earnings turnaround is estimated only in 2027-28

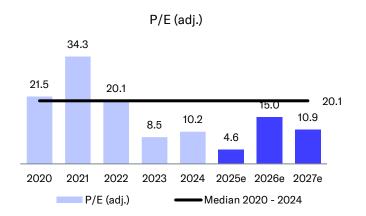
EBITDA estimate for 2027 increased significantly, but the EBIT estimate did not

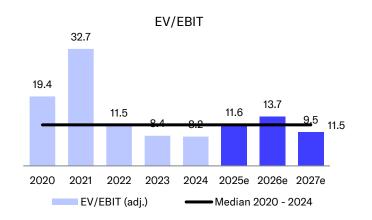
- We included Foodhills AB in our estimates as part of the Food Solutions segment. This
 had a minor negative impact on comparable EBIT for 2025 and a substantial negative
 impact of 2.4 MEUR on EBIT for 2026. At the same time, the group's revenue estimates
 increased by 8% for 2026-27.
- We estimate that Apetit will record a substantial notional gain of 14 MEUR from the transaction because the acquisition's valuation is clearly lower than the target's balance sheet value. However, this will not impact Apetit's cash flow.
- We predict that Foodhills' profitability will improve in 2027-28, with EBIT rising to a
 moderately positive level (0.2-0.7 MEUR). The EBITDA estimate for 2027 increased
 significantly (15%). However, visibility of the turnaround in profitability remains low from an
 investor's perspective for the time being. As the M&A process progresses, the company
 will disclose more details about the transaction, which may positively impact visibility.
- We slightly raised our profitability assumptions for the Oilseed Products segment, supported by good raw material availability (good harvest and lower rapeseed market prices).
- We also increased our investment projections, particularly in the long term.

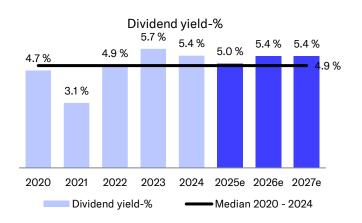
Estimate revisions MEUR / EUR	2025e Old	2025e New	Change %	2026e Old	2026e New	Change %	2027e Old	2027e New	Change %
Revenue	169	170	0%	175	189	8%	179	193	8%
EBITDA	15.1	14.8	-2%	15.9	15.6	-2%	16.3	18.8	15%
EBIT (exc. NRIs)	7.7	7.2	-7%	8.5	6.3	-26%	8.8	8.9	1%
EBIT	7.7	7.2	-7%	8.5	6.3	-26%	8.8	8.9	1%
PTP	6.8	6.3	-7%	9.2	7.0	-24%	9.6	9.7	1%
EPS (excl. NRIs)	0.85	3.04	257%	1.22	0.94	-23%	1.27	1.28	1%
DPS	0.70	0.70	0%	0.75	0.75	0%	0.75	0.75	0%

Valuation table

Valuation	2020	2021	2022	2023	2024	2025e	2026e	2027e	2028e
Share price	10.7	12.9	10.2	13.2	14.0	14.0	14.0	14.0	14.0
Number of shares, millions	6.21	6.21	6.32	6.32	6.21	6.21	6.21	6.21	6.21
Market cap	66	80	64	83	87	87	87	87	87
EV	75	93	40	63	77	83	87	84	82
P/E (adj.)	21.5	34.3	20.1	8.5	10.2	4.6	15.0	10.9	10.3
P/E	21.5	34.3	20.1	8.5	10.2	4.6	15.0	10.9	10.3
P/B	0.7	0.9	0.7	0.8	0.80	0.71	0.7	0.7	0.7
P/S	0.2	0.3	0.4	0.5	0.5	0.5	0.5	0.5	0.4
EV/Sales	0.3	0.3	0.2	0.4	0.5	0.5	0.5	0.4	0.4
EV/EBITDA	7.5	10.2	4.2	4.8	4.8	5.6	5.5	4.5	4.2
EV/EBIT (adj.)	19.4	32.7	11.5	8.4	8.2	11.6	13.7	9.5	8.7
Payout ratio (%)	100.6 %	106.6 %	98.7 %	48.6 %	55.1 %	23.0 %	80.2 %	58.5 %	55.1 %
Dividend yield-%	4.7 %	3.1 %	4.9 %	5.7 %	5.4 %	5.0 %	5.4 %	5.4 %	5.4 %







Peer group valuation

Peer group valuation	Market cap	EV	EV/	EBIT	EV/E	BITDA	EV	// S	P/E		Dividend yield-%		P/B
Company	MEUR	MEUR	2025e	2026e	2025e	2026e	2025e	2026e	2025e	2026e	2025e	2026e	2025e
Atria	363	628	9.5	9.0	4.9	4.7	0.4	0.4	8.8	8.1	5.6	6.0	0.9
Raisio	395	329	11.4	10.7	8.6	8.0	1.5	1.4	15.6	15.6	5.3	5.7	1.5
HKFoods	138	348	10.6	9.7	5.6	5.3	0.4	0.3	23.5	9.9	4.3	6.5	0.9
Fodelia	42	45	17.8	12.1	8.2	6.4	0.8	0.7	19.7	13.8	2.2	2.5	3.1
Nomad Foods	1620	3485	8.0	7.9	6.6	6.4	1.1	1.1	6.5	6.1	6.0	6.4	0.6
Savencia	873	1714	8.1	7.5	4.1	3.8	0.2	0.2	7.1	6.3	2.8	3.2	0.5
Agrana Beteiligungs	781	1295	21.8	20.6	7.3	7.3	0.4	0.4	104.2	79.6	5.8	5.6	0.7
Bonduelle	286	1033	12.7	11.7	6.3	6.0	0.5	0.5	12.0	6.8	2.9	3.7	0.4
Austevoll Seafood	1663	3693	11.3	7.8	7.2	5.5	1.1	1.1	11.6	7.9	6.0	7.1	1.1
Origin Enterprises	418	555	6.6	6.3	5.0	4.7	0.3	0.3	7.7	7.4	4.4	4.7	
Cranswick	3062	3260	14.1	12.7	9.9	8.9	1.0	1.0	18.5	17.1	2.0	2.1	2.6
Apetit (Inderes)	87	83	11.6	13.7	5.6	5.5	0.5	0.5	4.6	15.0	5.0	5.4	0.7
Average			12.0	10.5	6.7	6.1	0.7	0.7	21.4	16.2	4.3	4.9	1.2
Median			11.3	9.7	6.6	6.0	0.5	0.5	12.0	8.1	4.4	5.6	0.9
Diff-% to median			3%	42%	-14%	-7%	4%	-2%	-61%	86%	15%	-4%	-18%

Source: Refinitiv / Inderes

Income statement

Income statement	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25	Q3'25e	Q4'25e	2025e	2026e	2027e	2028e
Revenue	176	42.2	37.0	40.5	43.0	163	43.8	39.2	41.6	45.6	170	189	193	197
Food Solutions	73.7	20.5	16.5	18.4	20.4	75.8	20.4	17.3	18.8	22.5	79.0	95.8	98.2	101
Oilseed Products	102	21.8	20.7	22.2	22.7	87.4	23.6	22.1	22.9	23.2	91.7	93.6	95.4	97.3
Eliminations	-0.5	-0.1	-0.1	-0.1	-0.1	-0.4	-0.2	-0.2	-0.1	-0.1	-0.6	-0.6	-0.6	-0.6
EBITDA	13.2	5.0	1.5	5.3	4.2	16.1	4.1	1.0	5.1	4.5	14.8	15.6	18.8	19.5
Depreciation	-5.7	-1.6	-1.6	-1.6	-1.9	-6.7	-1.8	-1.8	-1.9	-2.0	-7.6	-9.3	-9.9	-10.1
EBIT (excl. NRI)	7.5	3.4	-0.1	3.7	2.4	9.4	2.3	-0.8	3.3	2.5	7.2	6.3	8.9	9.4
EBIT	7.5	3.4	-0.1	3.7	2.4	9.4	2.3	-0.8	3.3	2.5	7.2	6.3	8.9	9.4
Food Solutions	5.8	1.9	-0.1	3.2	3.1	8.2	2.4	-0.4	3.2	2.6	7.9	6.6	9.4	10.0
Oilseed Products	4.6	2.1	0.7	1.1	0.3	4.2	0.4	0.2	0.8	1.1	2.6	3.1	3.0	3.0
Group operations	-2.9	-0.6	-0.7	-0.6	-1.0	-2.9	-0.6	-0.7	-0.8	-1.2	-3.3	-3.4	-3.5	-3.6
Share of profit of associated companies	4.0	-0.6	0.3	0.4	1.5	1.5	-1.5	-0.5	0.2	1.4	-0.4	1.0	1.0	1.0
Net financial items	-0.3	-0.1	-0.2	-0.1	-0.3	-0.6	-0.1	-0.2	-0.1	-0.1	-0.5	-0.3	-0.2	-0.1
PTP	11.2	2.7	0.0	4.1	3.5	10.3	0.7	-1.5	3.4	3.8	6.3	7.0	9.7	10.3
Taxes	-1.5	-0.8	0.0	-0.7	-0.4	-1.9	-0.3	0.1	-0.6	-0.6	-1.4	-1.2	-1.7	-1.9
Net earnings	9.8	1.9	0.1	3.3	3.2	8.5	0.4	-1.4	2.8	3.1	4.9	5.8	8.0	8.4
EPS (adj.)	1.54	0.31	0.01	0.54	0.51	1.36	0.06	-0.23	0.45	2.76	3.04	0.94	1.28	1.36
EPS (rep.)	1.54	0.31	0.01	0.54	0.51	1.36	0.06	-0.23	0.45	2.76	3.04	0.94	1.28	1.36
Key figures	2023	Q1'24	Q2'24	Q3'24	Q4'24	2024	Q1'25	Q2'25	Q3'25e	Q4'25e	2025e	2026e	2027e	2028e
Revenue growth-%	-3.4 %	-12.5 %	-17.8 %	2.0 %	0.9 %	-7.3 %	3.8 %	5.9 %	2.6 %	6.1 %	4.6 %	10.9 %	2.3 %	2.3 %
Adjusted EBIT growth-%	118%	73%	-115%	37%	8%	25%	-33%	740%	-12%	5%	-24%	-12%	41%	6%
EBITDA-%	7.5 %	11.8 %	4.1 %	13.1 %	9.8 %	9.9 %	9.4 %	2.6 %	12.4 %	9.9 %	8.7 %	8.3 %	9.7 %	9.9 %
Adjusted EBIT-%	4.3 %	8.1 %	-0.3 %	9.2 %	5.5 %	5.8 %	5.2 %	-2.1 %	7.8 %	5.5 %	4.2 %	3.3 %	4.6 %	4.8 %
Net earnings-%	5.6 %	4.5 %	0.1 %	8.2 %	7.4 %	5.2 %	0.8 %	-3.7 %	6.7 %	37.6 %	11.1 %	3.1 %	4.1 %	4.3 %

Source: Inderes

Full-year earnings per share are calculated using the number of shares at year-end.

Balance sheet

Assets	2023	2024	2025e	2026e	2027e
Non-current assets	74.9	76.2	93.7	95.8	96.1
Goodwill	0.4	0.4	0.4	0.4	0.4
Intangible assets	2.9	5.2	5.2	5.2	5.2
Tangible assets	46.8	48.1	67.5	68.2	68.5
Associated companies	22.8	21.6	19.7	21.1	21.1
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.5	0.9	0.9	0.9	0.9
Deferred tax assets	1.5	0.0	0.0	0.0	0.0
Current assets	56.2	58.8	67.4	72.9	74.6
Inventories	34.8	46.6	48.7	52.2	53.4
Other current assets	0.0	0.0	0.0	0.0	0.0
Receivables	7.4	8.1	8.5	9.4	9.6
Cash and equivalents	14.0	4.1	10.2	11.3	11.6
Balance sheet total	131	135	161	169	171

	2023	2024	2025e	2026e	2027e
Equity	103	108	122	123	127
Share capital	12.6	12.6	12.6	12.6	12.6
Retained earnings	61.5	65.6	79.8	81.3	84.6
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	23.4	23.4	23.4	23.4	23.4
Other equity	6.0	6.0	6.0	6.0	6.0
Minorities	0.0	0.0	0.0	0.0	0.0
Non-current liabilities	6.7	6.4	6.4	8.0	7.4
Deferred tax liabilities	0.0	0.4	0.4	0.4	0.4
Provisions	0.0	0.0	0.0	0.0	0.0
Interest bearing debt	6.5	5.9	5.9	7.5	6.9
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.2	0.1	0.1	0.1	0.1
Current liabilities	20.9	20.9	32.9	37.5	36.7
Interest bearing debt	1.6	1.5	12.4	16.1	14.8
Payables	19.3	19.4	20.6	21.3	21.8
Other current liabilities	0.0	0.0	0.0	0.0	0.0
Balance sheet total	131	135	161	169	171

DCF-calculation

DCF model	2024	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	TERM
Revenue growth-%	-7.3 %	4.6 %	10.9 %	2.3 %	2.3 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %
EBIT-%	5.8 %	4.2 %	3.3 %	4.6 %	4.8 %	4.9 %	4.9 %	4.9 %	4.9 %	4.5 %	4.5 %	4.5 %
EBIT (operating profit)	9.4	7.2	6.3	8.9	9.4	9.9	10.1	10.3	10.5	9.8	10.0	
+ Depreciation	6.7	7.6	9.3	9.9	10.1	10.3	10.4	10.4	10.5	10.6	10.8	
- Paid taxes	0.0	-1.4	-1.2	-1.7	-1.9	-2.0	-2.0	-2.0	-2.0	-1.9	-1.9	
- Tax, financial expenses	-0.1	-0.1	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-0.1	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	-12.4	-1.3	-3.6	-0.9	-0.9	-0.8	-0.9	-0.9	-0.9	-0.9	-0.9	
Operating cash flow	3.6	11.9	10.7	16.1	16.7	17.3	17.6	17.8	18.0	17.6	17.8	
+ Change in other long-term liabilities	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-10.7	-27.0	-10.0	-10.2	-10.4	-10.6	-10.8	-11.0	-11.3	-11.5	-11.3	
Free operating cash flow	-7.2	-15.1	0.7	5.9	6.3	6.7	6.7	6.7	6.8	6.1	6.5	
+/- Other	0.0	14.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	-7.2	-1.1	0.7	5.9	6.3	6.7	6.7	6.7	6.8	6.1	6.5	110
Discounted FCFF		-1.1	0.6	5.0	4.9	4.8	4.5	4.2	3.9	3.2	3.2	54.2
Sum of FCFF present value		87.5	88.5	87.9	82.9	78.0	73.2	68.7	64.5	60.6	57.4	54.2
Enterprise value DCF		87.5										
- Interest bearing debt		-7.4										

4.1

13.0 -4.7

91.3 14.7

WACC

+ Cash and cash equivalents

-Dividend/capital return
Equity value DCF

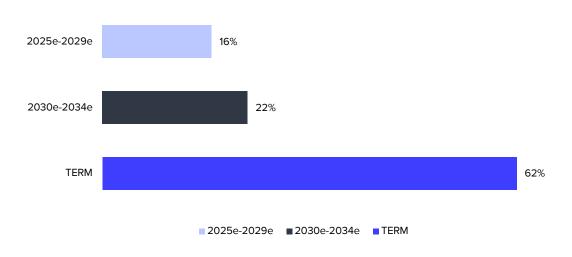
Equity value DCF per share

+ Osakkuusyhtiö Sucroksen arvioitu käypä arvo

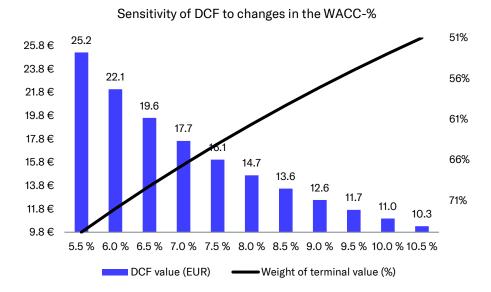
Tax-% (WACC)	20.0 %
Target debt ratio (D/(D+E)	5.0 %
Cost of debt	3.0 %
Equity Beta	0.93
Market risk premium	4.75%
Liquidity premium	1.40%
Risk free interest rate	2.5 %
Cost of equity	8.3 %
Weighted average cost of capital (WACC)	8.0 %

Source: Inderes

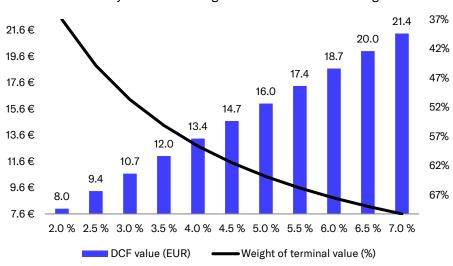
Cash flow distribution



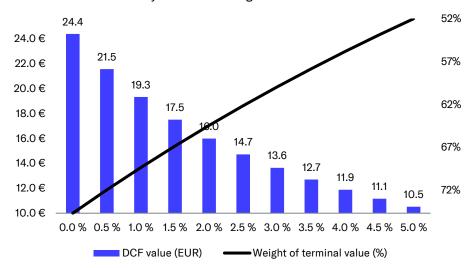
DCF sensitivity calculations and key assumptions in graphs



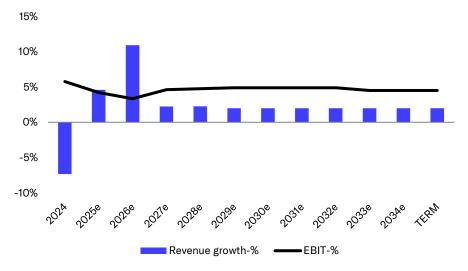




Sensitivity of DCF to changes in the risk-free rate



Growth and profitability assumptions in the DCF calculation



Summary

Income statement	2022	2023	2024	2025e	2026e	Per share data	2022	2023	2024	2025e	2026e
Revenue	181.7	175.5	162.7	170.1	188.7	EPS (reported)	0.51	1.54	1.36	3.04	0.94
EBITDA	9.4	13.2	16.1	14.8	15.6	EPS (adj.)	0.51	1.54	1.36	3.04	0.94
EBIT	3.5	7.5	9.4	7.2	6.3	OCF / share	6.60	1.44	0.58	1.92	1.73
PTP	3.7	11.2	10.3	6.3	7.0	OFCF / share	6.23	-0.89	-1.16	-0.17	0.12
Net Income	4.8	9.8	8.5	18.9	5.8	Book value / share	15.20	16.38	17.33	19.62	19.86
Extraordinary items	0.0	0.0	0.0	0.0	0.0	Dividend / share	0.50	0.75	0.75	0.70	0.75
Balance sheet	2022	2023	2024	2025e	2026e	Growth and profitability	2022	2023	2024	2025e	2026e
Balance sheet total	117.3	131.1	135.0	161.1	168.7	Revenue growth-%	-36%	-3%	-7%	5%	11%
Equity capital	96.0	103.5	107.6	121.8	123.3	EBITDA growth-%	3%	41%	21%	-8%	6%
Goodwill	0.4	0.4	0.4	0.4	0.4	EBIT (adj.) growth-%	22%	118%	25%	-24%	-12%
Net debt	-12.7	-5.9	3.3	8.0	12.3	EPS (adj.) growth-%	35%	205%	-12%	123%	-69%
						EBITDA-%	5.2 %	7.5 %	9.9 %	8.7%	8.3 %
Cash flow	2022	2023	2024	2025e	2026e	EBIT (adj.)-%	1.9 %	4.3 %	5.8 %	4.2 %	3.3 %
EBITDA	9.4	13.2	16.1	14.8	15.6	EBIT-%	1.9 %	4.3 %	5.8 %	4.2%	3.3 %
Change in working capital	31.9	-4.2	-12.4	-1.3	-3.6	ROE-%	3.4 %	9.8 %	8.0 %	16.4 %	4.7%
Operating cash flow	41.7	9.1	3.6	11.9	10.7	ROI-%	3.5 %	11.0 %	9.6 %	5.3 %	5.1 %
CAPEX	-3.8	-14.7	-10.7	-27.0	-10.0	Equity ratio	81.8 %	78.9 %	79.7 %	75.6 %	73.1 %
Free cash flow	39.4	-5.6	-7.2	-1.1	0.7	Gearing	-13.2 %	-5.7 %	3.1 %	6.6 %	10.0 %
Valuation multiples	2022	2023	2024	2025e	2026e						
EV/S	0.2	0.4	0.5	0.5	0.5						
EV/EBITDA	4.2	4.8	4.8	5.6	5.5						
EV/EBIT (adj.)	11.5	8.4	8.2	11.6	13.7						
P/E (adj.)	20.1	8.5	10.2	4.6	15.0						
P/B	0.7	0.8	0.8	0.7	0.7						
Dividend-%	4.9 %	5.7 %	5.4 %	5.0 %	5.4 %						
Source: Inderes											

Disclaimer and recommendation history

The information presented in Inderes reports is obtained from several different public sources that Inderes considers to be reliable. Inderes aims to use reliable and comprehensive information, but Inderes does not guarantee the accuracy of the presented information. Any opinions, estimates and forecasts represent the views of the authors. Inderes is not responsible for the content or accuracy of the presented information. Inderes and its employees are also not responsible for the financial outcomes of investment decisions made based on the reports or any direct or indirect damage caused by the use of the information. The information used in producing the reports may change quickly. Inderes makes no commitment to announcing any potential changes to the presented information and opinions.

The reports produced by Inderes are intended for informational use only. The reports should not be construed as offers or advice to buy, sell or subscribe investment products. Customers should also understand that past performance is not a guarantee of future results. When making investment decisions, customers must base their decisions on their own research and their estimates of the factors that influence the value of the investment and take into account their objectives and financial position and use advisors as necessary. Customers are responsible for their investment decisions and their financial outcomes.

Reports produced by Inderes may not be edited, copied or made available to others in their entirety, or in part, without Inderes' written consent. No part of this report, or the report as a whole, shall be transferred or shared in any form to the United States, Canada or Japan or the citizens of the aforementioned countries. The legislation of other countries may also lay down restrictions pertaining to the distribution of the information contained in this report. Any individuals who may be subject to such restrictions must take said restrictions into account.

Inderes issues target prices for the shares it follows. The recommendation methodology used by Inderes is based on the share's 12-month expected total shareholder return (including the share price and dividends) and takes into account Inderes' view of the risk associated with the expected returns. The recommendation policy consists of four tiers: Sell, Reduce, Accumulate and Buy. As a rule, Inderes' investment recommendations and target prices are reviewed at least 2–4 times per year in connection with the companies' interim reports, but the recommendations and target prices may also be changed at other times depending on the market conditions. The issued recommendations and target prices do not guarantee that the share price will develop in line with the estimate. Inderes primarily uses the following valuation methods in determining target prices and recommendations: Cash flow analysis (DCF), valuation multiples, peer group analysis and sum of parts analysis. The valuation methods and target price criteria used are always company-specific and they may vary significantly depending on the company and (or) industry.

Inderes' recommendation policy is based on the following distribution relative to the 12-month risk-adjusted expected total shareholder return.

Buy	The 12-month risk-adjusted expected shareholder return of
	the share is very attractive

Accumulate The 12-month risk-adjusted expected shareholder return of the share is attractive

Reduce The 12-month risk-adjusted expected shareholder return of

the share is weak

Sell The 12-month risk-adjusted expected shareholder return of

the share is very weak

The assessment of the 12-month risk-adjusted expected total shareholder return based on the above-mentioned definitions is company-specific and subjective. Consequently, similar 12-month expected total shareholder returns between different shares may result in different recommendations, and the recommendations and 12-month expected total shareholder returns between different shares should not be compared with each other. The counterpart of the expected total shareholder return is Inderes' view of the risk taken by the investor, which varies considerably between companies and scenarios. Thus, a high expected total shareholder return does not necessarily lead to positive performance when the risks are exceptionally high and, correspondingly, a low expected total shareholder return does not necessarily lead to a negative recommendation if Inderes considers the risks to be moderate.

The analysts who produce Inderes' research and Inderes employees cannot have 1) shareholdings that exceed the threshold of significant financial gain or 2) shareholdings exceeding 1% in any company subject to Inderes' research activities. Inderes Oyj can only own shares in the target companies it follows to the extent shown in the company's model portfolio investing real funds. All of Inderes Oyj's shareholdings are presented in itemised form in the model portfolio. Inderes Oyj does not have other shareholdings in the target companies analysed. The remuneration of the analysts who produce the analysis are not directly or indirectly linked to the issued recommendation or views. Inderes Oyj does not have investment bank operations.

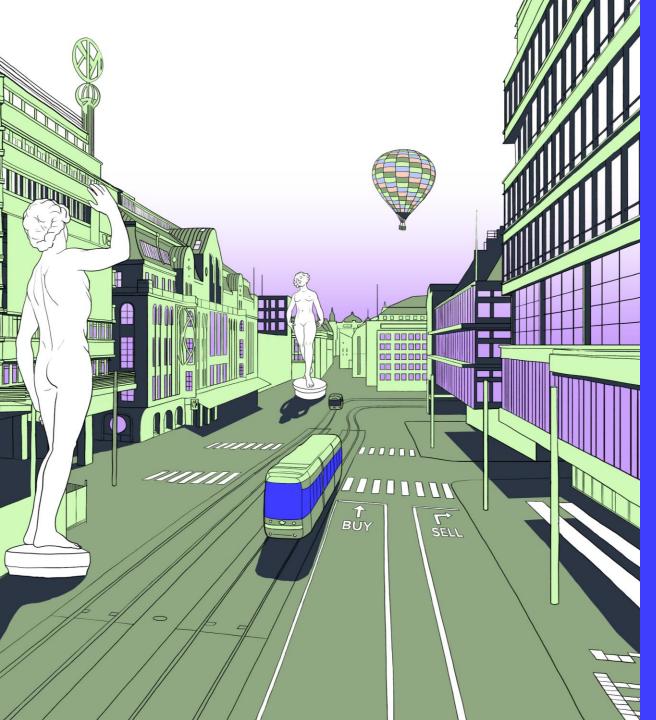
Inderes or its partners whose customer relationships may have a financial impact on Inderes may, in their business operations, seek assignments with various issuers with respect to services provided by Inderes or its partners. Thus, Inderes may be in a direct or indirect contractual relationship with an issuer that is the subject of research activities. Inderes and its partners may provide investor relations services to issuers. The aim of such services is to improve communication between the company and the capital markets. These services include the organisation of investor events, advisory services related to investor relations and the production of investor research reports.

More information about research disclaimers can be found at www.inderes.fi/research-disclaimer.

Inderes has made an agreement with the issuer and target of this report, which entails compiling a research report.

Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
2/13/2023	Reduce	10.00€	10.90 €
2/17/2023	Accumulate	12.00€	10.80 €
3/27/2023	Reduce	12.50 €	12.95 €
4/25/2023	Accumulate	13.50 €	12.65 €
8/17/2023	Accumulate	14.00€	12.50 €
10/18/2023	Accumulate	14.00€	12.60 €
10/26/2023	Accumulate	14.00€	12.65 €
2/16/2024	Reduce	13.50 €	13.25 €
3/28/2024	Reduce	13.50 €	13.70 €
4/29/2024	Accumulate	15.50 €	14.25 €
8/15/2024	Reduce	14.00€	13.50 €
10/28/2024	Reduce	14.00€	13.50 €
2/14/2025	Reduce	14.00€	14.20 €
3/27/2025	Reduce	14.50 €	14.40 €
4/26/2025	Accumulate	15.00€	13.52 €
8/25/2025	Accumulate	15.00€	14.05 €
10/10/2025	Reduce	14.00€	14.00 €



CONNECTING INVESTORS AND COMPANIES.

Inderes democratizes financial information by connecting investors and listed companies. For investors, we are an investing community and a trusted source of financial information and equity research. For listed companies, we are a partner in delivering high-quality investor relations. Over 500 listed companies in Europe use our investor relations products and equity research services to provide better investor communications to their shareholders.

Our goal is to be the most investor-minded company in finance. Inderes was founded in 2009 by investors, for investors. As a Nasdaq First North-listed company, we understand the day-to-day reality of our customers.

Inderes Ab Inderes Oyj

Vattugatan 17, 5tr Porkkalankatu 5

Stockholm 00180 Helsinki

+46 8 411 43 80 +358 10 219 4690

inderes.se inderes.fi

inde res.