CapMan

Company report

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Valuation starting to look cheap

We reiterate our EUR 3.1 target price for CapMan and raise our recommendation to Buy (previously Accumulate). We have revised our forecasts upwards with the very strong Q1 report, and the company's profit outlook remains excellent. With the declined share price and our elevated forecasts, the expected return on the share has improved considerably and we believe that the current share price offers an excellent opportunity to jump in CapMan's ride.

Very strong Q1 report

CapMan's Q1 operating profit amounted to a whopping EUR 18.9 million, brutally beating our 0.4 MEUR estimate. The beat is mainly explained by investment income and, in operational terms, the report was relatively well in line with our expectations. The decrease in Q1 net sales (14.2 vs. 17.2 MEUR) is explained completely by carried interest income, as the carried interest income from the Nordic Real Estate 1 fund is emphasized on the later stages of the year. Management fees increased by 17% in line with our expectations. The AUM were EUR 4,750 million, well above our expectation of EUR 4,565 million, as the CapMan Residential fund grew significantly faster than we had anticipated. The Management Company and Service businesses continued their good operational development and adjusted for one-off returns, both developed well in line with our expectations.

Strong outlook

The company expects that fee-based profitability will continue to grow strongly this year and in the coming years. In addition, the company notes that investor demand has remained strong and expects the AUM growth to continue in the remainder of the year (Infra2, new CWS program and new real estate product). Growth 1 will enter into carry in Q2, and the company also said that more funds will enter into carry over the next 12 months (likely at least Infra 1 and Buyout X). Thus, the outlook for carried interest is very good at the moment.

Forecasts revised slightly upwards, good earnings development continues

We have raised our 2022 profit forecasts significantly with the huge earnings beat in Q1. In addition, we have revised our forecasts for carried interest income upwards, and this will also be reflected in higher 2023 forecasts. Our 2024 forecasts have remained unchanged and there hasn't ultimately been major changes in the big picture. We expect CapMan's result to remain at MEUR 40-50 range in the next few years. Investors should pay particular attention to the quality of the result, as the earnings mix is crucial to CapMan's value. For 2021, the earnings mix was weak and due to the major role of investment income, the mix should improve clearly between 2022 and 2024. In our opinion, the conditions for improving the earnings of the Management Company business are good, as the growth outlook of AUM is very strong. With strong earnings development, dividend can easily be kept on a stable growth path and thus the risk associated with dividend is very low.

A good buy opportunity

With the declined share price and improved earnings forecasts, the valuation of the share starts to look cheap in absolute terms (P/E 2022e 10x and 2023e 12x). In relation to peers, the valuation has also fallen and is at a slight discount, which we don't consider justified. We also see upside potential in the multiples on top of which a strong dividend yield of +6% supports the overall return. The return/risk ratio of the share has clearly improved, and the current price offers a good opportunity to buy.

Recommendation

Buy

(previous Accumulate)

EUR 3.10

(previous EUR 3.10)

Share price:

2.62



Key figures

	2021	2022 e	2023 e	2024e
Revenue	52.8	79.8	81.8	85.2
growth-%	23%	51%	3%	4%
EBIT adj.	44.6	57.0	47.0	46.8
EBIT-% adj.	84.6 %	71.4 %	57.4 %	54.9 %
Net Income	34.3	40.6	34.1	34.1
EPS (adj.)	0.22	0.26	0.21	0.21
P/E (adj.)	14.1	10.2	12.2	12.3
P/B	3.9	2.9	2.7	2.6
Dividend yield-%	4.8 %	6.1 %	6.5 %	6.9 %
EV/EBIT (adj.)	11.5	7.5	9.0	8.9
EV/EBITDA	11.1	7.3	8.8	8.6
EV/S	9.7	5.3	5.2	4.9

Source: Inderes

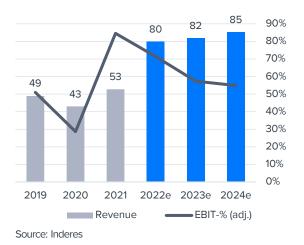
Guidance

(No guidance)

Share price



Revenue and EBIT %



EPS and dividend



Source: Inderes

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Value drivers

- New products
- Growth in open-end products
- Increase in carried interest income
- Ramping up CWS
- Growth in Service business
- · Improving cost efficiency



Risk factors

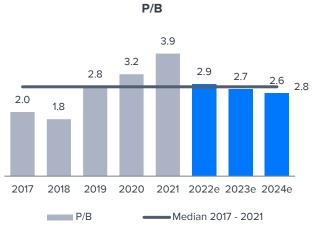
- Sustainability of cost level
- Funds' ability to generate good returns for investors
- Investment portfolio's share of result still significant
- Market situation

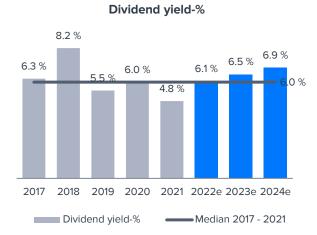
Valuation	2022 e	2023 e	2024 e
Market cap	415	415	415
EV	425	424	417
P/E (adj.)	10.2	12.2	12.3
P/E	10.2	12.2	12.3
P/FCF	7.1	13.4	11.0
P/B	2.9	2.7	2.6
P/S	5.2	5.1	4.9
EV/Sales	5.3	5.2	4.9
EV/EBITDA	7.3	8.8	8.6
EV/EBIT (adj.)	7.5	9.0	8.9
Payout ratio (%)	62%	79%	84%
Dividend yield-%	6.1 %	6.5 %	6.9 %

Valuation table

Valuation	2017	2018	2019	2020	2021	2022 e	2023 e	2024e	2025 e
Market cap	256	216	359	361	486	415	415	415	415
EV	281	222	385	395	513	425	424	417	419
P/E (adj.)	13.8	26.8	18.4	70.3	14.1	10.2	12.2	12.3	13.2
P/E	16.9	26.8	25.7	70.3	14.1	10.2	12.2	12.3	13.2
P/FCF	11.1	5.9	neg.	neg.	8.5	7.1	13.4	11.0	13.2
P/B	2.0	1.8	2.8	3.2	3.9	2.9	2.7	2.6	2.6
P/S	7.4	6.5	7.3	8.4	9.2	5.2	5.1	4.9	4.8
EV/Sales	8.1	6.6	7.9	9.2	9.7	5.3	5.2	4.9	4.8
EV/EBITDA	12.3	16.6	15.4	28.7	11.1	7.3	8.8	8.6	9.1
EV/EBIT (adj.)	12.2	18.6	15.4	32.0	11.5	7.5	9.0	8.9	9.4
Payout ratio (%)	105.9 %	219.0 %	141.7 %	424.1%	68.5 %	62.4 %	79.3 %	84.4 %	95.4 %
Dividend yield-%	6.3 %	8.2 %	5.5 %	6.0 %	4.8 %	6.1 %	6.5 %	6.9 %	7.3 %







Peer group valuation

Peer group valuation	Share price	Market cap	EV	EV/	EBIT	EV/EI	BITDA	EV	//S	P	/E	Dividend	d yield-%	P/B
Company		MEUR	MEUR	2022e	2023e	2022e	2023e	2022e	2023 e	2022e	2023e	2022e	2023e	2022e
Evli	18.22	441	401	10.7	10.2	9.5	9.2	4.1	4.2	16.1	14.8	12.9	9.2	5.2
Taaleri	10.24	295	239	14.9	6.4	14.2	6.3	4.7	3.3	25.4	11.2	9.0	9.2	1.4
United Bankers	14.25	152	139	11.0	8.7	9.5	7.7	3.2	2.8	16.1	13.3	5.6	6.0	3.4
eQ	23.25	933	875	17.0	14.7	16.7	14.5	10.3	9.1	22.8	19.8	4.6	5.2	11.5
EAB Group	3.29	46	45	11.1	7.6	7.1	5.7	1.9	1.6	14.8	10.0	4.6	4.9	2.1
Titanium	13.20	136	116	6.8	6.0	6.6	5.9	4.1	3.6	9.9	9.0	8.5	9.4	5.1
Aktia	9.66	696	696	7.7	6.9	7.7	6.9	2.6	2.5	9.6	8.7	6.3	7.2	0.9
Alexandria	7.90	79	62	6.9	5.9	5.4	4.8	1.4	1.3	11.9	10.7	8.1	8.9	2.7
CapMan (Inderes)	2.62	415	425	7.5	9.0	7.3	8.8	5.3	5.2	10.2	12.2	6.1	6.5	2.9
Average				11.4	8.6	9.1	7.2	8.7	7.3	15.8	11.8	6.1	6.3	3.1
Median				11.0	7.3	9.0	6.3	3.2	2.8	15.5	11.0	5.4	5.8	2.4
Diff-% to median				-32 %	24%	-19%	40%	68%	83 %	-34%	12%	14%	13 %	22%

Source: Thomson Reuters / Inderes. NB: The market cap Inderes uses does not consider own shares held by the company.

Income statement

Income statement	2020	Q1'21	Q2'21	Q3'21	Q4'21	2021	Q1'22	Q2'22e	Q3'22e	Q4'22e	2022 e	2023 e	2024e	2025 e
Revenue	43.0	11.3	11.9	14.9	14.7	52.8	14.2	21.7	16.4	27.6	79.8	81.8	85.2	86.5
Management Company business	30.9	9.0	9.9	12.9	11.8	43.6	11.7	19.4	14.1	24.6	69.7	70.4	72.9	73.5
Service Business	11.4	2.3	2.0	1.9	2.4	8.6	2.5	2.3	2.3	2.5	9.6	10.9	11.8	12.5
Investment business	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.7	0.0	0.0	0.0	0.5	0.5	0.0	0.0	0.0	0.5	0.5	0.5	0.5	0.5
EBITDA	13.7	10.5	11.7	11.3	12.6	46.1	19.2	10.4	9.8	19.1	58.4	48.2	48.3	45.9
Depreciation	-1.4	-0.4	-0.4	-0.4	-0.4	-1.5	-0.4	-0.4	-0.4	-0.4	-1.4	-1.2	-1.4	-1.6
EBIT (excl. NRI)	12.3	10.1	11.4	10.9	12.2	44.6	18.9	10.0	9.4	18.7	57.0	47.0	46.8	44.3
EBIT	12.3	10.1	11.4	10.9	12.2	44.6	18.9	10.0	9.43	18.7	57.0	47.0	46.8	44.3
Management Company business	9.1	2.5	2.4	5.1	3.2	13.2	4.4	11.0	5.9	15.5	36.7	34.6	34.2	31.6
Service Business	5.0	1.2	0.7	1.1	1.2	4.2	1.4	1.1	1.2	1.2	5.0	5.9	6.3	6.5
Investment business	4.0	7.9	9.4	5.9	9.6	32.7	14.5	-0.2	3.7	3.6	21.5	12.1	12.1	12.1
Other	-5.7	-1.4	-1.2	-1.1	-1.7	-5.4	-1.4	-2.0	-1.4	-1.6	-6.2	-5.6	-5.7	-5.9
Net financial items	-3.1	-0.9	-1.3	-0.8	-1.1	-4.0	-2.6	-1.5	-1.0	-1.0	-6.1	-3.7	-3.2	-2.8
PTP	9.2	9.3	10.1	10.2	11.1	40.6	16.3	8.5	8.43	17.7	50.9	43.3	43.6	41.6
Taxes	-2.9	-1.5	-1.2	-0.7	-1.7	-5.2	-2.9	-2.0	-1.1	-3.0	-9.1	-7.6	-7.9	-7.9
Minority interest	-1.1	-0.3	0.0	-0.4	-0.3	-1.0	-0.1	-0.3	-0.4	-0.4	-1.2	-1.6	-1.7	-1.7
Net earnings	5.1	7.5	8.8	9.0	9.0	34.3	13.3	6.2	6.9	14.3	40.6	34.1	34.1	32.0
EPS (adj.)	0.03	0.05	0.06	0.06	0.06	0.22	0.08	0.04	0.04	0.09	0.26	0.21	0.21	0.20
EPS (rep.)	0.03	0.05	0.06	0.06	0.06	0.22	0.08	0.04	0.04	0.09	0.26	0.21	0.21	0.20
Key figures	2020	Q1'21	Q2'21	Q3'21	Q4'21	2021	Q1'22	Q2'22e	Q3'22e	Q4'22e	2022 e	2023 e	2024e	2025e
Revenue growth-%	-12.2 %	-5.3 %	36.4 %	66.0 %	10.1 %	22.8 %	25.7 %	82.2 %	10.1 %	87.5 %	51.3 %	2.5 %	4.1 %	1.5 %
Adjusted EBIT growth-%	-50.6 %	-269.4 %	174.4 %	144.8 %		261.8 %	86.1 %	-12.0 %	-13.5 %	52.8 %	27.7 %	-17.6 %	-0.3 %	-5.3 %
EBITDA-%	31.9 %	92.8 %	98.6 %	75.8 %	85.8 %	87.4 %	135.3 %	47.8 %	59.7 %	69.1%	73.2 %	58.8 %	56.6 %	53.1 %
Adjusted EBIT-%	28.7 %	89.6 %	95.6 %	73.3 %	83.2 %	84.6 %	132.7 %	46.2 %	57.5 %	67.8 %	71.4 %	57.4 %	54.9 %	51.3 %
Net earnings-%	12.0 %	65.9 %	74.3 %	60.5 %	61.4 %	65.0 %	93.7 %	28.4 %	42.0 %	51.8 %	50.9 %	41.7 %	40.0 %	37.0 %

Balance sheet

Assets	2020	2021	2022 e	2023 e	2024 e
Non-current assets	138	150	150	157	157
Goodwill	15.3	15.3	15.3	22.3	22.3
Intangible assets	0.7	0.5	0.6	0.8	0.9
Tangible assets	2.6	1.8	1.8	2.1	2.3
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	117	130	130	130	130
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	2.4	1.8	1.8	1.8	1.8
Current assets	81.1	90.5	114	115	102
Inventories	0.0	0.0	0.0	0.0	0.0
Other current assets	0.0	0.0	0.0	0.0	0.0
Receivables	23.1	25.3	31.9	32.7	34.1
Cash and equivalents	58.0	65.2	81.7	82.7	68.2
Balance sheet total	219	240	263	273	260

Liabilities & equity	2020	2021	2022 e	2023 e	2024e
Equity	113	127	145	153	160
Share capital	0.8	0.8	0.8	0.8	0.8
Retained earnings	1.6	33.6	50.8	59.5	66.6
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	39.0	39.0	39.0	39.0	39.0
Other equity	71.2	52.4	52.4	52.4	52.4
Minorities	0.7	1.6	1.6	1.6	1.6
Non-current liabilities	92.3	94.2	93.7	93.7	72.1
Deferred tax liabilities	2.7	4.6	4.6	4.6	4.6
Provisions	0.0	0.0	0.0	0.0	0.0
Long term debt	82.6	82.0	81.5	81.5	59.9
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	6.9	7.6	7.6	7.6	7.6
Current liabilities	13.3	18.7	24.9	25.5	27.0
Short term debt	0.9	1.0	0.0	0.0	0.5
Payables	11.1	16.7	24.0	24.6	25.6
Other current liabilities	1.3	1.0	1.0	1.0	1.0
Balance sheet total	219	240	263	273	260

DCF calculation

DCF model	2021	2022 e	2023 e	2024e	2025e	2026 e	2027 e	2028e	2029e	2030e	2031e	TERM
EBIT (operating profit)	44.6	57.0	47.0	46.8	44.3	45.4	42.5	44.2	45.5	46.9	48.0	
+ Depreciation	1.5	1.4	1.2	1.4	1.6	1.6	1.7	1.7	1.7	1.7	1.7	
- Paid taxes	-2.7	-9.1	-7.6	-7.9	-7.9	-8.1	-7.5	-7.8	-8.1	-8.4	-9.0	
- Tax, financial expenses	-0.5	-1.1	-0.6	-0.6	-0.5	-0.5	-0.6	-0.6	-0.6	-0.6	-0.6	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	3.1	0.6	-0.2	-0.3	-4.4	-0.6	-0.5	-0.6	-0.4	-0.5	-0.4	
Operating cash flow	46.0	48.8	39.7	39.5	33.0	37.8	35.5	36.9	38.1	39.2	39.7	
+ Change in other long-term liabilities	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-14.2	-1.2	-8.7	-1.7	-1.7	-1.7	-1.7	-1.7	-1.7	-1.7	-1.6	
Free operating cash flow	32.5	47.6	31.0	37.8	31.3	36.1	33.8	35.2	36.4	37.5	38.2	
+/- Other	24.7	11.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	57.2	58.6	31.0	37.8	31.3	36.1	33.8	35.2	36.4	37.5	38.2	749
Discounted FCFF		55.7	27.4	31.0	23.8	25.5	22.2	21.4	20.6	19.7	18.6	365
Sum of FCFF present value		631	575	547	517	493	467	445	424	403	383	365
Enterprise value DCF		631										

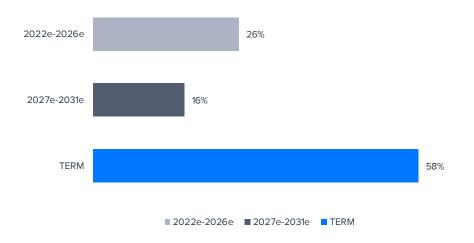
Equity value DCF per share	3.7
Equity value DCF	579
-Dividend/capital return	-23.5
-Minorities	-10.0
+ Cash and cash equivalents	65.2
- Interesting bearing debt	-83.0
•	

Wacc

Weighted average cost of capital (WACC)	7.7 %
Cost of equity	8.2 %
Risk free interest rate	2.0 %
Liquidity premium	1.00%
Market risk premium	4.75%
Equity Beta	1.10
Cost of debt	4.0 %
Target debt ratio (D/(D+E)	10.0 %
Tax-% (WACC)	20.0 %

Source: Inderes

Cash flow distribution



Summary

Income statement	2019	2020	2021	2022 e	2023 e	Per share data	2019	2020	2021	2022 e	2023 e
Revenue	49.0	43.0	52.8	79.8	81.8	EPS (reported)	0.09	0.03	0.22	0.26	0.21
EBITDA	25.0	13.7	46.1	58.4	48.2	EPS (adj.)	0.13	0.03	0.22	0.26	0.21
EBIT	19.4	12.3	44.6	57.0	47.0	OCF / share	0.14	-0.05	0.29	0.31	0.25
PTP	17.6	9.2	40.6	50.9	43.3	FCF / share	-0.03	-0.01	0.37	0.37	0.20
Net Income	14.0	5.1	34.3	40.6	34.1	Book value / share	0.84	0.72	0.80	0.90	0.95
Extraordinary items	-5.6	0.0	0.0	0.0	0.0	Dividend / share	0.13	0.14	0.15	0.16	0.17
Balance sheet	2019	2020	2021	2022e	2023e	Growth and profitability	2019	2020	2021	2022e	2023 e
Balance sheet total	216.5	218.8	240.3	263.1	272.5	Revenue growth-%	46%	-12%	23%	51%	3%
Equity capital	129.5	113.3	127.4	144.5	153.3	EBITDA growth-%	87%	-45%	236%	27%	-18%
Goodwill	15.3	15.3	15.3	15.3	22.3	EBIT (adj.) growth-%	109%	-51%	262%	28%	-18%
Net debt	16.4	25.5	17.8	-0.2	-1.2	EPS (adj.) growth-%	135%	-74%	564%	17%	-16%
						EBITDA-%	51.1 %	31.9 %	87.4 %	73.2 %	58.8 %
Cash flow	2019	2020	2021	2022 e	2023e	EBIT (adj.)-%	51.0 %	28.7 %	84.6 %	71.4 %	57.4 %
EBITDA	25.0	13.7	46.1	58.4	48.2	EBIT-%	39.6 %	28.7 %	84.6 %	71.4 %	57.4 %
Change in working capital	4.5	-19.4	3.1	0.6	-0.2	ROE-%	11.3 %	4.3 %	28.8 %	30.3 %	23.2 %
Operating cash flow	20.8	-7.4	46.0	48.8	39.7	ROI-%	10.5 %	6.4 %	21.9 %	26.1 %	20.4 %
CAPEX	-27.1	16.5	-14.2	-1.2	-8.7	Equity ratio	59.8 %	51.8 %	53.0 %	54.9 %	56.3 %
Free cash flow	-4.0	-1.2	57.2	58.6	31.0	Gearing	12.6 %	22.5 %	14.0 %	-0.1 %	-0.8 %
Valuation multiples	2019	2020	2021	2022 e	2023e						
EV/S	7.9	9.2	9.7	5.3	5.2						

Source: Inderes

EV/EBITDA (adj.)

EV/EBIT (adj.)

P/E (adj.)

Dividend-%

P/E

15.4

15.4

18.4

2.8

5.5 %

28.7

32.0

70.3

3.2

6.0 %

11.1

11.5

14.1

3.9

4.8 %

7.3

7.5

10.2

2.9

6.1 %

8.8

9.0

12.2

2.7

6.5 %

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Buy The 12-month risk-adjusted expected shareholder return of the share is very attractive

Accumulate The 12-month risk-adjusted expected shareholder return of the share is attractive

Reduce The 12-month risk-adjusted expected shareholder return of the share is weak

Sell The 12-month risk-adjusted expected shareholder return of the share is very weak

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Recommendation history (>12 mo)

Date	Recommendation	Target price	Share price
8/9/2019	Buy	2.00 €	1.75 €
9/26/2019	Accumulate	2.00 €	1.87 €
11/1/2019	Reduce	2.10 €	2.06 €
1/31/2020	Buy	2.75 €	2.48 €
3/20/2020	Buy	2.00 €	1.52 €
4/7/2020	Accumulate	1.90 €	1.70 €
4/24/2020	Accumulate	1.90 €	1.76 €
8/7/2020	Accumulate	2.10 €	1.96 €
10/30/2020	Accumulate	2.10 €	1.93 €
2/5/2021	Accumulate	2.80 €	2.63 €
2/22/2021	Accumulate	2.80 €	2.68 €
4/30/2021	Accumulate	3.00€	2.78 €
8/6/2021	Accumulate	3.30 €	3.04 €
10/28/2021	Accumulate	3.30 €	2.98 €
1/5/2022	Accumulate	3.30 €	3.10 €
2/4/2022	Accumulate	3.30 €	3.00€
3/21/2022	Accumulate	3.10 €	2.81€
4/29/2022	Buy	3.10 €	2.62 €

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